

## **Channel Management Department**

### **Senior Mortgage Sales Manager (Ref. No: Branches-1089)**

#### **Job Responsibilities:**

- Achieve assigned mortgage business target and explore new business network
- Prepare periodical reports to the management on matters relating to mortgage loan business development
- Handle mortgage applications and follow up the process until loan disbursement
- Maintain and develop relationship with existing and new client base

#### **Job Requirements:**

- University graduate with major in Business Administration, Finance, Marketing or related disciplines
- Minimum 3 years working experience with bank mortgage products or property agencies, with financial institution exposure preferred
- Strong sales and service orientation
- Able to work under pressure
- Good command of spoken and written English, Chinese and Putonghua

To apply, please submit your resume to [hrd@icbcasia.com](mailto:hrd@icbcasia.com).

*All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.*