

ICBC  中国工商银行

U.S. REGION ▪ **2023**

Your Global Partner Your Reliable Bank





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- As at the end of 2022, the Bank had established **416** overseas institutions in **49** countries and regions, and indirectly covered 20 African countries as a shareholder of Standard Bank Group.
- The Bank also established business relationships with **1,438** foreign banks in **142** countries and regions. Its service network covered six continents and important international financial centers around the world, and its global network layout continued to improve.

**Asia-Pacific Region
(except Hong Kong SAR and Macau SAR)
Institutions
(country/region)**

Tokyo Branch (Japan)	Yangon Branch (Myanmar)
Seoul Branch (South Korea)	ICBC (Almaty) (Kazakhstan)
Busan Branch (South Korea)	Karachi Branch (Pakistan)
Mongolia Representative Office (Mongolia)	Mumbai Branch (India)
Singapore Branch (Singapore)	Dubai (DIFC) Branch (UAE)
ICBC (Indonesia) (Indonesia)	Abu Dhabi Branch (UAE)
ICBC (Malaysia) (Malaysia)	Doha Branch (Qatar)
Manila Branch (Philippines)	Riyadh Branch (Saudi Arabia) Kuwait Branch (Kuwait)
ICBC (Thailand) (Thailand)	Sydney Branch (Australia)
Hanoi Branch (Vietnam)	ICBC (New Zealand) (New Zealand)
Ho Chi Minh City Representative Office (Vietnam)	Auckland Branch (New Zealand)
Vientiane Branch (Lao PDR)	
Phnom Penh Branch (Cambodia)	

**Hong Kong SAR and Macau SAR
Institutions
(country/region)**

Hong Kong Branch (Hong Kong, China)	ICBC (Macau) (Macau, China)
ICBC (Asia) (Hong Kong, China) ICBC International (Hong Kong, China)	Macau Branch (Macau, China)

**America
Institutions
(country/region)**

New York Branch (USA)	ICBC (Peru) (Peru)
ICBC (USA) (USA)	ICBC (Argentina) (Argentina)
ICBCFS (USA)	ICBC Investments Argentina (Argentina)
ICBC (Canada) (Canada)	Inversora Diagonal (Argentina)
ICBC (Mexico) (Mexico)	Panama Branch (Panama)
ICBC (Brasil) (Brazil)	

**Europe
Institutions
(country/region)**

Frankfurt Branch (Germany)	ICBC (London) (UK)
Luxembourg Branch (Luxembourg)	London Branch (UK)
ICBC (Europe) (Luxembourg)	ICBC Standard Bank (UK)
Paris Branch (France)	Bank ICBC (JSC) (Russia)
Amsterdam Branch (the Netherlands)	ICBC Turkey (Turkey)
Brussels Branch (Belgium)	Prague Branch (Czech Republic)
Milan Branch (Italy)	Zurich Branch (Switzerland)
Madrid Branch (Spain)	ICBC (Austria) (Austria)
Warsaw Branch (Poland)	
Greece Representative Office (Greece)	

**Africa
Institutions
(country/region)**

Investments in Standard Bank (South Africa)
African Representative Office (South Africa)

Note: The map was updated as at 31 December 2022.

Ranking the 1st place

Among the Top 1000 World Banks for the tenth consecutive year

The Banker

The Banker

Ranking the 1st place

Among commercial banks in the Global 500 for the tenth consecutive year

Fortune

Ranking the 1st place

Among the Top 500 Banking Brands for the seventh consecutive year

Brand Finance

Brand Finance

Ranking the 1st place

In the "Corporate Brand Value List" for the seventh time

China Council for Brand Development

MSCI ESG Ratings

MSCI

IFF Global Green Finance Award - **Innovation Award**

International Finance Forum (IFF)

• Credit Ratings

Long-term foreign currency deposits rating:

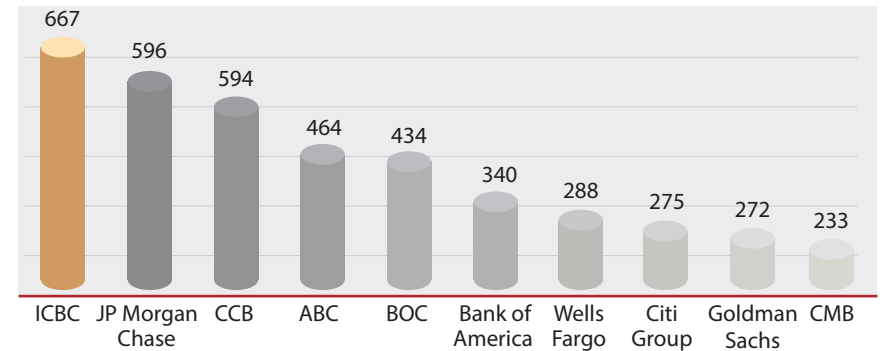
Moody's: A1	S&P: A
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Short-term foreign currency deposits rating:

Moody's: P-1	S&P: A-1
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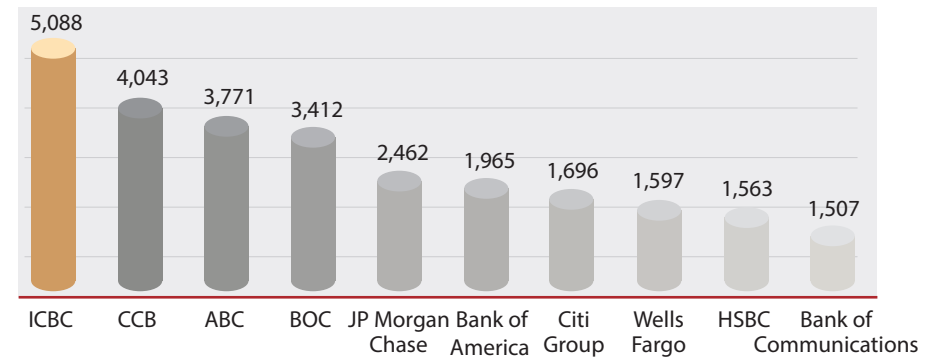
Top 10 world banks in terms of pre-tax profit ⁽¹⁾

(USD 100 million)



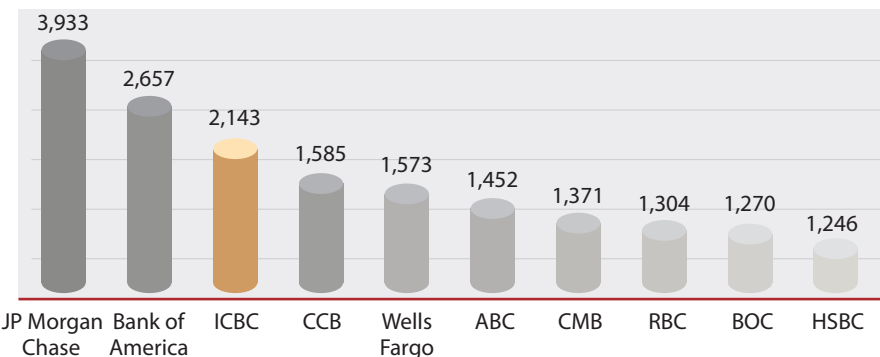
Top 10 world banks in terms of tier 1 capital ⁽¹⁾

(USD 100 million)



Top 10 world banks in terms of market capitalization ⁽²⁾

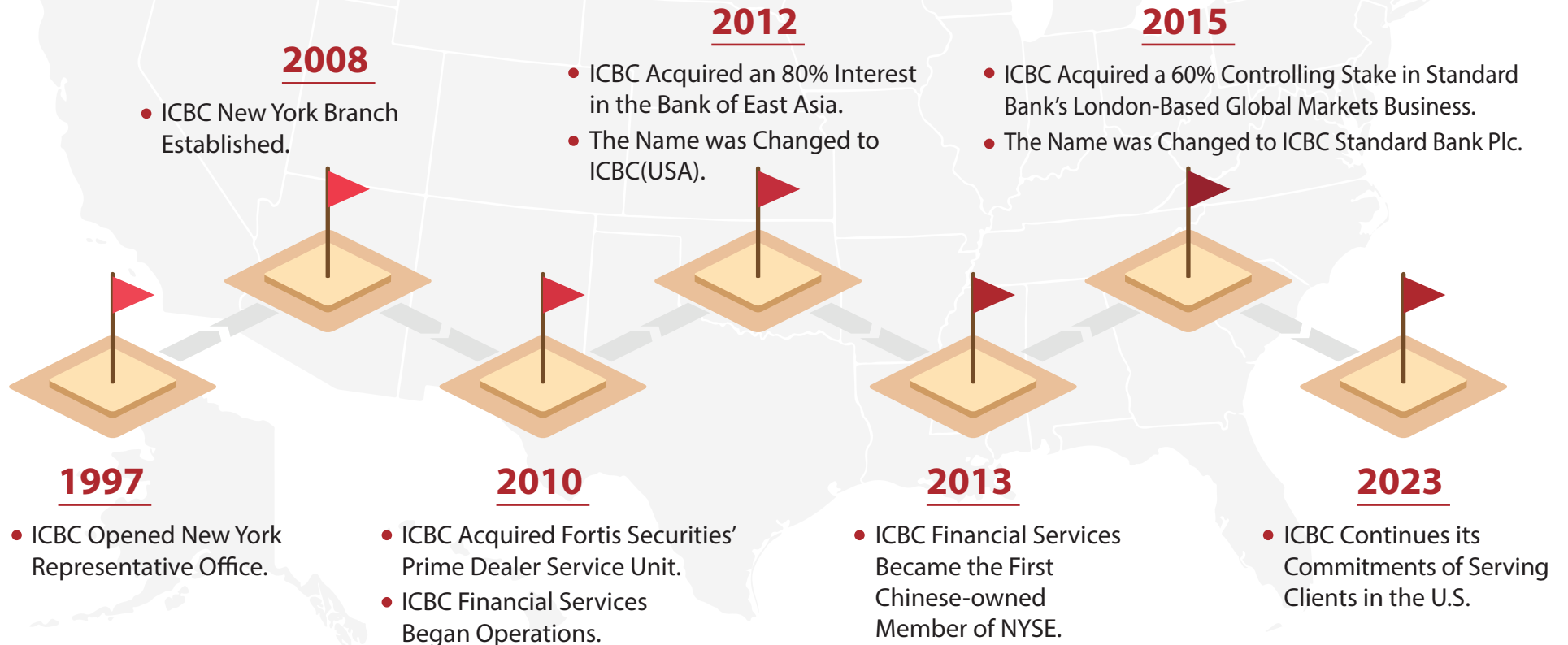
(USD 100 million)



