

證券服務推廣

新客戶尊享：

推廣期：2020年7月1日至2020年12月31日（包括首尾兩天）

- **全新證券賬戶一無上限買入證券\$0 佣金優惠**

推廣期內，合資格新開證券客戶於開戶後首三個月透過網上銀行、手機銀行、「工銀證券」APP 或“工銀智投資”APP 買入證券可享無上限\$0 佣金優惠。交易金額及交易次數均不設限制。佣金豁免方式為先收後退。

推廣期：2020年10月27日至2020年12月31日（包括首尾兩天）

- **「工銀智投資」APP-有機會可享長達一世無上限買入\$0 佣金優惠**

在推廣期內成功開立全新證券賬戶客戶須於開戶日起計第三個月起，每月需透過“工銀智投資”APP 成功完成一筆合資格交易，翌月方可繼續享有無上限買入\$0 佣金優惠，其後每月如此類推。佣金豁免方式為先收後退。如合資格新客戶於開戶後第三個月起任何一個月未完成最少一筆合資格交易，此優惠將於翌月起終止及失效。

推廣期：2020年7月1日至2020年12月31日（包括首尾兩天）

- **新證券保證金賬戶迎新利率優惠 尊享特惠年利率 P-2.3%**

新證券保證金賬戶客戶於推廣期內開戶後首三個月，尊享特惠年利率 P-2.3%優惠。

合資格客戶尊享：

推廣期：2020年11月1日至2020年12月31日（包括首尾兩天）

- **合資格證券客戶一可享買入低至\$0 佣金優惠**

合資格證券客戶於推廣期內透過“工銀智投資”APP 買入證券可享低至\$0 佣金優惠。

備註：此優惠適用於本行現有客戶。每位合資格私人銀行客戶可獲豁免之買入經紀佣金上限為港幣 6,000 元及人民幣 6,000 元，每位合資格理財金客戶可獲豁免之買入經紀佣金上限為港幣 4,000 元及人民幣 4,000 元，其他客戶可獲豁免之買入經紀佣金上限為港幣 2,000 元及人民幣 2,000 元。所有獲豁免之買入經紀佣金會以現金回贈方式存入合資格新客戶的結算賬戶內。

查詢詳情，歡迎親臨中國工商銀行（亞洲）有限公司（「本行」）各分行，我們隨時樂意為您提供更多資料。您亦可致電客戶服務熱線 218 95588 或瀏覽我們的網站 www.icbcasia.com。

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投資涉及風險。優惠須受條款及細則約束

條款及細則：

一般條款及細則：

1. 同一交易日內，經網上銀行、手機銀行、「工銀證券」APP或“工銀智投資”APP多次買入或多次沽出同一隻股票，該等交易均自動合併為一筆買入或一筆沽出交易。
2. 本行保留可隨時更改或終止優惠及不時無須事先通知修定本條款及細則的權利。
3. 如有任何爭議，本行保留最終決定權。
4. 如本條款及細則之中、英版本有任何歧異，一概以中文版本為準。
5. 以下佣金優惠不得與其他非列於本宣傳品的推廣優惠一併使用；所有金融機構客戶均不獲享此等優惠。
6. 並非本條款及細則任何一方的任何人士或實體，將不會擁有於合約（第三者權利）條例（第623章）下強制執行本條款及細則任何部分的權利。

「全新證券賬戶一無上限買入證券\$0 佣金優惠」條款及細則：

1. 此優惠推廣期由 2020 年 7 月 1 日至 2020 年 12 月 31 日[包括首尾兩天]（「推廣期」）。
2. 此優惠只適用於在推廣期內成功開立的全新證券賬戶，並於開戶前十二個月內不曾以個人、聯名或公司名義在本行持有證券賬戶的客戶（「合資格新客戶」）。優惠不適用於客戶從現有證券現金賬戶轉為證券保證金賬戶，或從現有證券保證金賬戶轉為證券現金賬戶。
3. 此優惠只適用於合資格新客戶成功開戶日起計首三個月透過本行網上銀行、手機銀行、「工銀證券」APP 或“工銀智投資”APP 買入已於香港交易所上市以港幣或人民幣計算的證券交易(包括港股、認股證、牛熊證、交易所買賣基金及槓桿及反向產品)及已於深圳或上海證券交易所上市之合資格深股通或滬股通股票。此優惠均不設交易金額及交易次數限制。
4. 合資格新客戶仍須繳付其他交易費用，包括但不限於港股結算費、印花稅、香港證監會交易徵費及香港交易所收取的交易費或中國A股交易的印花稅、上海交易所 / 深圳交易所收取的經手費、中國證監會收取的證管費及中國結算收取的過戶費。收費詳情可參考中國工商銀行（亞洲）有限公司（「本行」）的服務收費表。服務收費表可於本行網頁www.icbcasia.com瀏覽或親臨本行各分行索取。
5. 此優惠不適用於證券儲蓄計劃及新股認購服務。
6. 合資格新客戶須於交易時先繳付全數經紀佣金。如合資格新客戶於 2020 年 7 月 1 日至 2020 年 9 月 30 日期間成功開立，獲豁免之經紀佣金將於 2021 年 2 月 28 日或之前以現金回贈方式

