

Position: **Relationship Manager - Lending**  
**Branch Banking Department**

Job Description:

- Set marketing and sales plan to achieve lending, funding and retail banking target by expanding new customers according to bank target.
- Make credit proposal and study client's business including comment for consideration of approval.
- Follow and control credit limit in accordance to credit's term and condition.
- Take care and facilitate client service in order to develop business including making of good image and strong relationship between client and bank
- Monitor the accuracy of banking transaction.
- To perform other jobs as assigned by supervisor.

Qualifications Required:

- Bachelor Degree in Accounting, Finance, Marketing or related field.
- Minimum 4 years direct experience in lending or experience in business studying and financial statement analysis.
- Lending and financial statement knowledge, marketing skill.
- Positive Thinking Attitude, able to work at business center.

HR Recruitment: [hr@th.icbc.com.cn](mailto:hr@th.icbc.com.cn)