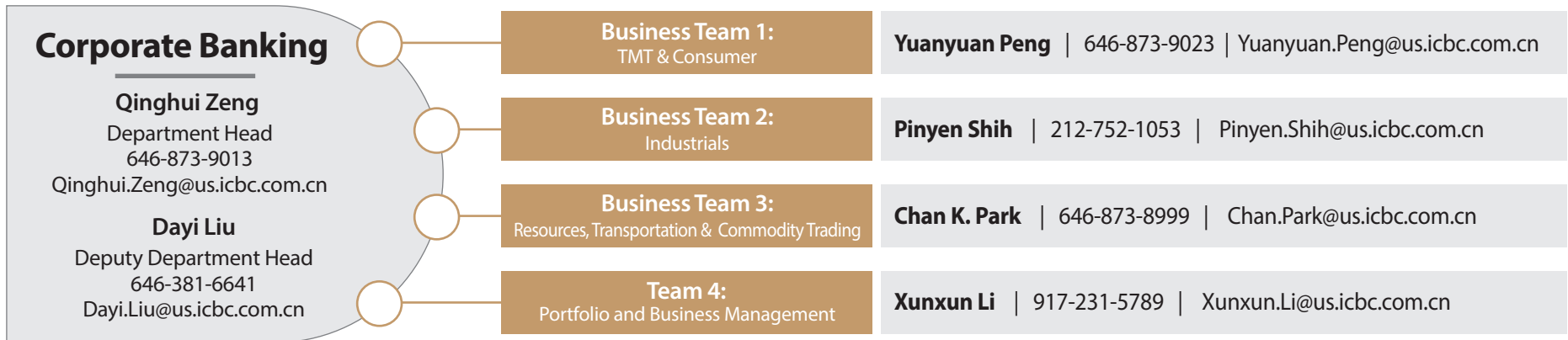
Notes: (1) Source: The Banker, July 2022. (2) Source: Bloomberg, as at 31 December 2022.

- ICBC has multiple entities in the U.S.: ICBC New York Branch, ICBC (USA) N.A., ICBC Financial Services, and ICBC Standard (Resources and Securities).

<p>ICBC New York Branch (FRB & NY State DFS)</p>	<p>ICBC (USA) N.A. (OCC & FDIC)</p>	<p>ICBC Financial Services (FINRA & SEC)</p>	<p>ICBC Standard Resources(America) Inc. (NFA & CFTC)</p>
<p>Wholesale Banking</p> <ul style="list-style-type: none"> - Corporate Banking - Financial Institutions - Public Finance - Commercial Real Estate - Project Finance - Trade Finance - Treasury - USD Clearing 	<p>Federal Chartered Bank w/Full License, FDIC Insured Deposits</p> <ul style="list-style-type: none"> - Individual/Commercial Deposit & Lending - Real Estate Lending - Corporate Lending - Trade Finance - Private Banking - International/Domestic Settlement - Credit Card/Debit Card 	<p>Broker & Dealer</p> <ul style="list-style-type: none"> - US Equities Execution - Fixed Income & Equities Clearing - Fully Disclosed Clearing; Introduced Clearing; Custody - Securities Financing - Repo; Securities Lending; Margin; Portfolio Margin - Prime Brokerage 	<ul style="list-style-type: none"> - Commodities: Base Metals, Precious Metals, Energy, - Foreign Exchange - Interest Rates <p>ICBC Standard Securities Inc. (FINRA & SEC)</p> <ul style="list-style-type: none"> - Fixed Income



