

## Personal Internet Banking Instruction Manual on Securities Margin Account Opening

**Step 1:** Login Personal Internet Banking, click the "Application Center" under "Account Service" , choose "Apply for Account Opening", select "Securities Margin Account" and click the "Open Now" to start the application.

Apply for Account Opening

Menu My Menu

Account Services

- My Portfolio
- Deposit Summary
- My Investment
- Bank Account History
- Application Center
  - Apply for Account Opening**
  - Apply Upgrade Account Segment
  - Bank Statement Request
  - ATM Card Application
  - Apply for Credit Card
- Flexi Plus
- e-Statement
- e-Advice

To enhance the security of online transactions, two-factor authentication will be mandatory for Securities/Funds/Bonds/Precious Metal transactions or enquiry on Internet Banking by the end of March 2018 (please visit our website for the latest updates on the launch date). Password token or SMS one-time password must be used to perform the above transactions or enquiry, or else you will not be able to perform the transaction or enquiry by that time. In order to receive transaction notification, please ensure your mobile phone number and email address recorded in our Bank is up-to-date. You can open the following accounts on Internet Banking:

- Integrated Account
- Securities Account (Cash)
- Funds, Bonds & Structured Products
- FX Plus/Margin Trading Account-FX and Precious Metal
- Securities Margin Account**
- Flexi Plus Account

**Product Introduction-Securities Margin Account**

After securities margin account opened successfully, you can enjoy the pre-approved share margin limit HK\$300,000 with large variety of stock margin credit as high as 60% margin ratio to maximize your potential investment return. The share margin limit not only used for securities trading, it can be withdrawn cash in order to meet your financial needs.

**Open Now**

**Step 2:** Securities Margin Trading Account is a high-risk product. It is recommended that customers should have Customer Risk Level of 5 (Aggressive) for account opening.

Risk Profile Result

Add to My Menu

Securities margin trading account is a high-risk product. It is recommended that customers should have Customer Risk Level of 5 (Aggressive) for account opening. Your risk level is **【Aggressive】** , Do you agree to keep your current Customer Risk Level?

**YES** **NO**

**Step 3** Read and confirm the "Vulnerable Customer Assessment Result" , if agrees.

Vulnerable Customer Assessment Result ☆ Add to My Menu

According to bank records, you are classified as 【 (ii) Vulnerable customer for all investment product 】 . Do you still agree to continue to open the account based on the current results of vulnerable customer assessment?

Remark:If your current situation changes, please update your investment risk profile and/or vulnerable customer assessment records.

Agree with the Vulnerable Customer Assessment result

Disagree with the Vulnerable Customer Assessment result - Update Investment Risk Profile

Disagree with the Vulnerable Customer Assessment result - Update Vulnerable Customer Assessment

Confirm Cancel

**Step 4:** Confirm Settlement Account; read and complete question 1 "What is your investment objective for this investment account opening"and question 2 "Financial situation"; According to your most updated information in Customer Risk Profiling questionnaire, if your overall objective on your portfolio is inconsistent with the investment objective in this investment account opening, additional question 1.1 has to be read and answered.

Apply Securities Margin Account ☆ Add to My Menu 📌 Transaction Tips

Consolidated Investment Account Number (Securities Transaction):  Securities Account ▼

HKD Settlement Account:

CNY Settlement Account:

**1.What is your investment objective for this investment account opening?**

**1.1.According to your most updated information in Customer Risk Profiling questionnaire, your overall objective on your portfolio is [ ██████████ ], which is inconsistent with the investment objective in this investment account opening. Please confirm whether you will still proceed this account opening in accordance with investment objective in Question 1?**

**2.Financial situation**

**Do you have sufficient net worth to deal with the potential losses incurred from margin trading in the worst-case scenario and are you willing to assume the risks and bear the potential losses of margin trading?**

**Step 5:** Read and confirm the "Customer Declaration", "Employment Confirmation and US Tax Declaration" and "Not third Party referral Declaration" , if agrees.

