

## **Channel Management Department**

### **Senior Relationship Manager / Relationship Manager (SME) (Ref. No: Branches-107)**

#### **Job Responsibilities:**

- Provide quality banking services to SME customers
- Solicit new customers and new business opportunities by selling our deposits and loans and other bank products
- Build long-term relationships with potential customers for sustainable business growth
- Ensure all the activities are complied with regulatory requirements and bank policies

#### **Job Requirements:**

- University graduate
- Qualifications in IIQE and HKSI is a must
- Minimum 3 years of relevant experience
- Good knowledge on AML, KYC and related banking ordinance
- Good team player, result orientated with strong customer service sense
- Able to work under pressure
- Good command of spoken and written English and Chinese, fluency in Putonghua is preferred

To apply, please submit your resume to [hrd@icbcasia.com](mailto:hrd@icbcasia.com).

*All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.*