存入合資格新客戶的結算賬戶內。如合資格新客戶於 2020 年 10 月 1 日至 2020 年 12 月 31 日期間成功開立，獲豁免之經紀佣金將於 2021 年 5 月 31 日或之前以現金回贈方式存入合資格新客戶的結算賬戶內。

7. 佣金回贈存入時，合資格新客戶須仍持有有效的證券賬戶及結算賬戶，否則有關優惠將被取消。

● 「工銀智投資」APP-有機會可享長達一世無上限買入\$0 佣金優惠」條款及細則：

1. 此優惠推廣期由 2020 年 10 月 27 日至 2020 年 12 月 31 日[包括首尾兩天] (「推廣期」)。
2. 此優惠只適用於在推廣期內成功開立的全新證券賬戶，並於開戶前十二個月內不曾以個人、聯名或公司名義在本行持有證券賬戶的客戶 (「合資格新客戶」)。優惠不適用於客戶從現有證券現金賬戶轉為證券保證金賬戶，或從現有證券保證金賬戶轉為證券現金賬戶。
3. 此優惠只適用於合資格新客戶成功開戶日起計第四個月透過“工銀智投資” APP 買入已於香港交易所上市以港幣或人民幣計算的證券交易(包括港股、認股證、牛熊證、交易所買賣基金及槓桿及反向產品)及已於深圳或上海證券交易所上市之合資格深股通或滬股通股票。此優惠不設交易金額及交易次數限制。
4. 合資格新客戶須於成功開戶日起計第三個月起，每月需透過“工銀智投資” APP 成功買賣最少一筆已於香港交易所上市以港幣或人民幣計算的證券交易(包括港股、認股證、牛熊證、交易所買賣基金及槓桿及反向產品)或已於深圳或上海證券交易所上市之合資格深股通或滬股通股票(「合資格交易」)，翌月方可繼續享有無上限\$0 佣金優惠。
5. 如合資格新客戶於開戶後第三個月起任何一個月未完成最少一筆合資格交易，此優惠將於翌月起終止及失效。
6. 合資格新客戶須於交易時先繳付全數經紀佣金。如此優惠之佣金與網上銀行、手機銀行或「工銀證券」APP 之交易合併計算，其佣金回贈將按“工銀智投資” APP 佔其交易額比例計算作出回贈。
7. 合資格新客戶由第四個月起獲豁免之經紀佣金將於完成證券交易月份後起計 5 個月內以現金回贈方式存入合資格新客戶的結算賬戶內。

*例子：新客戶於 2020 年 11 月 15 日開立證券戶口					
月份	日期	無上限買入證券\$0 佣金優惠	進行買入交易	進行沽出交易	獲豁免之經紀佣金 回贈日期
第一個月	15/11/2020-14/12/2020	有(開戶後首 3 個月無上限買入證券\$0 佣金優惠	沒有	沒有	31/5/2021
第二個月	15/12/2020-14/01/2021		沒有	沒有	
第三個月	15/01/2021-14/02/2021		有	沒有	
合資格新客戶須於成功開戶後第三個月起，每月需完成合資格交易。翌月方可繼續享有此優惠。如合資格新客戶於開戶後第 3 個月起任何一個月未完成合資格交易，此優惠將於翌月起終止及失效。					
第四個月	15/02/2021-14/03/2021	有(開戶後第三個月有透過	有	有	31/07/2021(買入之交

