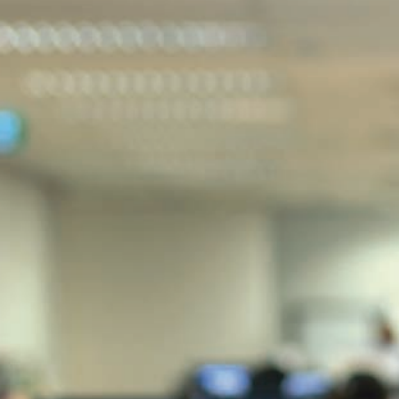


Your Global Partner, Your Reliable Bank



Industrial and Commercial Bank of China (Thai) Public Company Limited
The RMB Clearing Bank in Thailand

ICBC  **中国工商银行 (泰国)**
ธนาคารไอซีบีซี (ไทย)





EXCELLENCE IN SERVICE :

Know our customers' needs
to propose the right solutions



STRIVE TO IMPROVE :

Increase work efficiency to provide
superior services to our customers



INNOVATIVE IDEAS :

Anticipate market trends to offer
new inventive products to market

Highlights

	2014	2013	2012	2011	2010
Total assets (million baht)	194,887	176,714	129,614	91,011	73,372
Loans to customers net of deferred revenue (million baht)	146,875	137,943	106,504	67,552	54,704
Deposit, interbank and money market items and borrowing (million baht)	168,181	156,938	111,711	73,776	56,592
Profit before income tax expenses (million baht)	1,486	1,260	687	1,107	784
Capital adequacy ratio	17.60	12.61	14.05	18.61	21.19
Book value per share (baht)	10.36	10.18	9.59	9.17	8.66
Percentage of Non-performing loan to total loans (net)	0.93	1.18	1.45	1.80	4.10

Fitch Ratings AAA (tha) for National long-term rating for the third consecutive year



Who are we

Background

The Bank was incorporated on 26 August 1969 and obtained a license from the Ministry of Finance to undertake finance and securities business on 26 October 1973 and listed on the Stock Exchange of Thailand on 22 November 1978.

On 24 December 2004, the Ministry of Finance approved the merger of Asia Credit Public Company Limited and Bualuang Finance Company Limited to establish a new commercial bank. The Company commenced its commercial banking operations on 23 December 2005 under the name “ACL Bank Public Company Limited.”

On 26 February 2010, the Ministry of Finance granted a waiver to the Bank, thereby allowing the Industrial and Commercial Bank of China Limited or ICBC, a foreign bank established in P.R. China, to hold more than 49% of the Bank’s total issued shares through ICBC’s tender offer. ICBC, made a voluntary tender offer for all shares of the Bank during the period of 9 March 2010 to 16 April 2010. Through the said tender offer, ICBC acquired 97.24% of the total issued shares of the Bank. As a result, ICBC became the Bank’s major shareholder the first tender offer was completed on 21 April 2010.

On 8 July 2010, the Bank completed the registration of its new name and changed its name from “ACL BANK Public Company Limited” to “Industrial and Commercial Bank of China (Thai) Public Company Limited.”



On 21 December 2010, the Ministry of Finance granted another waiver to the Bank, which allowed up to 100% of its total issued shares to be held by foreign institutions through the tender offer for the purpose of its delisting from the Stock Exchange of Thailand (SET). Pursuant to the waiver, ICBC made another voluntary offer which resulted in ICBC’s holding of 97.70% of the Bank’s total issued shares. The Bank delist from the SET on 19 March 2011.



In 2014, the Bank achieved a capital increase plan of Baht 5,945 million in order to enhance the capital fund of the Bank as well as to support the future business expansion in various dimensions. As a result, ICBC's holding of the Bank is increased to 97.86%.

As a fully licensed commercial bank, the Bank aims to be on the forefront of commercial banks in Thailand on international banking service. Being a part of the ICBC Group means customers of the Bank are able to fully utilize the services provided by the Group's network which is growing at a rapid pace in China as well as around the world.

At present, the Bank has one subsidiary, ICBC (Thai) Leasing Company Limited, which the Bank owns 99.99%, the company offers leasing and hire purchase services. Moreover, the Bank has one associated company, Finansia Syrus Securities Public Company Limited, the company which the Bank owns a 23.56% stake, offers securities services.