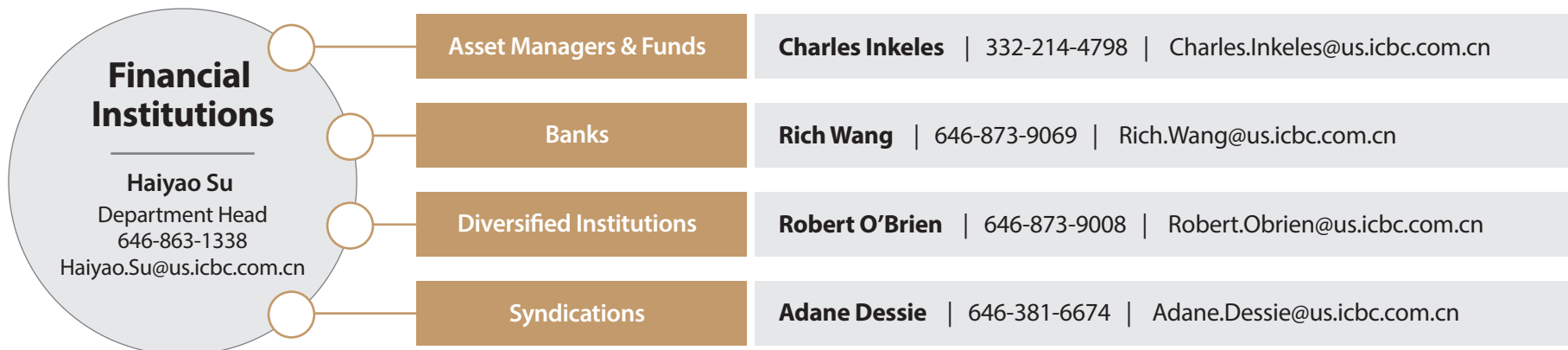
- ICBC New York Branch Corporate Banking Department provides tailor-made and diversified banking products and services to corporate clients to meet their financing needs. Our clients are large local U.S. corporates and the U.S. operations of large multinational companies operating in a broad spectrum of industry sectors including Industrials, Technology Media Telecom (TMT), Consumer, Resources, Transportation, and Commodity Trading. We are a reliable banking partner, and we value long-term business relationship with clients.



• Credentials



- ICBC New York Branch Financial Institutions Department maintains a leading position in the market. The offered products include loans, deposits, money market, and trade finance. The fund financing business has been recognized as a trusted partner in the industry.



Recent Star Business

 \$50,000,000 Senior Unsecured Revolver Aug. 2023	 \$173,000,000 Senior Secured Revolving Credit Jun. 2023	 \$75,000,000 Revolving Credit May 2023	 \$170,000,000 Revolving Credit Dec. 2022	 \$80,000,000 Senior Unsecured Term Loan Dec. 2022 Joint Lead Arranger	 \$300,000,000 Revolving Credit Jan 2022
 \$180,000,000 Subscription Secured Revolving Credit Facility Apr. 2023	 \$180,000,000 Subscription Secured Revolving Credit Facility Mar. 2023	 \$150,000,000 Business Development Corp. Revolving Credit Facility Mar. 2023	 \$180,000,000 Subscription Secured Revolving Credit Facility Jan. 2023	 \$250,000,000 Subscription Secured Revolving Umbrella Facility Nov. 2022	 \$150,000,000 Subscription Secured Revolving Credit Facility Oct. 2022

Credentials



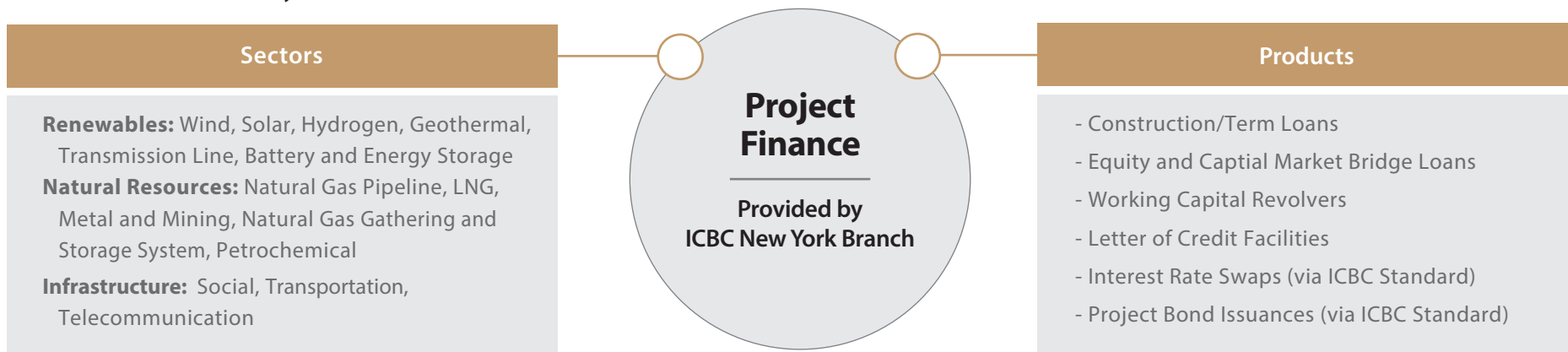
- ICBC U.S. Region Commercial Real Estate (CRE) segment provides customers with comprehensive and tailored CRE finance solutions by targeting top-tier CRE properties and project in the U.S. Major market and providing CRE financing for a wide variety of property types.



