

# What services can you expect from our Bancassurance Sales Staff?

ICBC Bank distributes life insurance products through our branch network. Here's what you can enjoy when you purchase a life insurance product through us.

# Before you buy a policy



### Assistance on choosing the Right Insurance Plan

- ☐ We will firstly understand your insurance needs and financial goals.
- ☐ Based on your needs, we'll recommend a suitable insurance plan to you.

### **Explanation of Product Features**

- ☐ We will explain the product features, benefits payable, exclusions, premiums and charges so you are sure of what you are purchasing.
- ☐ We will also provide you with a Product Disclosure Sheet to assist you in making informed decisions and to facilitate product comparisons.

# When you decide to buy a policy



### Assistance on the Policy Application

- ☐ We will explain the importance of answering the questions in the proposal form fully and accurately.
- ☐ We will submit your application for underwriting after you have signed the proposal form and made the premium payment.
- □ AXA AFFIN Life Insurance Bhd will arrange for a medical examination for you at one of the panel clinics, if required.
- ☐ You will fill in a form to provide information on making a nomination or appointment of a trustee to ensure that your policy monies are received by your beneficiaries in the event of death.

### **Explanation on Policy Terms and Conditions**

- ☐ We will go through the salient policy terms and conditions with you and ensure that you understand the plan before you make a purchase.
- □ AXA AFFIN Life Insurance Bhd will deliver your policy document to you, by hand or via post, within 14 days from the last document received.



### During the term of the policy

#### **Continuous Policy Servicing**

- ☐ We can assist you in renewing your policy.
- ☐ If the need arises, we can also help you in submitting your service requests to AXA AFFIN Life Insurance Bhd, e.g. policy modifications, change of address and frequency of premium payments.

#### Assistance on making a claim

☐ When you make a claim, we will assist you in submitting your claims forms and documents to AXA AFFIN Life Insurance Bhd.