#### Customer Declaration

In connection with the investment product stated in this declaration, I totally understand and accept the assessment results. I understand that after taking into account my investment objective, risk preference, capability, product knowledge and investment experience of the relevant product, the Bank considers this product is reasonably suitable for me. After considering the features and all the risks associated with this product, I decide to open this investment account.

I am acknowledged that the risk level/the required risk rating for account opening would be changed from time to time by the Bank. If a mismatch of the product risk level/the required risk rating for account opening and my risk preference arises due to such changes, I should seek independent professional advice.

I hereby confirm and agree with the accuracy of the information provided by me in this declaration.

Agree

Do not agree

#### Employment Confirmation and US Tax Declaration

I hereby declare and confirm that I am not currently employed by a licensed corporation or registered institution regulated by the SFC and will promptly inform the Bank in writing as soon as reasonably practicable and send to the Bank a consent letter from my employer if I become so employed in future.

Agree

Do not agree

#### Not Third Party referral Declaration

I/We hereby declare and confirm that this Securities Margin Account application is not referred by the third party.

Please note that the Bank does not accept any Securities Margin Account application referred by the third party due to internal policy.

Agree

Do not agree

**Step 6:** Read and complete the "Self-Declaration for Listed Company Related Person".

#### Self-Declaration for Listed Company Related Person

Are you materially correlated with any listed companies (including but not limited to a director or senior management of a listed company, or a person who has substantial and material correlation on the listed company's stock price, etc) ?

NO

Yes, please state specified Stock Information.

Stock Code

Stock Name

Shareholding Ratio(%)



**Step 7:** Read and complete the "Declaration of Credit Facilities".

**DECLARATION OF CREDIT FACILITIES**

**Declaration of my current financial information(HKD) :**

i.Liquid Asset (e.g. cash/ deposit/ securities etc.)

(Unpledged)

(Pledged)

ii.Non Liquid Asset (e.g. Property)

**My outstanding loans(including ICBC (Asia), other Banks or Financial Institutions) and this loan application(HKD) :**

i.Loan Outstanding(including secured and unsecured loan)

ii.Monthly Repayment Amount

**Application that currently applying/ and this loan application :**

i.Loan Limit (For new application)

**Step 8:** Read and complete the "Declaration of Relationship".

**Declaration Of Relationship**

Are you one of the following persons ("Specified Persons") or their relative(s)<sup>#</sup>?

(1) Relevant employee<sup>#</sup> of Industrial and Commercial Bank of China (Asia) Limited ("ICBC (Asia)") or its branches, subsidiaries, fellow subsidiaries and other entities (including special purpose entities) over which ICBC (Asia) is able to exert control ("Specified Entities").

(2) Director, entity connected with a director, controller<sup>#</sup> or minority shareholder controller<sup>#</sup> of ICBC (Asia) or the Specified Entities.

(3) Firm, partnership or non-listed company ("controlled entity"<sup>#</sup>) in which ICBC (Asia) or any of its controllers<sup>#</sup>, minority shareholder controllers<sup>#</sup> or directors is interested as director, partner, manager or agent.

No, but I shall inform ICBC (Asia) in writing should such relationship arise in future.

Yes, I am one of the Specified Persons above (Please provide details as below):

Yes, I am relative<sup>#</sup> of one of the Specified Persons above and confirm that I have obtained consent from the Specified Persons below for the provision of their information to ICBC (Asia) and the Specified Persons for the purpose of enabling ICBC (Asia) to comply with the Banking (Exposure Limits) Rules ("BELR") (Please provide details as below):

Full Name in English	Full Name in Chinese
<input type="text"/>	<input type="text"/>
Relationship	Name of Specified Entities
<input type="text"/>	<input type="text"/>
Department	Position
<input type="text"/>	<input type="text"/>

<sup>#</sup> Remark: The definitions of these terms and a list of the above mentioned entities, please refer to ["supplementary information document"](#).

