

Terms and Conditions:

General Terms & Conditions :

1. The promotion period (the "Promotion Period") of "New Securities Account - One Stop Price per Deal Privilege" and "New Securities Margin Account - Welcome Privilege" is valid from 1 July 2016 to 31 December 2016 (both dates inclusive). The promotion period (the "Promotion Period") of "Day Trade Transaction - 80% Commission waiver Privilege" is valid from 1 Oct 2016 to 31 December 2016 (both dates inclusive). The promotion period (the "Promotion Period") of privilege of Securities Transaction via Internet & Mobile Banking" is valid from 1 July 2016 to 31 October 2016 (both dates inclusive).
2. Customers still have to pay other transaction costs, including but not limited to settlement fee, stamp duty, Hong Kong Securities and Futures Commission's transaction levy and Hong Kong Exchanges and Clearing Limited (the "HKEX")'s trading fee. For more details, please refer to the service fee table of Industrial and Commercial Bank of China (Asia) Limited (the "Bank").
3. Securities transactions of the same stock conducted on the same trading day through the same channel will be combined automatically as one buy or one sell transaction.
4. The Bank reserves the right to amend and/or terminate the offer or to amend the terms and conditions of the offer at its absolute discretion at any time without prior notice.
5. In case of dispute, the decision of the Bank shall be final and conclusive.
6. In case of discrepancy between the English and Chinese version, the English version shall apply and prevail.
7. The commission fee waiver below cannot be used in conjunction with any other promotional offers not being displayed in this promotional material. Financial institutions are not entitled to all these offers.

Terms and Conditions for "New Securities Account -"One Stop Price per Deal Privilege":

1. This offer is only applicable to the customers who successfully opened new securities account during the Promotion Period and do not have any sole-name, joint-name or company securities account with the Bank within the 12 months preceding the Promotion Period (the "Eligible New Customers"). The privilege is inapplicable to those customers who change their existing securities cash accounts to securities margin accounts, and vice versa.
2. "One Stop Price per Deal" is only applicable to the transactions conducted within the first 2 months after the date of successfully opening the new securities account during the Promotion Period ("One Stop Price per Deal Offer Period").
3. During the One Stop Price per Deal Offer Period, all eligible securities cash account

customers can enjoy \$68 per deal when trading through electronic channels and \$88 per deal when trading through non-electronic channels. There is no limitation on the transaction amount and number of transaction.

4. During the One Stop Price per Deal Offer Period, all eligible securities margin account customers can enjoy \$38 per deal when trading through non-electronic channels and \$68 per deal when trading through non-electronic channels. There is no limitation on the transaction amount and number of transaction.
5. "One Stop Price per Deal" privilege for new securities margin account customers is only applicable at the time of the customers who successfully opened new securities margin account during the Promotion Period.
6. "One Stop Price per Deal" will be charged at CNY when trading on CNY denominated securities listed on Hong Kong Exchanges and Clearing Limited ("HKEx").
7. After the One Stop Price per Deal Offer Period, the normal securities commission charges will be applied, in which case the prevailing minimum commission for each transaction according to channels shall apply, namely that the minimum brokerage commission is HKD/CNY 88 through electronic channels; HKD/CNY 100 through non-electronic channels.
8. The privilege are only applicable to trading of HKD denominated or CNY denominated securities listed on HKEx, including local shares, warrants, callable bull/ bear contracts and Exchange Traded Funds.
9. "One Stop Price per Deal" Privilege, the Eligible New Customers are required to pay in advance the brokerage commission in full at the time of transaction. The rebate amount of commission will be credited to the Eligible New Customers' settlement account in the form of cash rebate on or before 31 December 2016 if the new securities account being opened successfully between 1 July 2016 and 31 August 2016. If the new securities account being opened successfully between 1 September 2016 and 31 October 2016, the rebate amount of commission will be credited to the Eligible New Customers' settlement account in the form of cash rebate on or before 28 February 2017. If the new securities account being opened successfully between 1 November 2016 and 31 December 2016, the rebate amount of commission will be credited to the Eligible New Customers' settlement account in the form of cash rebate on or before 30 April 2017
10. The Eligible New Customers are required to maintain the valid securities account and settlement account when commission rebate is credited; otherwise the offer will be forfeited.

Terms & Conditions for "New Securities Margin Account - Welcome Privilege"

1. This offer is only applicable to the customers who successfully opened new securities margin account during the Promotion Period and do not have any sole-name, joint-name or

company securities margin account with the Bank within the 12 months preceding the Promotion Period (the "Eligible New Customers").

2. The interest rate privilege is only applicable to the transactions conducted within the first 6 months after the date of successfully opening the new securities margin account during Promotion Period ("Offer Period").
3. The interest rate of securities margin account is P-3.5% per annum within Offer Period. P refers to the Prime Rate as quoted and revised by the Bank from time to time. Normal securities margin interest rate will be applied after the Offer Period.

