

Position: Relationship Manager - Lending  
Department: Branch Banking Department  
Level: Assistant Manager - Assistant Vice President

Job Description:

1. Set marketing and sales plan to achieve lending, funding and retail banking target by expanding new customers according to bank target.
2. Make credit proposal and study client's business including comment for consideration of approval.
3. Follow and control credit limit in accordance to credit's term and condition.
4. Take care and facilitate client service in order to develop business including making of good image and strong relationship between client and bank
5. Monitor the accuracy of banking transaction.
6. To perform other jobs as assigned by supervisor.

Qualifications Required:

- Bachelor Degree in Accounting, Finance, Marketing or related field.
- Minimum 4 years direct experience in lending or experience in business studying and financial statement analysis.
- Lending and financial statement knowledge, marketing skill.
- Positive Thinking Attitude, able to work at business center.

HR Recruitment: [hr@th.icbc.com.cn](mailto:hr@th.icbc.com.cn)