**Step 9:** Read through "Self Declaration" carefully; please tick "I confirm that I have read, understood and agreed with the declaration set out in this Declaration Form and agreed to be bound by the same" if agrees;

### Self Declaration

I confirm that all information given above is true, correct, updated and complete. I authorize Industrial and Commercial Bank of China (Asia) Limited ("ICBC(Asia)") to make any enquires which it considers necessary or to verify the information from whatever sources it may choose for confirmation and credit assessment. I understand that if I knowingly make any false statement in this application with an intention to deceive, I may be liable for criminal prosecution. I acknowledge and agree that ICBC(Asia) will rely on the information contained herein and the relevant application form to approve this application. I undertake at all times to notify ICBC(Asia) in writing as soon as reasonably practicable of any change of the statements and/or information provided by me. I undertake to inform, amend and supplement the information/documents provided in the Self-Certification if any of the material facts which I have disclosed in the Self-Certification should change prior to the drawdown of the loan applied for.

confirm that I have read, understood and agreed with the declaration set out in this Declaration Form and agreed to be bound by the same.

**Step 10:** Complete/Update "Part 1: Client's identification details" in "Self-Certification Form".

Structured Deposit	▼
CD	▼
Currency-linked Product	▼
FX Plus/Margin FX & Precious Metal Trading	▼
Two-way Transfer	▼
Insurance	▼
Bill Payment	▼
<b>Private Banking</b>	
Loan	▼
Card	▼
Electronic Services	▼
Customer Service	▼
e-Service Center	▼
Cash Payout Scheme	▼
Lucky Draw	

### Self-Certification Form

#### Instructions:

Please complete the self-certification and declaration in this document in respect of your taxation treatment with the agreement(s) relevant to the service(s) applied.

#### Important notes:

- The Bank is required to obtain information relating to its clients' tax residency status to comply with its obligations under law, including the U.S. Foreign Account Tax Compliance Act ("FATCA") and the Inland Revenue Ordinance ("IRO").
- For the purposes of the IRO, you should note that it is an offence under section 80(2E) of the IRO if any person, in making a self-certification, makes a statement that is misleading, false or incorrect in a material particular and knows, or is reckless as to whether, the statement is misleading, false or incorrect in a material particular. A person who commits the offence is liable on conviction to a fine at level 3 (i.e. \$10,000).
- Information collected in this self-certification form may be transmitted by the Bank to the Inland Revenue Department for transfer to the tax authority of another jurisdiction and/or the U.S. Internal Revenue Service.
- Clients should report all changes in his/her tax residency status to the Bank.
- All parts of this form must be completed (unless not applicable or otherwise specified).
- If you are unsure about any of the information to be included in this certification and declaration, please contact your tax advisor.

Please ensure all fields marked with a # symbol are complete.

#### Part 1: Client's identification details

Name #	
Hong Kong Identity Card or Passport Number #	
	Country/Region: Hong Kong, China ▼
	Forward: <input type="text"/>
	Room/Floor: <input type="text"/>

**Step 11:** Complete/Update "Part 2: Jurisdiction of Residence and Taxpayer Identification Number ("TIN") or its Functional Equivalent".

**Part 2: Jurisdiction of Residence and Taxpayer Identification Number ("TIN") or its Functional Equivalent #**

**Tax Residency Status Self-certification**

Please complete the following table indicating:

(a) the jurisdiction of residence (including Hong Kong) where you are a resident for tax purposes; and

(b) your TIN for each jurisdiction indicated.

Please indicate **all** jurisdictions of residence.

If you are a tax resident of Hong Kong, the TIN is the Hong Kong Identity Card Number. For TIN of other countries, you may refer to the website of OECD.