Terms & Conditions for "Day Trade Transaction - 80% Commission Privilege":

1. "Existing customers" refer to customers who have any sole-name or joint-name securities account (including cash account or margin account) with the Bank on or before 30 June 2016.
2. 80% commission waiver is only applicable to existing customers who have day trade transactions of the same HKD denominated securities (including local shares, warrants, callable bull/ bear contracts and Exchange Traded Funds) listed on HKEx via internet banking or mobile banking during Promotion Period.
3. Commission will be counted at the time of transaction. The maximum commission rebate is HK\$5,000 for each eligible Elite Club or private banking customer; HK\$3,000 for each eligible e-age customer and HK\$2,000 for each general customer.
4. Customers are required to pay the brokerage commission in full at the time of transaction. The rebate amount of commission will be credited to the customers' HKD settlement account in the form of cash rebate on or before 28 February 2017.
5. Customers are required to maintain the valid securities account and HKD settlement account when commission rebate is credited, otherwise the offer will be forfeited.

Terms & Conditions for Lucky Draw – Securities Transaction through Internet & Mobile Banking

1. All Customers first time register and use of internet banking or mobile banking and successfully executed "Buy" or "Sell" transactions of the HKD denominated securities (including local shares, warrants, callable bull/ bear contracts and Exchange Traded Funds) listed on HKEx with every amount HK\$100,000 or above during the Promotion Period are entitled to one lucky draw chance of HK\$200 cash rebate and so on. During the Promotion Period, first time successfully registered and use of electronic statement can enjoy an extra one lucky draw chance. Number of winners will be 15 per month, 60 winners for 4 months.

2. Customers are required to maintain the valid securities account and settlement account when cash rebate is credited, otherwise the offer will be forfeited.

3. For multiple “Buy” or “Sell” transactions of the same stock on the same day via Internet Banking or Mobile Banking, customers are entitled to one lucky draw chance from the combined “Eligible Transaction”. If customers perform multiple “Buy” or “Sell” transactions of the same stock via Internet Banking or Mobile Banking, they are entitled to one lucky draw chance from the combined “Eligible Transaction”.

4. The prize of the “Lucky Draw --- Securities Transaction via Internet & Mobile Banking” include:

	Prizes	Number of Winners
Cash Rebate	Cash Rebate HK\$200	60

5. Each Eligible Customer can only enjoy the Offer once during the promotion period. Joint-name account will be counted as one account for one offer only. The designated product/service transaction should be successfully executed and taken place during the Promotional Period, the transaction day is determined by the successful execution of the designated product/service transaction.

6. The lucky draw result of the “Lucky Draw --- Securities Transaction via Internet & Mobile Banking” will be announced on or before the following dates. For details please refer to the Bank website www.icbcasia.com.

Transaction Dates	Lucky Draw Result Announcement Dates
1 st July – 31st July 2016	On or before 30th September 2016
1 st August – 31th August 2016	On or before 31st October 2016
1 st September – 30th September 2016	On or before 30 th November 2016
1st October – 31st October 2016	On or before 31st December 2016

Risk Disclosure :

Investment involves risk and the prices of securities products fluctuate. The prices of securities may move up or down, sometimes dramatically, and may become valueless. It is as likely that loss will be incurred rather than profit made as result of buying and selling investment. The risk of loss in financing a transaction by deposit of collateral is significant. You may sustain losses in excess of your cash and any other assets deposited as collateral with the licensed or registered person. You may be called upon at short notice to make additional margin or interest payments. If the required margin or interest payments are not made within the prescribed time, your collateral may be liquidated without your consent. Moreover, you will remain liable for any resulting deficit in your account and interest charged on your account. You should consider your own circumstances

including but not limited to financial position and investment objectives to ensure the investment are suitable for your particular investment needs. You shall seek independent professional advice on legal, tax, financial and other issues in connection with the investment.

The price of the warrants and Callable Bull/Bear Contracts ("CBBC") may move up or down rapidly and investors may sustain a total loss of their investment. Past performance of the underlying asset is not an indicator of future performance. You should ensure that you understand the nature of the warrants and CBBC and carefully study the risk factors set out in the relevant listing documents of the warrants and CBBC and where necessary, seek independent professional advice. Warrants that are not exercised will have no value upon expiry. CBBC has a mandatory call feature and may be terminated early, in such case, (i) in the case of Category N CBBCs, an investor will not receive any residual value and (ii) in the case of Category R CBBCs, the residual value may be zero.

Investors should bear in mind the key risks of ETFs which include but not limited to political, economic, currency, and other risks of a specific sector or market related to the underlying index; liquid secondary market may not exist for ETFs; changes in the net asset value of the ETFs may deviate from the performance of the tracking index, ETFs may invest in single country and sector; ETFs with tracking index relating to emerging markets may be subject to a greater risk of loss than investments in developed markets; and like all investments, an ETF is subject to the risk of change in policy of the reference market. Investors should read the relevant offering documents of the investment products and ensure they understand the key product features and related risks before making an investment. Investors should consult their own financial advisers for independent financial advice if in doubt.

This promotional material does not constitute an offer for the purchase or sales of any investment products.

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