

## Private Banking Department

### Investment Consultant, Product and Investment (Ref. No: PBD-174)

#### Job Responsibilities:

- Act as product specialist in Private Banking to maintain, motivate and coordinate the sale of investment products, and work closely with relationship managers to meet sale target
- Train relationship managers on product knowledge and monitor investment ideas
- Deliver investment ideas with clients through face-to-face/conference call
- Construct client portfolio proposal and review according to clients' needs
- Provide daily trade and administrative support
- Assist in product launch cycle, from due diligence to after-launch training and review
- Ensure sales conduct are in strict adherence
- Upgrade and maintain professionalism in investment

#### Job Requirements:

- University Degree or above in related subjects
- Strong investment products knowledge
- CFA, CPWP, holder of SFC / HKMA / Insurance license is ideal, but not a must
- At least 3 years related banking and wealth management experience
- Excellent communication skill, writing skill and analytical skill
- Good command of spoken and written English and Chinese including Putonghua
- Occasional travel required

To apply, please submit your resume to [hrd@icbcasia.com](mailto:hrd@icbcasia.com).

*All information provided by applicants will be used only for recruitment purposes and will be used strictly in accordance with the Bank's Privacy Policy Statements and Circulars, which are available on our website.*