ICBC (Thai) continued to hold its credit rating by Fitch Ratings at the highest attainable rating of AAA(tha) for National Long-term rating for the third consecutive year confirming the solid financial position.

ICBC Network

ICBC (Thai) is a subsidiary of ICBC (Industrial and Commercial Bank of China), the world's largest bank in terms of total assets⁽¹⁾ and highest Tier 1 Capital⁽²⁾. With the support from ICBC strong global network across 6 continents, ICBC (Thai)'s customers are able to benefit from our convenient and extensive range of products and services.

Corporate Customers	5.18	million
Retail Customers	457	million
Branches in China	17,167	branches
Overseas Branches	331	branches in 40 countries
Correspondent Banks	1,978	banks in over 146 countries



⁽¹⁾ Forbes, December 2014

⁽²⁾ The Banker's Top 1000 World Banks by Tier 1 ranking for 2014

Banking Products and Services



ICBC (Thai) is ready to serve the needs of both personal and corporate customers with the wide range of financial products and services. Together with the support from ICBC, the largest commercial bank in China with extensive network in Mainland China and worldwide, the Bank is well-equipped to provide world class services, global connection, and great convenience to our valued customers.

Deposits

The Bank's deposits accounts are available to various types of customers such as individual persons, juristic entities, non-profit organizations, government agencies, financial institutions, etc. Here are the types of deposits provided by ICBC (Thai):

1. Normal Savings Account: Allowing an easy deposit and withdrawal in an unlimited amount of money and number of transactions.

2. Hi-Speed Savings Account: Enabling personal and corporate customers to increase their earnings with an interest rate higher than normal savings accounts while giving high liquidity without limits on the time or number of deposits and withdrawals.

3. Gold Savings Account: Offering premium interest rates similar to fixed deposits with high liquidity much like savings accounts.

4. Normal Current Account: A non-interest bearing account that helps enhance business flexibility through the use of cheque payable for an unlimited amount of funds and allows customers to track their transactions from the monthly statement.

5. Super Cheque Account: A current account with attractive interest at a rate higher than normal savings accounts, with the interest calculable on a daily basis and transferred into customers' account every June and December.

6. Foreign Currency Deposit Account: Offering in two types of accounts: savings account and fixed deposit of 1 month to 12 months, available in 9 major currencies, which are USD, EUR, GBP, JPY, SGD, HKD, NZD, AUD, and CNY.

7. Fixed Deposit with Passbook: This type of service offers interest based on deposit period, aiming to give a higher fixed rate of return with terms ranging from 3 to 48 months. Customers will receive passbook when opening the account and able to use the same passbook for various deposit terms.

8. Deposit Receipts: An alternative to reap high returns from attractive interest rates higher than normal savings accounts. Customers can choose the preferred deposit term, ranging from on call to fixed deposit of 1 to 48 months.

9. Step Up Deposit: A 13-month fixed deposit receipt that offers higher interest rate at every step, interest is paid on a monthly basis.



Bank Cards

Committed to continuously develop financial products and services to best cater to personal customers' needs, the Bank optimizes convenience for our customers when conducting many forms of transactions domestically and internationally, whether it is cash deposit, withdrawal, transfer, remittance, etc.

1. ICBC Debit Card: UnionPay Dual Currency Debit Card and VISA Single Currency Debit Card can be used for cash deposit, withdrawal, transfer, remittance and purchase in Thailand as well as other countries around the world.

- **UnionPay Dual Currency Debit Card:** Providing ease and convenience for customers to deposit CNY or THB as preferred. To mitigate the risk of currency fluctuation, customers are able to deposit CNY at any of our branches in Thailand and withdraw CNY from any ATM in China. Transactions conducted in China are settled in CNY. In case that the CNY balance in a designated account is insufficient, the THB fund will automatically be converted into CNY. Likewise, all transactions conducted in Thailand or other countries are settled in THB. If the THB balance in a designated account is insufficient, the CNY fund will automatically be converted into THB. In addition, customers can use the card to purchase goods and services at any POS with “UnionPay” sign or withdraw cash from any ATM with “UnionPay” sign in more than 150 countries worldwide.