If a TIN is unavailable, provide the appropriate reason A, B or C:

- **Reason A** – The jurisdiction where you are a resident for tax purposes does not issue TINs to its residents.
- **Reason B** – You are unable to obtain a TIN. Explain why you are unable to obtain a TIN if you have selected this reason.
- **Reason C** – TIN is not required. Select this reason only if the authorities of the jurisdiction of residence do not require the TIN to be disclosed.

Jurisdiction of Residence	TIN (if any)	Enter Reason A, B or C if no TIN is available	Enter an explanation of why you are unable to obtain a TIN if you selected Reason B
Hong Kong, China <small>Update</small>		Please Select ▾	
Please Select ▾		Please Select ▾	
Please Select ▾		Please Select ▾	
Please Select ▾		Please Select ▾	
Please Select ▾		Please Select ▾	

**Step 12:** Read through "Part 3: Agreement and Declaration" carefully; tick "I acknowledge and agree the [Agreement and Declaration]" if agrees; Read through "Risk Disclosure Statements" to the bottom carefully; tick "I confirm that I have read and understood the [Risk Disclosure Statement] provided in the language of my choice" if agrees. Then click "Proceed".

**Part 3: Agreement And Declaration**

I acknowledge and agree [Agreement and Declaration]

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**Risk Disclosure Statements**

Please read to the bottom of the Risk Disclosure Statement

I/We confirm and accept that

1. General

The following risk disclosure statements cannot disclose all the risks and other significant aspects involved. The information informs me/us that the risk of loss may be substantial in certain circumstances. In light of the risks, I/we should invest or trade. I/we understand the nature of the contracts (and contractual relationships) I am/ we are entering into and the extent of exposure to risk. I/We should carefully consider whether the transaction is suitable for me/us in the light of my/our financial position, resources, objectives and other circumstances. I/We should undertake my/our own research and study before investing or trading. I am/ We are advised to seek independent financial and professional advice before I/we invest or trade. I/ We seek independent professional advice if I am/ we are uncertain of or have not understood any aspect of these risk statements or the nature and risks involved in investment or trading.

Transactions are "non transferable" and it may be impossible for me/us to close out or liquidate them.

Any recommendation, suggestion or information given by the Bank to me/us are for my/our reference only. The Bank representations regarding the performance of my/our investment.

I/We confirm to the Bank that I/we have sufficient knowledge and experience to be able to evaluate the merits and risks into each transaction, that I am/we are acting in reliance solely upon my/our own judgment or upon professional advice independently of the Bank as to those merits and risks (including, where relevant, the tax and accounting treatment of the transaction).

I confirm that I have read and understood the [Risk Disclosure Statement] provided in the language of my choice

\*If you have any enquiry about the content of our risk disclosure statement, please visit our branches or contact our staff at 3471 8711 during office hours first before confirming. You can also seek independent financial and professional advice.

Deposit maintained with Securities Margin Account is a deposit qualified for protection by the Deposit Protection Scheme in Hong Kong.  
To borrow or not to borrow? Borrow only if you can repay!

Proceed

Clear

**Step 13:** Confirm if all the information is accurate, then click "Confirm"

The screenshot shows the ICBC Personal Internet Banking interface. At the top, there is a search bar and navigation links for 'Horizontal menu', 'Homepage', 'Mailbox', 'Online Customer Service', and 'Log out'. Below the navigation is an announcement bar. The main content area is titled 'Apply Securities Margin Account' and contains the following text:

**Please check the following information.**

Consolidated Investment Account Number (Securities Transaction):

investment objectives: Speculation

You have confirmed that you have sufficient net worth to deal with the potential losses incurred from margin trading in the worst-case scenario and you are willing to assume the risks and bear the potential losses of margin trading.

**Self-Certification Form**

**Instructions:**

Please complete the self-certification and declaration in this document in respect of your taxation treatment with the agreement(s) relevant to the service(s) applied.

