

Greater Bay Area Corporate Banking Department

Relationship Manager, GBA Corporate Banking (Ref. No: GBD-1328)

Job Responsibilities:

- Prepare credit proposals and reviews for existing and new customers
- Assist in prepare credit analysis reports to help make decisions on lending and credit-worthiness
- Monitor and manage the risk profiles of loan portfolios
- Solicit new customers and new business opportunities by selling our deposits and loans and other bank products
- Maintain good rapport with our customers in order to explore new business opportunities in Hong Kong and China
- Provide quality after-sales services

Job Requirements:

- University graduate, preferably in Finance, Accounting and Marketing fields
- At least 5 years' experience in Commercial Banking, capable of handling lending and deposit portfolio independently
- Sound business sense with proven track records
- Fluent in spoken and written English & Chinese (includes Putonghua)
- Candidate with more experience will be considered as Senior Relationship Manager

To apply, please submit your resume to hrd@icbcasia.com.

All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.