

Asia-Pacific Business Department

Senior Relationship Manager, Chinese Enterprises Finance (Ref. No: APD-535)

Job Responsibilities:

- Achieve business targets
- Responsible for serving Chinese clients with investment/business activities in the Asia Pacific region, covering normal corporate banking products and structured financing (e.g. project financing, LBO/M&A financing)
- Advise clients regarding financing strategies
- Review risks and prepare and recommend credit packages
- Strengthen and broaden existing and new customer relationships

Job Requirements:

- University graduate
- Not less than 5 years' experience in corporate banking or structured financing preferably with past experience in Chinese client exposure
- Good credit analysis and marketing skills with knowledge in the Asian markets
- Sound knowledge on credit and banking products as well as proven cashflow modeling skill
- Good interpersonal and communication skills and command good written and spoken English & Chinese (including Putonghua)

To apply, please submit your resume to hrd@icbcasia.com.

All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.