**Important notes:**

- The Bank is required to obtain information relating to its clients' tax residency status to comply with its obligations under law, including the U.S. Foreign Account Tax Compliance Act ("FATCA") and the Inland Revenue Ordinance ("IRO").
- For the purposes of the IRO, you should note that it is an offence under section 80(2F) of the IRO if

Please Select		Please Select	
Please Select		Please Select	
Please Select		Please Select	

1 The term "TIN" means Taxpayer Identification Number or a functional equivalent in the absence of a TIN. A TIN is a unique combination of letters or numbers assigned by a jurisdiction to an individual or an Entity and used to identify the individual or Entity for the purposes of administering the tax laws of such jurisdiction. Some jurisdictions do not issue a TIN. However, these jurisdictions often utilise some other high integrity number with an equivalent level of identification (a "functional equivalent") (e.g. a social security/insurance number, citizen/personal identification/service code/number, and resident registration number).

2 "Reportable account" has the meaning given to it in section 50A of the IRO.

**Part 3: Agreement And Declaration**

I acknowledge and agree the [Agreement and Declaration]

I acknowledge and agree the [Customer Declaration]

**I confirm that I have read and understood the [Risk Disclosure Statement]\* provided in the language of my choice**

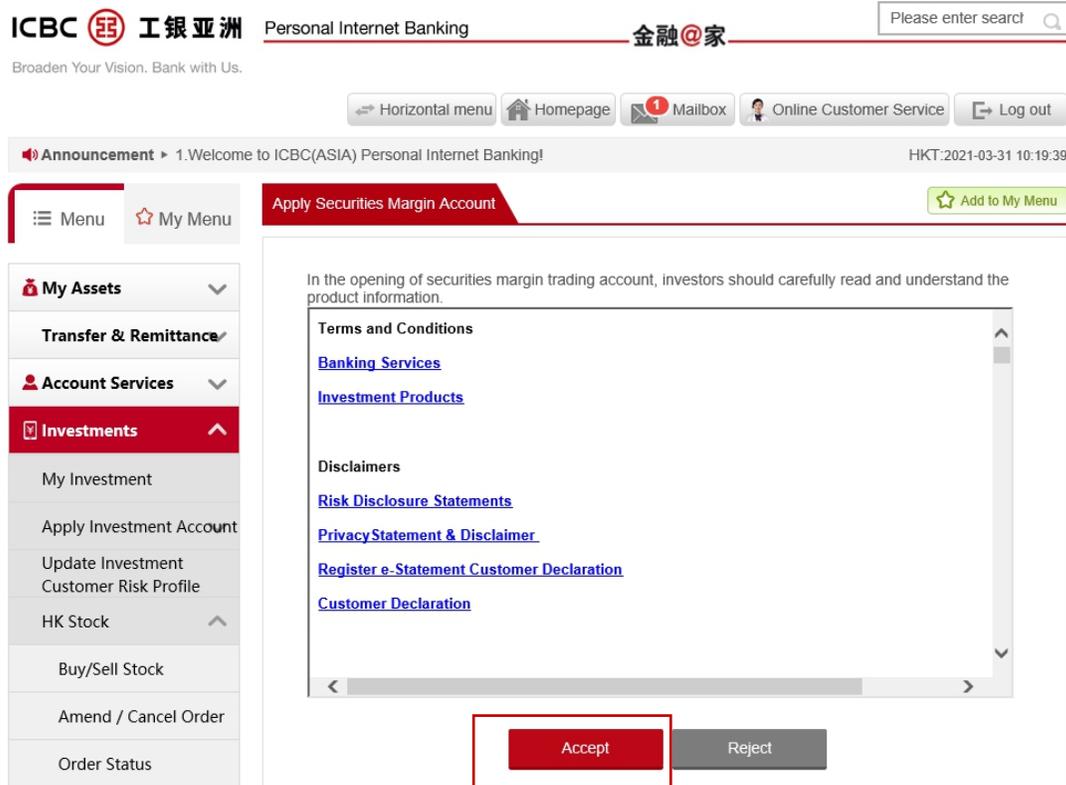
\*If you have any enquiry about the content of our risk disclosure statement, please visit our branches or contact our staff at 3471 8711 during office hours first before confirming. You can also seek independent financial and professional advice.