- **VISA Single Currency Debit Card:** Customers can use the card to withdraw cash from any ATM with “VISA” sign or purchase goods and services at any POS with “VISA” sign across the globe. All transactions conducted anywhere in the world are settled in THB.

2. ICBC Credit Card: UnionPay Dual Currency Credit Card and VISA Single Currency Credit Card can be used for various functions such as purchase, transfer, remittance, and cash withdrawal. The cards are widely accepted in Thailand as well as other countries and regions across the globe.

- **UnionPay Dual Currency Credit Card:** Offering the convenience of two currencies, CNY and THB, in just one card. All transactions conducted in China are settled in CNY to reduce foreign exchange risk.

- **VISA Single Currency Credit Card:** Providing the joy of spending with over 10 million merchants in cooperation with VISA and 2 million ATMs globally. All transactions are settled in THB.

Channels

The Bank offers a wide selection of channels for customers to conduct transactions and manage their finance easily as follows:

1. ICBC Corporate Internet Banking: Offering customers an internet channel to conduct most of their daily businesses at their offices easily and safely with the use of USB Shield and login password for account management, fund transfer, remittance, batch fund transfer, and payroll service.

2. ICBC Personal Internet Banking: Allowing personal customers to engage in various transactions on the internet related to account management, fixed deposit, fund transfers, remittance, message alert service, credit card service, and many other services which are simple and safe to use from anywhere at any time.



3. ICBC E-zy Card: Personal customers can deposit cash and/or cheque into their ICBC (Thai) account through Bill Payment service at any counter of our partner banks nationwide (Bangkok Bank and Kasikornthai Bank) free of charge.

Point-Of-Sale Service (POS)

POS acquiring service is offered to corporate customers. POS accepts both Debit Cards and Credit Cards of Visa and UnionPay brands as well as dual UnionPay and Visa branded cards available only in China. POS offers fast service and secured settlement process as well as express fund transfer to the merchants' accounts within the next day.

Cash Management

ICBC (Thai) offers Cash Management services to serve the customer's needs in managing cash more effectively with great convenience, speed, and security as follows:

1. Auto Sweeping: An automatic funds transfer service from customers' savings accounts to current accounts when there is insufficient funds in designated current accounts.

2. ICBC Balance Change Alert: Keeping customers informed of every transaction of their accounts anytime, anywhere via SMS and/or E-mail. The service is applicable to all types of savings accounts and current accounts, which is available in multiple languages: Thai, Chinese, and English.

3. Payroll Service: For businesses of all sizes to process payrolls transactions regarding payroll without having to visit the Bank's branches. Customers can determine the salary payment date



and transfer money to their employees' accounts from anywhere. Customers can process the salary payment transaction in CNY. The Bank's exchange rate will be used to deduct THB from company's accounts and transfer THB to employees' accounts. Then, THB will be converted to CNY in employees' accounts.

4. Direct Credit: Enabling customers to make payments for goods and services to multiple vendors nationwide simply with one instruction without having to visit the Bank. Customers can rest assured that the payment will be made as scheduled. Afterwards, credit advices will be sent to the customers, ready to be forwarded to vendors.

5. Global Cash Management: Granting permission to the parent companies of the customers or any authorized entity to manage the customers accounts, which is a subsidiary, such accounts opened with the Bank through any applicable channel available for rendering this service.

CNY Services

The Bank provides a complete range of CNY services to both personal and corporate customers along with our dedication to support trades, investments and business transactions between Thailand and China through our convenient, fast, and cost-effective services as follows:

1. CNY Deposit Account: Available for savings accounts and fixed deposit accounts to help enhance the efficiency in managing CNY funds for our customers by minimizing the risk of CNY currency fluctuation while offering a competitive interest rate. Payment in CNY to Chinese counterparties, approved by the People's Bank of China, can also be made conveniently.

2. CNY Banknote Service: Providing broad CNY services under the ICBC Group, the largest CNY business bank worldwide with an extensive branch network, especially in China. Customers can deposit or withdraw CNY banknotes with their CNY accounts, remit funds using CNY banknotes at all of our branches or use our banknote exchange service which offers competitive rates.



Bancassurance

In order to provide a wider variety of products to answer all the customers' needs which include savings, life and asset protection, retirement savings plan or tax savings benefits, therefore, the Bank, as an insurance broker, offers a wide range of bancassurance products both life insurance and non-life insurance for customers to choose from. Our experts are ready at all branches for consultation to help select the most suitable product for customers.