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- ICBC New York Branch Project Finance Team, established in May 2013, has continuously evolved into a major player in the U.S. Project Finance market. Since 2022, the team has strategically focused on three key U.S. sectors: infrastructure, natural resources, and renewable power generation, by providing comprehensive support to premium sponsors for their project development and financing needs. The team ranked 13th among North America's project finance lead underwriters by Refinitiv.



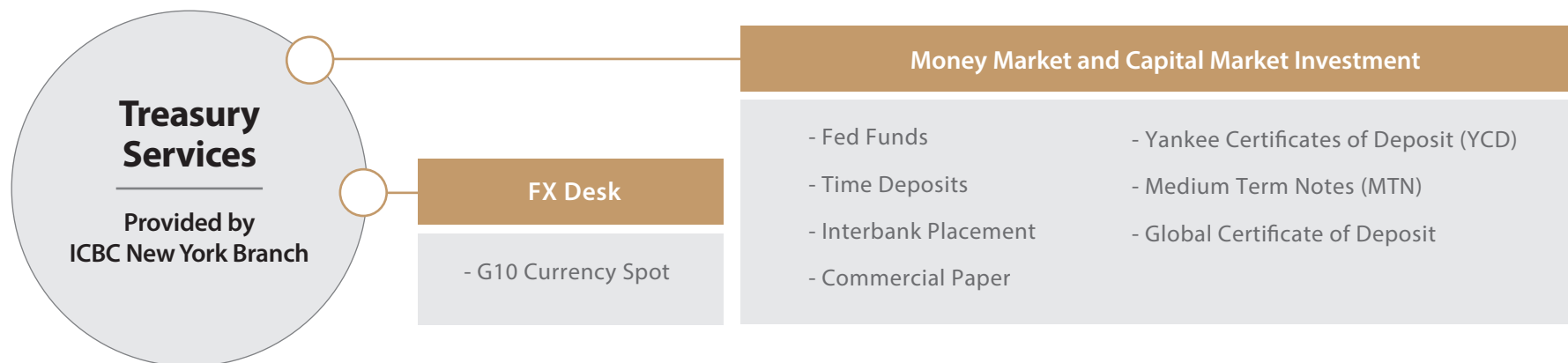
Recent Transactions

 Project Silicon Acquisition of 1.4 GW Renewables Portfolio from AEP \$785 MM Senior Secured Credit Facilities 2023 USA Arranger	 Venture Global Plaquemines LNG Phase II Natural Gas Liquefaction Project \$5.6 BN Senior Secured Credit Facilities 2023 USA Coordinating Lead Arranger	 Port Arthur LNG Natural Gas Liquefaction Project \$7.0 BN Senior Secured Credit Facilities 2023 USA Joint Lead Arranger	 Matterhorn Express Pipeline Natural Gas Pipeline Project \$2.0 BN Senior Secured Credit Facilities 2023 USA Joint Lead Arranger
 JFK Millennium Partners Terminal Six Redevelopment Project \$3.4 BN Senior Secured Credit Facilities 2022 USA Mandated Lead Arranger	 JFK NTO LLC Terminal One Redevelopment Project \$6.6 BN Senior Secured Credit Facilities 2022 USA Joint Lead Arranger	 Meade Pipeline Natural Gas Pipeline Project \$918 MM Senior Secured Credit Facilities 2019 USA Joint Lead Arranger	 LBCT Port Infrastructure Project \$625 MM Senior Secured Credit Facilities 2019 USA Joint Lead Arranger

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- ICBC New York Branch Treasury Department provides comprehensive services in money market and capital market investment vehicles for corporate clients, financial institutions and brokers in the U.S. and greater China, leveraging the expertise and network across global markets.
- The Treasury Department provides FX services to the Branch customers and transacts derivative products with market counterparts.