Deposit maintained with Securities Margin Account is a deposit qualified for protection by the Deposit Protection Scheme in Hong Kong.

To borrow or not to borrow? Borrow only if you can repay!

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**Step 14:** Read through "Terms and Conditions" and "Disclaimers" carefully. Click "Accept" if agrees.



**Step 15:** The submission of the Securities Margin Account application have been completed once the page shows "Registration Completed". The bank will notify you about the application result as soon as possible. (Please note that your account must not have any incomplete transaction in order to be changed to Securities Margin Account.)

**Reminders:**

**To Borrow or not to borrow? Borrow only if you can repay!**

**Protect your personal digital keys. Beware of fraudulent links!**

**Don't be tempted by quick money. Don't lend your bank account to anyone to launder money !**

**Risk Disclosure:**

Risk of Securities Trading:

Investment involves risk and the prices of securities products fluctuate. The prices of securities may move up or down, sometimes dramatically, and may become valueless. It is as likely that loss will be incurred rather than profit made as result of buying and selling investment.

## **Personal Internet Banking Instruction Manual on Securities Margin Account Opening**

### Risk of Margin Trading:

The risk of loss in financing a transaction by deposit of collateral is significant. You may sustain losses in excess of your cash and any other assets deposited as collateral with the licensed or registered person. Market conditions may make it impossible to execute alternate trading orders, such as "stop-loss" or "stop-limit" orders. You may be called upon at short notice to make additional margin or interest payments. If the required margin or interest payments are not made within the prescribed time, your collateral may be liquidated without your consent. Moreover, you will remain liable for any resulting deficit in your account and interest charged on your account. You should therefore carefully consider whether such a financing arrangement is suitable in light of your own financial position and investment objectives.

Growth Enterprise Market (GEM) stocks involve a high investment risk. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. GEM stocks may be very volatile and illiquid. You should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors. Current information on GEM stocks may only be found on the internet website operated by The Hong Kong Exchanges and Clearing Limited. GEM Companies are usually not required to issue paid announcements in gazetted newspapers. You should seek independent professional advice if I am/we are uncertain of or have not understood any aspect of this risk disclosure statement or the nature and risks involved in trading of GEM stocks.

The price of the warrants and Callable Bull/Bear Contracts ("CBBC") may move up or down rapidly and investors may sustain a total loss of their investment. Past performance of the underlying asset is not an indicator of future performance. You should ensure that you understand the nature of the warrants and CBBC and carefully study the risk factors set out in the relevant listing documents of the warrants and CBBC and where necessary, seek independent professional advice. Warrants that are not exercised will have no value upon expiry. CBBC has a mandatory call feature and may be terminated early, in such case, (i) in the case of Category N CBBCs, an investor will not receive any residual value and (ii) in the case of Category R CBBCs, the residual value may be zero.

Investors should bear in mind the key risks of ETFs which include but not limited to political, economic, currency, and other risks of a specific sector or market related to the underlying index; liquid secondary market may not exist for ETFs; changes in the net asset value of the ETFs may deviate from the performance of the tracking index, ETFs may invest in single country and sector; ETFs with tracking index relating to emerging markets may be subject to a greater risk of loss than investments in developed markets; and like all investments, an ETF is subject to the risk of change in policy of the reference market.

Leveraged and inverse products (L&I Products) are derivative products structured as funds. L&I Products are different from conventional ETFs. They do not share the same characteristics and risks. L&I Products are not designed for holding longer than one day, it is for short-term trading or hedging purposes. When L&I Products are held after a period of time, their return may deviate from and may be uncorrelated to the multiple (in the case of leveraged products) or the opposite (in the case of inverse products) of the return of the underlying index. Investors may suffer significant or even total losses. Trading L&I Products involves investment risk and are not intended for all investors.

