

Channel Management Department

Senior Personal Banking Manager / Personal Banking Manager (Relationship Manager) (Ref. No: Branches-1309)

Job Responsibilities:

- Introduce and demonstrate retail banking products and services to customers (especially mortgage related business for Mortgage Sales Manager)
- Promote deposit, mortgage loan, insurance, investment and other retail banking products/services
- Achieve business goals through proactive business solicitation and relationship building with customers
- Address customer needs by providing quality customer service and financial advice to customers
- Comply with established policies and regulatory requirements
- Assist in promotional activities of branch banking products and services

Job Requirements:

- University degree with minimum 3 years of relevant experience
- Qualified insurance and securities intermediary
- Working knowledge of retail banking products and services and the related branch operations and procedures
- Good relationship building and selling skills
- Good command of written and spoken Chinese and English with knowledge of Putonghua
- Candidate with less experience will also be considered

To apply, please submit your resume to hrd@icbcasia.com.

All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.