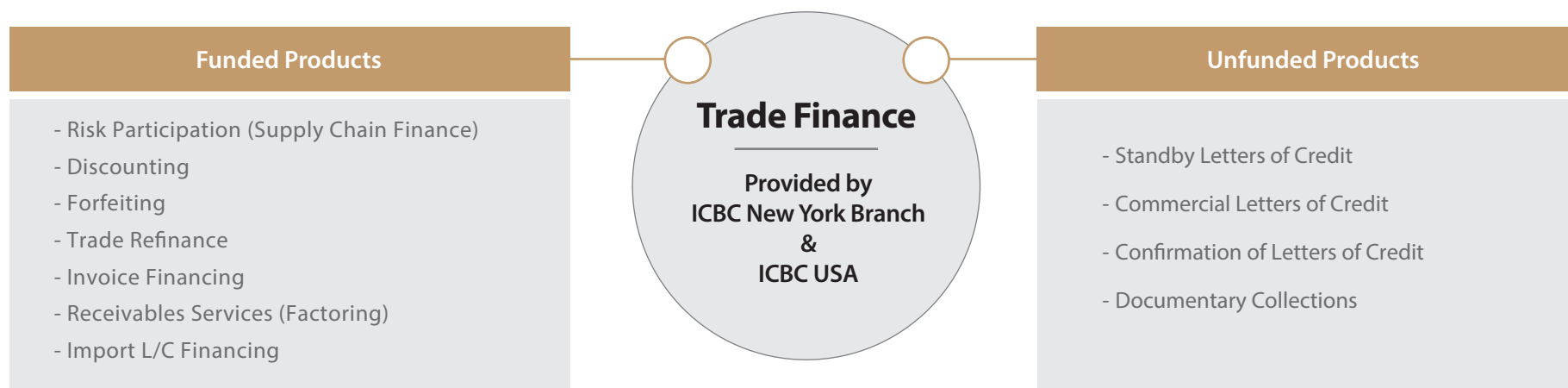


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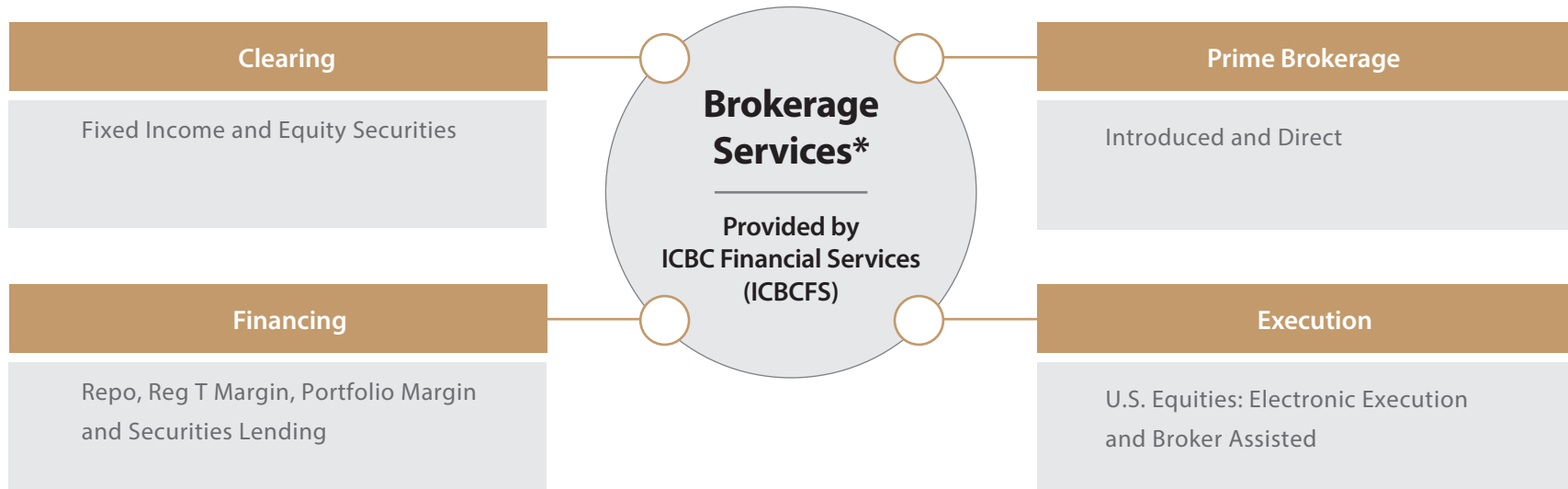
- ICBC New York Branch and ICBC USA’s Trade Financing teams are dedicated to serving U.S. and global corporate clients, as well as financial institutions, by providing comprehensive and high-quality trade financing and settlement services. Our expertise encompasses products such as letters of credit, collections, discounting, factoring, and more. ICBC New York Branch and ICBC USA can provide clients with a range of value-added services that enhance liquidity, optimize balance sheets, and effectively maintain and promote the cooperative relationship between clients and the bank.
- Trade Financing solutions cover both domestic and cross-border markets in the United States, addressing the overall settlement and funding needs of our client base.



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- ICBC Financial Services (“ICBCFS”) is a U.S. registered broker-dealer and member of FINRA, NYSE, and the MSRB, with memberships in leading U.S. domestic exchanges (NYSE, NASDAQ), and serves clients including Broker Dealers, Commercial Banks, Investment Banks, Hedge Funds, Proprietary Trading Groups, Asset Managers and Family Offices. ICBCFS’ global market focuses its settlement capabilities through its agent bank network. The core team of leading, seasoned professionals provides high quality services and have direct clearing relationships with Bank of New York, Euroclear and DTCC (FICC, NSCC, OCC).