		“工銀智投資”APP 進行合資格交易)			易可享佣金回贈
第五個月	15/03/2021-14/04/2021	有(開戶後第四個月有透過“工銀智投資”APP 進行合資格交易)	沒有	有	31/08/2021(可享有買入證券\$0 佣金優惠但客戶只進行沽出交易並沒有進行買入交易, 因此沒有佣金回贈)
第六個月	15/04/2021-14/05/2021	有(開戶後第五個月有透過“工銀智投資”APP 進行合資格交易)	沒有	沒有	30/09/2021(可享有買入證券\$0 佣金優惠, 但客戶沒有進行買入交易, 因此沒有佣金回贈)
第七個月	15/05/2021-14/06/2021	沒有(開戶後第六個月沒有透過“工銀智投資”APP 進行合資格交易)及「“工銀智投資”APP 買入證券可享長達一世 無上限\$0 佣金優惠」終止及失效。	沒有	沒有	優惠終止及失效。

*以上例子謹供參考

8. 合資格新客戶仍須繳付其他交易費用, 包括但不限於港股結算費、印花稅、香港證監會交易徵費及香港交易所收取的交易費或中國 A 股交易的印花稅、上海交易所 / 深圳交易所收取的經手費、中國證監會收取的證管費及中國結算收取的過戶費。收費詳情可參考中國工商銀行(亞洲)有限公司(「本行」)的服務收費表。服務收費表可於本行網頁 www.icbcasia.com 瀏覽或親臨本行各分行索取。
9. 此優惠不適用於證券儲蓄計劃及新股認購服務。
10. 佣金回贈存入時, 合資格新客戶須仍持有有效的證券賬戶及結算賬戶, 否則有關優惠將被取消。

「新證券保證金賬戶迎新利率優惠—尊享特惠年利率 P-2.3%」條款及細則:

1. 以上優惠推廣期由 2020 年 7 月 1 日至 2020 年 12 月 31 日[包括首尾兩天](「推廣期」)。
2. 此優惠只適用於在推廣期內成功開立的全新證券保證金賬戶, 並於開戶前十二個月內不曾以個人、聯名或公司名義在本行持有證券保證金賬戶的客戶(「合資格新證券保證金客戶」)。
3. 此優惠只適用於推廣期內成功開立全新證券保證金賬戶當日起計首三個月內(包括首尾兩天)(「優惠期」)進行的交易。

4. 優惠期內證券保證金賬戶年利率一律以最優惠利率減 2.3%計算，而最優惠利率將按照本行最新之公佈為準，優惠期完結後，本行將按照已定利率向客戶收取。已定利率可參考本行網頁 www.icbcasia.com。

「合資格證券客戶一買入證券低至\$0 佣金優惠」條款及細則：

1. 以上優惠推廣期由2020年11月1日至2020年12月31日[包括首尾兩天]（「推廣期」）。
2. 合資格客戶定義為於2020年7月31日或之前以個人、聯名或公司名義在本行持有證券賬戶的客戶及客戶於2019年11月1日至2020年10月31日期間未有透過本行網上銀行、手機銀行或「工銀證券」APP成功買賣已於香港交易所上市以港幣或人民幣計算的證券交易(包括港股、認股證、牛熊證、交易所買賣基金及槓桿及反向產品)及已於深圳或上海證券交易所上市之合資格深股通或滬股通股票。
3. 此優惠只適用合資格客戶於推廣期內透過“工銀智投資”APP買入已於香港交易所上市以港幣或人民幣計算的證券交易(包括港股、認股證、牛熊證、交易所買賣基金及槓桿及反向產品)及已於深圳或上海證券交易所上市之合資格深股通或滬股通股票。
4. 合資格客戶須於交易時先繳付全數經紀佣金。如此優惠之佣金與網上銀行、手機銀行或「工銀證券」APP之交易合併計算，其佣金回贈將按“工銀智投資”APP佔其交易額比例計算作出回贈。
5. 佣金交易時以實際收費計算，如合資格客戶屬本行私人銀行客戶並於佣金回贈時仍持有有效的私人銀行賬戶，可獲豁免之經紀佣金上限為港幣 6,000 元及人民幣 6,000 元。如合資格客戶屬本行理財金賬戶客戶，並於佣金回贈時仍持有有效的理財金賬戶，可獲豁免之經紀佣金上限為港幣 4,000 元及人民幣 4,000 元。其他合資格客戶可獲豁免之經紀佣金上限為港幣 2,000 元及人民幣 2,000 元。
6. 合資格客戶須於交易時先繳付全數經紀佣金，而獲豁免之經紀佣金將於2021年3月15日或之前以現金回贈方式存入合資格客戶的結算賬戶內。
7. 合資格客戶仍須繳付其他交易費用，包括但不限於港股結算費、印花稅、香港證監會交易徵費及香港交易所收取的交易費或中國A股交易的印花稅、上海交易所 / 深圳交易所收取的經手費、中國證監會收取的證管費及中國結算收取的過戶費。收費詳情可參考中國工商銀行（亞洲）有限公司（「本行」）的服務收費表。服務收費表可於本行網頁www.icbcasia.com瀏覽或親臨本行各分行索取。
8. 合資格客戶只可享此優惠一次，聯名賬戶客戶以單一賬戶計算，並只可享此優惠一次。
9. 優惠不適用於證券儲蓄計劃及新股認購服務。
10. 獲豁免之經紀佣金回贈存入時，合資格客戶須仍持有有效的證券賬戶及結算賬戶，否則有關優惠將被取消。