ICBC International Remittance

Transfer and receive funds across the globe with fast and reliable services via ICBC global network.

1. ICBC Express: Transfer funds to any ICBC account all around the world via ICBC global network within the same day with competitive exchange rates and low fees. USD and EUR transfers are available through ICBC Internet Banking and USD, KHD, JPY, EUR and CHF transfers are available over the counter.

2. Pre-fixed Remittance Service: This service helps to reduce the risk from fluctuation in currency exchange as it uses the exchange rate of the date of transaction, thus, beneficiaries will receive the exact amount of fund sent in full without extra charge or transfer fee. For beneficiaries who have accounts with ICBC China, funds can be received on the date of transfer while transfers to accounts in other banks are also fast and convenient.

3. Personal CNY Cross-Border Remittance: For this service, funds in CNY currency can be transferred directly from individual to individual both from Thailand to Guangdong and from Guangdong to Thailand. The beneficiary can be an individual of any citizenship. The service is available over the counter at any branch of ICBC (Thai) and ICBC Guangdong (excluding Shenzhen branches).

4. Corporate CNY Cross-Border Remittance: This service is offered to remit CNY directly to China without having to exchange to USD or other currencies as would be traditionally required.

5. International Remittances: Quick remittance globally via SWIFT with ICBC Group's worldwide network. This service is available both over the counter and on ICBC Internet Banking.

Lending

The Bank is ready to provide a complete range of commercial credit to all types of businesses, covering small, medium and large enterprises. We strive to support your business for smooth operation and sustainable growth. Moreover, the Bank offers lending products for personal customers to fuel any business' needs.

1. Corporate Credit Services: Offering credit solutions to businesses of medium and large sizes to answer various financial needs such as to enhance liquidity, fund business expansion as well as to support capital restructuring and facilitate transactions of both domestic and international trades.

2. ICBC (Thai) SME: Providing personalized packages of lending products and services addressing each unique business need including short-term loan, long-term loan, working capital, and international trade finance, etc.

3. Oriented Property Financing for SME: SME business owners looking for funds to support their businesses or expansion can simply place their business assets as the collateral to secure credit lines up to 100% of the collateral value.

4. Financing Against Offshore Deposit: Offshore deposits (in any currency) with at branch/subsidiary of ICBC Group can be pledged as collateral to secure credit lines up to 95% of the pledged offshore deposit.



5. Account Receivable Financing: Enhances liquidity for business owners who offer credit payment terms when products or services have been delivered and the owners are holding invoices/account receivables to be paid by a core enterprise, the business owners can submit the account receivables to us and turn them into cash for their business. The credit lines are up to 80% of the account receivables' value.

6. Property for Cash: Answers to various financial needs by offering high credit lines up to 70% of the collateral value at a maximum of THB 15 million. Customers can benefit from this multipurpose loan by just using their own property as mortgage collateral.

7. Foreign Housing Loan: A type of loan that supports non-resident customers to purchase the properties in Thailand. Financing up to 50% of the purchasing price or appraisal value. With loan tenors up to 15 years.

8. Apartment Business Financing: Using rental apartment as collateral for cash to be applied for various purposes whether for refinancing, enhancing liquidity for apartment business, renovation or even for maintenance. The credit lines are up to Baht 50 million and tenors up to 15 years at a low interest rate.

In order to answer to the needs of various customer groups, the Bank offers diversified lending facilities to address all customers' requirements as follows:

1. Working Capital Credit Facility which is a short-term loan facility to support working capital requirement

- Overdraft
- Promissory Note
- Short-term lending with tenor within one year

2. Investment Credit Facility with tenors of one year or more to support business expansion such as new machinery procurement, land purchase, factory expansion, new product launch and capital restructuring

- Medium-term lending with tenor of one to three years
- Long-term lending with tenor over three years
- Project financing
- Syndication loan

3. Domestic and International Trade Finance Facilities to support domestic trades, as well as export and import activities

- Letter of Credit
- Trust Receipt
- Domestic Letter of Credit: DLC
- Local Trust Receipt
- Import Bills for Collection
- Shipping Guarantee
- Export Bills Negotiation/Purchase
- Foreign Exchange Services (buy and sale of foreign currencies) and Hedging