### **Personal Internet Banking Instruction Manual on Securities Margin Account Opening**

There is no guarantee of repaying the principal amount. Investors should read the relevant offering documents of Leveraged and inverse products and ensure they understand the key product features and related risks before making an investment.

#### RMB Risk Disclosure:

The Chinese Renminbi is currently a restricted currency. Due to the exchange controls and/or restrictions which may be imposed by the PRC government on the convertibility or utilization of RMB from time to time, there is no guarantee that disruption in the transfer ability, convertibility or liquidity of RMB will not occur. There is thus a likelihood that you may not be able to convert the Chinese Renminbi received into other freely convertible currencies.

#### Major risks of China Connect Securities (SZSE/SSE Securities)

Investor Compensation Fund- Trading in China Connect Securities (SZSE/SSE Securities) does not enjoy the protections afforded by the Investor Compensation Fund established under the SFO. Accordingly, unlike the trading of SEHK-listed securities, you will not be covered by the Investor Compensation Fund in respect of any loss you may sustain by reason of a default by any SFC licensed or registered person.

Quota on Northbound Trading - Relevant governmental or regulatory bodies may impose quotas on the trading of China Connect Securities (SZSE/SSE Securities) from time to time depending on market conditions and readiness, the level of cross-boundary fund flows, stability of the markets and other factors and considerations. You should read the relevant details on such quota restrictions, including the quota limit, level of quota utilisation, balance of available quota and the applicable restrictions and arrangements published on SEHK website from time to time to ensure you have the most updated information.

Difference in Trading Day - Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) is open for trading only when (a) each of the HKEx and SZSE/SSE is open for trading; and (b) banking services are available in both Hong Kong and Shenzhen/Shanghai on the corresponding money settlement days. If any of the relevant exchange is not open or if the banks in either Hong Kong or Shenzhen/Shanghai are not open for money settlement business, you will not be able to conduct any Northbound Trading. You should take note of the days on which the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) operates and decide according to your own risk tolerance capability whether or not to take on the risk of price fluctuations in China Connect Securities (SZSE/SSE Securities) during the time when the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) is not available for Northbound Trading.

The recalling of eligible stocks - When a stock is recalled from the scope of eligible stocks for trading via the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect), the stock can only be sold but restricted from being bought. This may affect the investment portfolio or strategies of investors. Investors should therefore pay close attention to the list of eligible stocks as provided and renewed from time to time by SZSE/SSE and SEHK.

#### Major risks of Overseas Securities:

### **Personal Internet Banking Instruction Manual on Securities Margin Account Opening**

Investors should fully understand the details, risks, charges and important notice before invest in overseas securities, you should seek advice from your professional advisors as to your particular tax position, including but not limited to estate duty and withholding tax that might arise from investing in overseas products. Overseas securities have other risks that are not generally related to securities in the local market. The value or return of overseas securities may be volatile and may be adversely affected by other factors.

#### **Important Notice**

The above risk disclosure statements cannot disclose all the risks involved. Before making investment decision, you should thoroughly study the offering documents, financial reports and relevant risk disclosure statements issued by the issuer of the investment product(s). Further you should consider your own circumstances including financial position, investment experience and objective to ensure the investment is suitable for your particular investment needs and risk tolerance capacity. You should seek independent financial and professional advice before trading or investment. This document does not constitute an offer or solicitation for the purchase or sales of any investment products. This document is issued by Industrial and Commercial Bank of China (Asia) Limited (the issued by Industrial and Commercial Bank of China (Securities and Futures Commission).

For details, please visit any of our branches. We are delighted to provide you with further information. You may also call our customer service hotline at 218 95588 or browse our website [www.icbcasia.com](http://www.icbcasia.com).