風險披露：

投資涉及風險，證券價格有時可能會非常波動，證券價格可升可跌，甚至變成毫無價值。買賣證券

未必一定能夠賺取利潤，反而可能會招致損失。藉存放抵押品而為交易取得融資虧損風險可能極大，您所蒙受的虧蝕可能會超過您存放於有關持牌人或註冊人作為抵押品的現金及任何其他資產。您可能會在短時間內被要求存入額外的保證金款項或繳付利息。假如您未能在指定的時間內支付所需的保證金款項或利息，您的抵押品可能會在未經您的同意下被出售。此外，您將要為您的賬戶內因此而出現的任何短欠數額及需繳付的利息負責。因此，你應根據本身的財政狀況及投資目標，仔細考慮這種融資安排是否適合你。

認股證及牛熊證之價格可急升或急跌，投資者或會損失全部投資。掛鈎資產的過往表現並非日後表現的指標。閣下應確保理解認股證及牛熊證的性質，並仔細研究認股證及牛熊證的有關上市文件中所載的風險因素，如有需要，應尋求獨立專業意見。沒有行使的認股證於屆滿時將沒有任何價值。牛熊證設有強制收回機制而可能被提早終止，屆時 (i) N類牛熊證投資者將不獲發任何金額；而 (ii) R類牛熊證之剩餘價值可能為零。

投資者應該注意投資於交易所買賣基金的主要風險，包括但不限於與交易所買賣基金相關指數所牽涉的行業或市場有關的政治、經濟、貨幣及其他風險；交易所買賣基金未必有流動的二手市場；交易所買賣基金資產淨值的變動或會與追蹤指數的表現不一致；交易所買賣基金或會投資於單一國家及行業；追蹤與新興市場相關指數的交易所買賣基金，或會較投資於已發展市場承受較大的損失風險；以及與所有投資一樣，須承擔相關市場政策變動的風險。

槓桿及反向產品是在交易所買賣的衍生產品，雖然採用基金的結構，但有別於傳統的交易所買賣基金，具有不同的特性及風險。槓桿及反向產品並非為持有超過一天的投資而設，而是為短線買賣或對沖用途而設。因為經過一段時間後，期內有關產品的回報，與相關指數的特定倍數回報(如屬槓桿產品)或相反回報(如屬反向產品)，可能會出現偏離或變得不相關，投資者可能蒙受重大甚至全盤損失。買賣槓桿及反向產品涉及投資風險及並非為所有投資者而設，不保證投資者可取回投資本金。閣下應仔細閱讀槓桿及反向產品相關的上市文件，確保理解槓桿及反向產品的特點和相關風險。

人民幣貨幣風險：人民幣是目前受限制的貨幣。由於受中華人民共和國政府的管制，兌換或使用人民幣必須受到外匯管制和/或限制的影響，所以無法保證人民幣不會發生干擾轉讓、兌換或流動性的情況。因此，閣下可能無法將人民幣轉換成其他可自由兌換的貨幣。

中華通(深/滬股通) 證券的主要風險聲明：

投資者賠償基金：買賣中華通(深/滬股通)證券並不享有根據證券及期貨條例設立的投資者賠償基金所提供的保障。因此，與聯交所上市證券交易不同，投資者賠償基金不會就任何證監會持牌人或註冊人因違約而導致你蒙受的任何損失提供任何保障。