4. Aval and Guarantee

- Aval Acceptance on Promissory Notes or Bills of Exchange
- Bid Bond
- Performance Bond
- Advance Payment Bond
- Retention Bond
- Maintenance Bond
- Purchase Bond



Trade Finance

The Bank offers a wide range of international trade finance services for export and import activities as well as international guarantee services for all types of businesses and industrial sectors through ICBC extensive global correspondent banking network, which ensures fast and efficient international trade transactions. The types of trade finance are as follows:

1. Import Letter of Credit: For importers who would like to open L/C to settle payments with suppliers, ICBC (Thai) will open L/C by the request of local importers. Once all documents received from the exporter's bank are verified without errors, the Bank will swiftly proceed for acceptance (or payment) to an overseas exporter via ICBC Group's worldwide network. Importers can choose from our rich variety of L/C upon requirements:

- Transferable
- Back-to-back
- Sight Payment
- Deferred Payment
- Negotiation
- Usance L/C (supplier credit)

2. Trust Receipt: The Bank will make an advance payment on behalf of importers against the import L/C or under payment terms of cash on delivery or remittance. The service helps add liquidity by addressing the need for short-term cash and increase the credibility of importers as the payment to supplier will be made immediately.

3. Import Bills for Collection: Notifying import bills for collection to importers according to the terms and conditions agreed upon between importers and overseas suppliers.

4. Shipping Guarantees: Providing service to importers to submit to shipping companies in the case where goods have already arrived but the documents have not yet arrived. This helps importers save the cost of goods storage at the port.

5. Export Letter of Credit: Ensuring exporters of payment from buyers through bank credit commitments of the L/C issuing bank. The service is also suitable for those who wish to secure funding from L/C and customers of ICBC (Thai) trade finance services such as Packing credit, Export Bill Purchase, Export Discounting or Forfeiting.

6. Export L/C Bill Negotiation/Discount: Exporters can be sure that they will receive payments upfront against their export bills negotiated under L/C, thereby boosting the liquidity of their business.

7. Packing Credit: Enhancing exporters' liquidity, the service is used to cover the cost of goods, material and production for export under the L/C received from overseas importers.

8. International Remittances: Sending and receiving money on goods, capital funds, dividends, commissions, fees, education or other purposes through SWIFT can be quick and reliable utilizing ICBC Group's global network.

Foreign Exchange Services

The Bank offers foreign exchange services in all major currencies, with particular emphasis on CNY, to serve the FX needs of customers engaging in international trade. Advisory services and information on trends of interest rate and exchange rate are available to be used as a basis for customers' decision-making. The services currently provided are as follows:

- Spot
- Forward
- SWAP

Bahtnet Services

The Bahtnet Service caters to the need to transfer a large amount of funds to beneficiary accounts opened with other banks in Thailand. Beneficiaries will receive funds within the same day of transfer. The service is available at all branches across Thailand.

RMB Clearing Bank

As the designated RMB Clearing Bank in Thailand by the People's Bank of China "PBOC", ICBC (Thai) is able to deliver comprehensive and superior RMB cross-border products and services to all our valued customers. We are the first bank to boost RMB Business in Thailand by leveraging on ICBC global network.

1. Clearing Services: Provide Participating Banks with cross-border clearing services and offshore RMB clearing services.

2. Nostro Account Service: Open RMB Nostro account for Participating Banks.

3. Fixed Deposit: The Clearing Bank provides RMB fixed deposit services, with fixed deposit tenors up to 12 months, to help Participating Banks increase their yield on residual funds in their clearing accounts.

4. Banknotes Services: Provide Participating Banks with RMB banknotes services including RMB banknotes deposit and withdrawal, RMB banknotes exchange and replacement of mutilated banknotes.

5. Account Overdraft: The Clearing Bank provides intraday and overnight overdraft to Participating Banks' clearing bank accounts.

6. Position Squaring Service: The Clearing Bank can access the RMB foreign exchange market in China directly to assist Participating Banks purchase RMB Reserve Fund, and also provide position squaring services for RMB purchase and sale relating to cross-border commercial trade and any other cross-border businesses approved by the PBC.