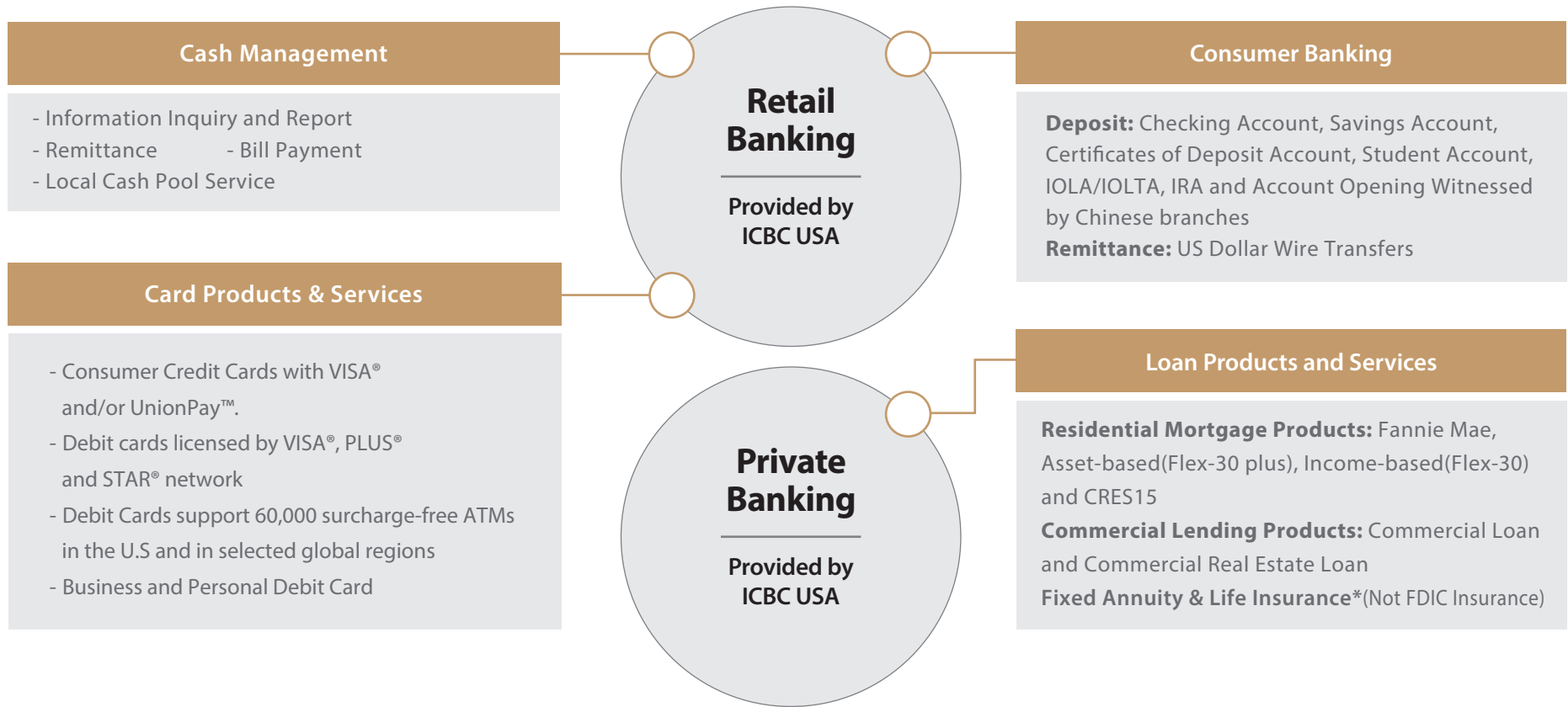


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- ICBC USA offers various consumer banking and private banking products and services to assist customers with their financial needs.