北向交易的額度：相關政府或監管機構可能會視乎市況及準備程度、跨境資金流水平、市場穩定性

及其他因素和考慮因素而不時對中華通(深/滬股通)證券的交易施加額度。您應閱讀有關該等額度限制的相關詳情，包括額度限額、動用額度的水平、可用額度餘額及於香港聯交所網站不時公佈的相關限制及安排，以確保您取得最新的資訊。

交易日的差別：中華通(深/滬港通)僅在(a)香港交易所及深圳/上海交易所各自開門供進行交易；及(b)香港及深圳/上海的銀行於進行相關款項交收日子有提供銀行服務時，中華通(深/滬港通)方可作交易。倘任何相關交易所並無開門或若香港或深圳/上海的銀行並無開門作款項交收業務，則您將無法進行任何北向交易買賣。您應留意中華通(深/滬港通)運作的日子，並因應您本身的風險承受程度決定能否承擔中華通(深/滬股通)證券於中華通(深/滬港通)無法提供北向交易期間的價格波動風險。

合資格股票調出：當一些股票，被調出中華通(深/滬港通)的合資格股票範圍時，該股票只能被賣出而不能被買入。這可能對投資者的投資組合有影響。投資者須留意兩地交易所不時提供的合資格股票名單。

重要聲明

以上風險披露聲明不能披露所有涉及的風險，如欲索取完整之風險披露聲明，可向本行各分行查詢。投資前應先閱讀有關產品發售文件、財務報表及相關的風險聲明，並應就本身的財務狀況及需要、投資目標及經驗，詳細考慮並決定該投資是否切合本身特定的投資需要及承受風險的能力。本行建議您應於進行任何交易或投資前尋求獨立的財務及專業意見，方可作出有關投資決定。本宣傳品所載資料並不構成招攬任何人投資於本文所述之任何產品。本宣傳品由中國工商銀行(亞洲)有限公司刊發，內容未經證券及期貨事務監察委員會審閱。

借定唔借?還得到先好借!

Securities Trading Promotion

Privileges for New Customers

Promotion Period: 1 July 2020 to 31 December 2020 (both dates inclusive)

- **New Securities Account – Unlimited \$0 Commission privilege for buying securities**

Eligible New Customers can enjoy unlimited \$0 Commission privilege for buying securities via internet banking, mobile banking, 「ICBC Securities」 APP or “ICBC Smart Invest”APP in the first 3 months after securities accounts opening during the Promotion Period. There is no limitation on transaction amount and number of trades. Commission is charged first and then refunded.

Promotion Period: 27 October 2020 to 31 December 2020 (both dates inclusive)

- **“ICBC Smart Invest”APP can enjoy Up to a Lifetime unlimited \$0 Commission privilege for buying securities**

Eligible New Customers is required to conduct at least one Eligible Transaction through the channel of “ICBC Smart Invest”APP begin with the third month after securities accounts opening during the Promotion Period in order to continue enjoying the “ICBC Smart Invest”APP Up to a Lifetime unlimited \$0 Commission privilege for buying securities in the following month and so on. Commission is charged first and then refunded. If customers do not conduct any Eligible Transaction in any month starting from the third month, this privilege will be terminated starting from the following month and cannot be resumed.

Promotion Period: 1 July 2020 to 31 December 2020 (both dates inclusive)

- **New Securities Margin Account Welcome Interest Rate Offer - Privileged Interest Rate at P-2.3%**

Eligible New Securities Margin Account Customers will enjoy the privileged interest rate of P-2.3% within the first 3 months after the account opening during the Promotion Period.

Privileges for Eligible Customers

Promotion Period: 1 November 2020 to 31 December 2020 (both dates inclusive)

- **Eligible Securities account Customers – As low as \$0 Commission privilege for buying securities**

Eligible Securities Account Customers can enjoy as low as \$0 Commission privilege for buying securities via “ICBC Smart Invest” APP during the Promotion Period..

Remarks: This offer is applicable to the Bank existing customers. The maximum commission rebate for buying securities is HKD6,000 and CNY6,000 for each Eligible Private Banking Customer, HKD4,000 and CNY4,000 for each Eligible Elite Club Customer and HKD2,000 and CNY2,000 for other Eligible Customers. All commission rebate will be credited in to the settlement account of eligible customers in the form of a cash rebate.

For details, please visit any of ICBC (Asia) Limited (“the Bank”) branches. We are delighted to provide you with further information. You may also call our customer service hotline at 218 95588 or browse our website www.icbcasia.com

To borrow or not to borrow? Borrow only if you can repay!