7. Liquidity Support for RMB Account: The Clearing Bank can provide liquidity to Participating Bank's RMB account through offshore money market, offshore RMB-FX swap, collateralized financing, etc and help Participating Bank ensuring the orderly operation of its payment settlement.

Branch Offices

Bangkok and Metropolitan

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Surat Thani Branch

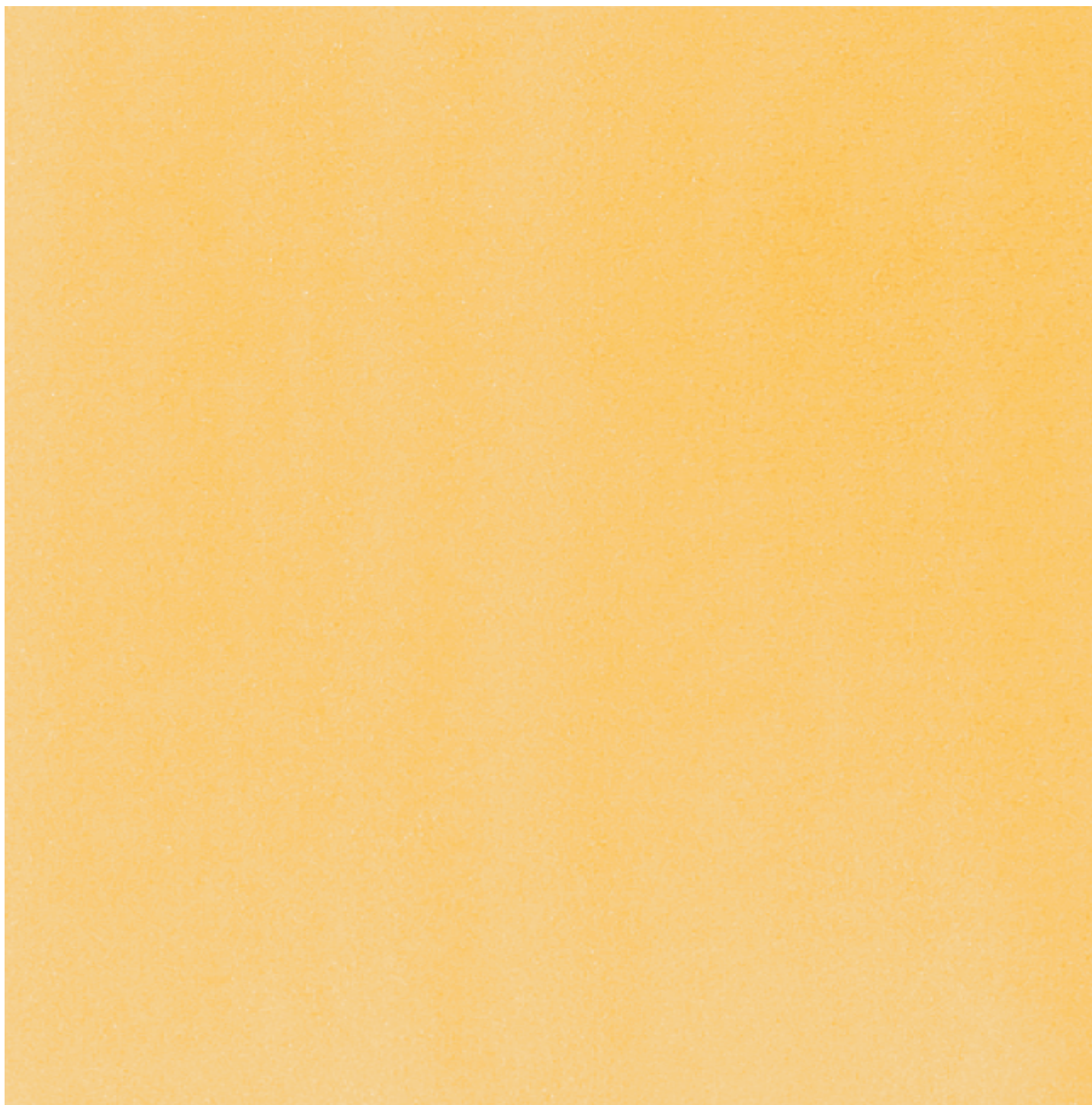
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