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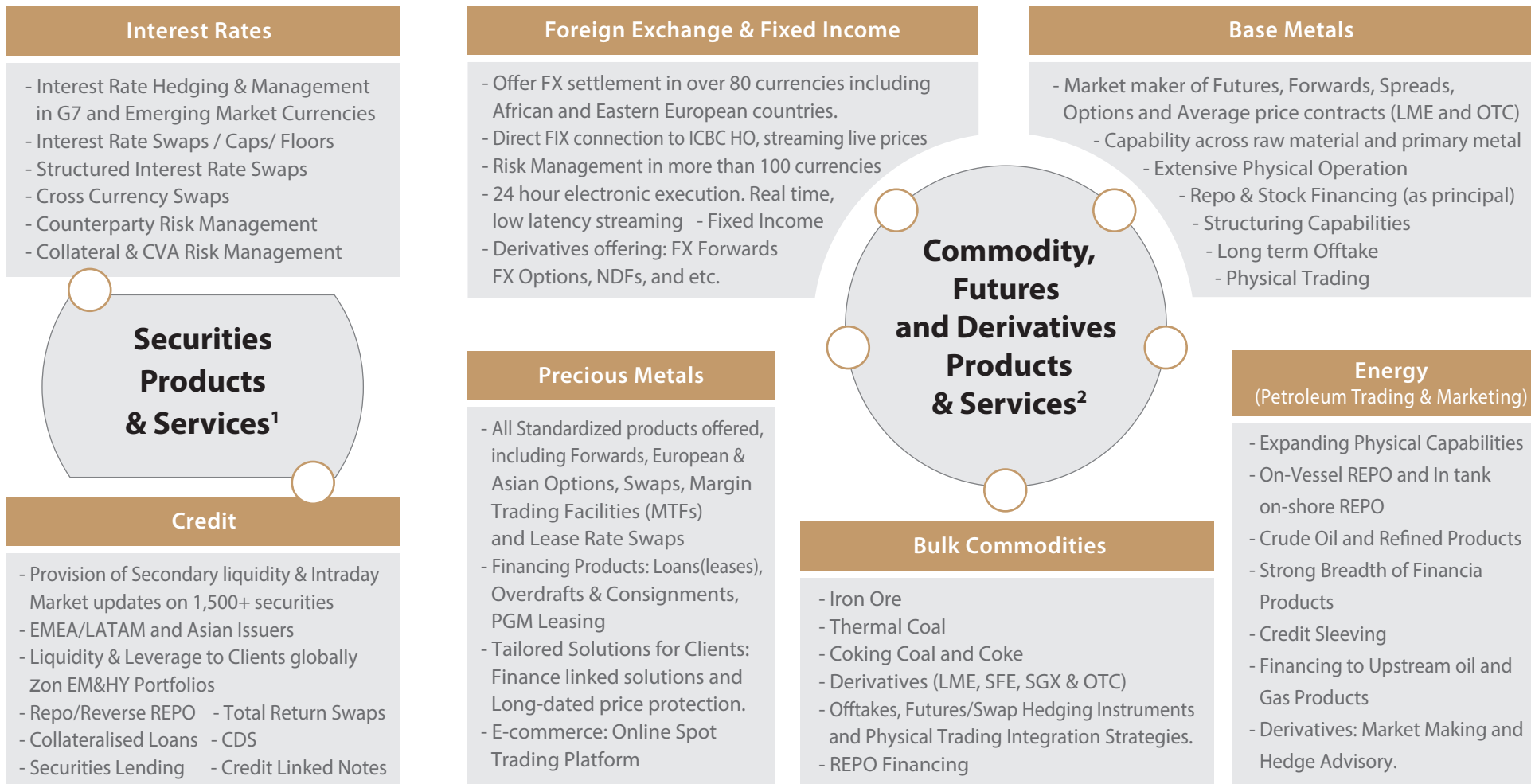


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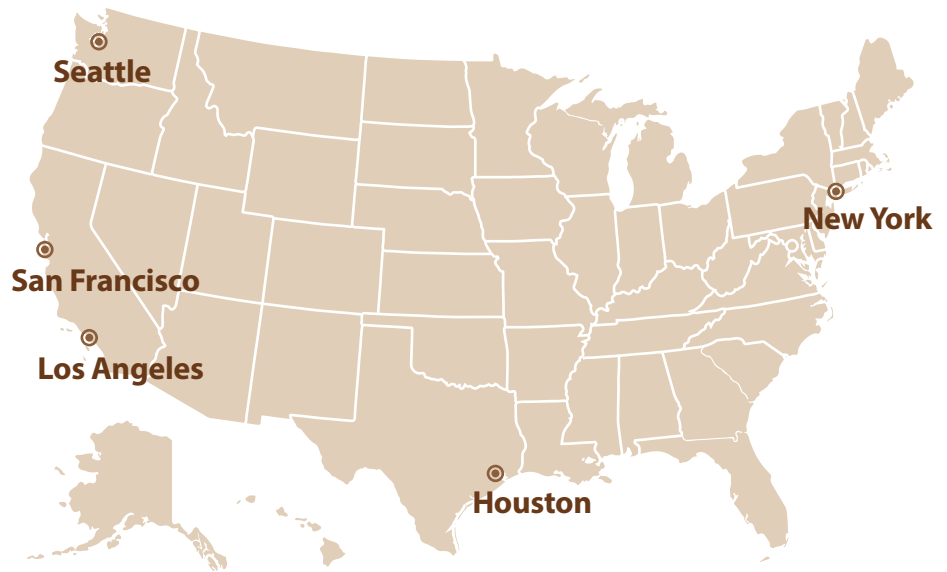
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- ICBC (USA) N.A. has 3 branches in New York, 10 branches in California, 1 business center in Washington, and 1 business center in Texas.

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Northern California Region				
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Integrity Leads to Prosperity