Investment involves risk .These privileges are subject to Terms and Conditions.

Terms and Conditions:**General Terms & Conditions:**

1. Securities transactions of the same stock conducted on the same trading day through the channel of internet banking, mobile banking, "ICBC Securities" APP or "ICBC Smart Invest" APP will be combined automatically as one buy or one sell transaction.
2. The Bank reserves the right to alter or terminate the above promotion offer and amend the relevant Terms and Conditions at anytime without prior notice.
3. In case of dispute, the decision of the Bank shall be final and conclusive.
4. In case of discrepancy between the English and Chinese version, the Chinese version shall apply and prevail.
5. The commission privilege below cannot be used in conjunction with any other promotional offers not being displayed in this promotional material. Financial institution customers are not entitled to all these offers.
6. Any person or entity that is not a party to these Terms and Condition shall have no rights under the Contracts (Rights of Third Parties) Ordinance (Cap. 623) to enforce any part of these Terms and Conditions.

Terms and Conditions for "New Securities Account - Unlimited \$0 Commission privilege for buying securities"

1. The promotion period (the "Promotion Period") is valid from 1 July 2020 to 31 December 2020 (both dates inclusive).
2. This offer is only applicable to the customers who successfully opened new securities account during the Promotion Period and do not have any sole-name, joint-name or company securities account with the Bank in the 12 months prior to the account opening date (the "Eligible New Customers"). The privilege is inapplicable to those customers who change their existing securities cash accounts to securities margin accounts, and vice versa.
3. This offer is only applicable to the Eligible New Customers buying HKD /CNY denominated securities already listed on HKEX (including local shares, warrants callable bull/bear contracts, Exchange Traded Fund and Leveraged and inverse products) and the eligible stocks under Shenzhen/Shanghai-Hong Hong Stock Connect Northbound Trading already listed on the Shenzhen/Shanghai Stock Exchange through the channel of internet banking, mobile banking or "ICBC Securities" APP or "ICBC Smart Invest" APP within the first 3 months from the date of successfully opening the new securities account during the Promotion Period. There is no limitation in transaction amount and number of trades.
4. Eligible New Customers still have to pay other transaction costs, including but not limited to

Hong Kong Stock settlement fee, stamp duty, Hong Kong Securities and Futures Commission's transaction levy and Hong Kong Exchanges and Clearing Limited's (the "HKEX") trading fee or China A Shares stamp duty, handling fee collected by Shanghai Stock Exchange/Shenzhen Stock Exchange, securities management fee collected by China Securities Regulatory Commission and transfer fee collected by China Securities Depository and Clearing Corporation Limited. For more details, please refer to the service fee table of Industrial and Commercial Bank of China (Asia) Limited (the "Bank"). For service fee table, please refer to the Bank website www.icbcasia.com or visit any of our branches.

5. This offer is not applicable to monthly stocks savings plan and IPO application.
6. Eligible New Customers are required to pay in advance the brokerage commission in full at the time of transaction. The rebate amount of commission will be credited to the Eligible New Customers' settlement account in the form of cash rebate on or before 28 February 2021 if the new securities account being opened successfully between 1 July 2020 and 30 September 2020. If the new securities account being opened successfully between 1 October 2020 and 31 December 2020, the rebate amount of commission will be credited to the Eligible New Customers' settlement account in the form of cash rebate on or before 31 May 2021.
7. The Eligible New Customers are required to maintain the valid securities account and settlement account when commission rebate is credited; otherwise the offer will be forfeited.

Terms & Conditions for "ICBC Smart Invest"APP can enjoy Up to a Lifetime unlimited \$0 Commission privilege for buying securities

1. The promotion period (the "Promotion Period") is valid from 27 October 2020 to 31 December 2020 (both dates inclusive).
2. This offer is only applicable to the customers who successfully opened new securities account during the Promotion Period and do not have any sole-name, joint-name or company securities account with the Bank in the 12 months prior to the account opening date (the "Eligible New Customers"). The privilege is inapplicable to those customers who change their existing securities cash accounts to securities margin accounts, and vice versa.
3. This offer is only applicable to the Eligible New Customers buying HKD /CNY denominated securities already listed on HKEX (including local shares, warrants callable bull/bear contracts, Exchange Traded Fund and Leveraged and inverse products) and the eligible stocks under Shenzhen/Shanghai-Hong Hong Stock Connect Northbound Trading already listed on the Shenzhen/Shanghai Stock Exchange through the channel of "ICBC Smart Invest"APP starting from the fourth month from the date of successfully opening the new securities account .There is no limitation in transaction amount and number of trades.

4. Eligible New Customers is required to complete at least one buy or sell trade in every month which is HKD /CNY denominated securities already listed on HKEX (including local shares, warrants callable bull/bear contracts, Exchange Traded Fund and Leveraged and inverse products) or the eligible stocks under Shenzhen/Shanghai-Hong Kong Stock Connect Northbound Trading already listed on the Shenzhen/Shanghai Stock Exchange through the channel of "ICBC Smart Invest"APP successfully begin with the third months from the date of successfully opening the new securities account ("Eligible Transaction") to continue enjoying unlimited \$0 Commission privilege for buying securities in the following month.
5. If Eligible New Customers do not conduct any Eligible Transaction in any month starting from the third month from the date of successfully opening the new securities account, this privilege will be terminated starting from the following month and cannot be resumed.
6. Eligible New Customers are required to pay in advance the brokerage commission in full at the time of transaction. If the preferential commissions are combined with the channel of internet banking, mobile banking or "ICBC Securities" APP transactions, the commission rebate amount will be calculated based on the proportion of "ICBC Smart Invest"APP in its transaction volume.
7. The rebate amount of commission starting from the fourth month will be credited to the Eligible New Customers' settlement account in the form of cash rebate within 5 months after the completion of the securities transaction.

*Example: Eligible New Customers who opens a securities account on November 15 2020

Months	Date	Unlimited \$0 Commission privilege for buying securities	Buy Transaction	Sell Transaction	Commission rebate date
First month	15/11/2020-14/12/2020	Yes(Entitled first three month unlimited \$0 Commission privilege for buying securities after securities account opening)	No	No	31/5/2021
Second month	15/12/2020-14/01/2021		No	No	
Third month	15/01/2021-14/02/2021		Yes	No	
Eligible New Customers must have at least one Eligible Transaction starting from the third month after securities account opening to continue enjoying the privilege in the following month. If Eligible New Customers do not conduct any Eligible Transaction in any month starting from the third month, the privilege will be terminated in the following month and cannot be resumed.					
Fourth month	15/02/2021-14/03/2021	Yes(Conducted Eligible Transaction via “ICBC Smart Invest” APP in the third month after the account opening)	Yes	Yes	31/07/2021(Commission rebate on buy transaction)
Fifth month	15/03/2021-14/04/2021	Yes(Conducted Eligible Transaction via “ICBC Smart Invest” APP in the fourth month after the account opening)	No	Yes	31/08/2021(Entitle \$0 Commission privilege for buying securities but no buying securities commission rebate due to customer had sell transaction only so no commission rebate.)
Sixth month	15/04/2021-14/05/2021	Yes (Conducted Eligible Transaction via “ICBC Smart Invest” APP in the fifth month after the account opening)	No	No	30/09/2021(Entitle \$0 Commission privilege for buying securities but no buying securities commission rebate due to no buy transaction)

Seventh month	15/05/2021-14/06/2021	No (Did not conduct Eligible Transaction via “ICBC Smart Invest” APP transaction in the sixth month after the account opening).The “ICBC Smart Invest” APP Up to a Lifetime unlimited \$0 Commission privilege for buying securities will be terminated and cannot be resumed.	No	No	The privilege will be terminated and cannot be resumed.
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*The above example is for reference only.

8. Eligible New Customers still have to pay other transaction costs, including but not limited to Hong Kong Stock settlement fee, stamp duty, Hong Kong Securities and Futures Commission’s transaction levy and Hong Kong Exchanges and Clearing Limited’s (the “HKEX”) trading fee or China A Shares stamp duty, handling fee collected by Shanghai Stock Exchange/Shenzhen Stock Exchange, securities management fee collected by China Securities Regulatory Commission and transfer fee collected by China Securities Depository and Clearing Corporation Limited. For more details, please refer to the service fee table of Industrial and Commercial Bank of China (Asia) Limited (the “Bank”). For service fee table, please refer to the Bank website www.icbcasia.com or visit any of our branches.
9. This offer is not applicable to monthly stocks savings plan and IPO application.
10. The Eligible New Customers are required to maintain the valid securities account and settlement account when commission rebate is credited; otherwise the offer will be forfeited.

Terms & Conditions for “New Securities Margin Account Welcome Interest Rate – Privileged Interest Rate at P-2.3%”

1. The promotion period (the “Promotion Period”) is valid from 1 July 2020 to 31 December 2020 (both dates inclusive).
2. This offer is only applicable to the customers who successfully opened new securities margin account during the Promotion Period and do not have any sole-name, joint-name or company securities margin account with the Bank within the 12 months prior to the account opening date (the “Eligible New Securities Margin Account Customers”).

3. The interest rate privilege is only applicable to the transactions conducted within the first 3 months after the date of successfully opening the new securities margin account during the Promotion Period (“Offer Period”).
4. The interest rate of securities margin account is P-2.3% per annum within Offer Period. P refers to the Prime Rate as quoted and revised by the Bank from time to time. Normal securities margin interest rate will be applied after the Offer Period. For Normal securities margin interest rate, please refer to the Bank website www.icbcasia.com.

Terms & Conditions for “Eligible Securities account Customers – As low as \$0 Commission privilege for buying securities

1. The promotion period (the “Promotion Period”) is valid from 1 November 2020 to 31 December 2020 (both dates inclusive)
2. Eligible Customers refer to customers who have any sole-name, joint-name or company securities account with the Bank on or before 31 July 2020 and have not successfully completed any HKD /CNY denominated securities listed on HKEx (including local shares, warrants callable bull/bear contracts, Exchange Traded Fund and Leveraged and inverse products) and the eligible stocks under Shenzhen/Shanghai-Hong Hong Stock Connect Northbound Trading listed on the Shenzhen/Shanghai Stock Exchange through the channel of internet banking, mobile banking or “ICBC Securities” APP from the period of 1 November 2019 to 31 October 2020.
3. This offer is only applicable to the Eligible Customers buying HKD /CNY denominated securities already listed on HKEX (including local shares, warrants callable bull/bear contracts, Exchange Traded Fund and Leveraged and inverse products) and the eligible stocks under Shenzhen/Shanghai-Hong Hong Stock Connect Northbound Trading already listed on the Shenzhen/Shanghai Stock Exchange through the channel of “ICBC Smart Invest”APP during the Promotion Period.
4. Eligible Customers are required to pay in advance the brokerage commission in full at the time of transaction. If the preferential commissions are combined with the channel of internet banking, mobile banking or “ICBC Securities” APP transactions, the commission rebate amount will be calculated based on the proportion of “ICBC Smart Invest”APP in its transaction volume.
5. Commission will be counted at the time of transaction. The maximum commission rebate to each Eligible Customers who are classified as a private banking customer (“Eligible Private Banking Customers ”) is HKD6,000 and RMB6,000 and the Eligible Private Banking Customers are required to maintain the valid private banking account when commission

rebate is credited. The maximum commission rebate to each Eligible Customers who are classified as an elite club customer (“ Eligible Elite Club Customers ”) is HKD4,000 and RMB4,000 and the Elite Club Customers are required to maintain the valid elite club account when commission rebate is credited while the maximum commission rebate to other Eligible Customers is HKD 2,000 and RMB 2,000 each.

6. Eligible Customers are required to pay in advance the brokerage commission in full at the time of transaction. The rebate amount of commission will be credited to the Eligible Customers' settlement account in the form of cash rebate on or before 15 March 2021.
7. Eligible Customers still have to pay other transaction costs, including but not limited to Hong Kong Stock settlement fee, stamp duty, Hong Kong Securities and Futures Commission's transaction levy and Hong Kong Exchanges and Clearing Limited's (the "HKEX") trading fee or China A Shares stamp duty, handling fee collected by Shanghai Stock Exchange/Shenzhen Stock Exchange, securities management fee collected by China Securities Regulatory Commission and transfer fee collected by China Securities Depository and Clearing Corporation Limited. For more details, please refer to the service fee table of Industrial and Commercial Bank of China (Asia) Limited (the "Bank"). For service fee table, please refer to the Bank website www.icbcasia.com or visit any of our branches.
8. Eligible Customers can enjoy the offer once only during the promotion period. Joint name account will be counted as one account which is eligible for the offer once only.
9. This offer is not applicable to monthly stocks savings plan and IPO application.
10. The Eligible Customers are required to maintain the valid securities account and settlement account when commission rebate is credited; otherwise the offer will be forfeited.

Risk Disclosure :

Investment involves risk and the prices of securities products fluctuate. The prices of securities may move up or down, sometimes dramatically, and may become valueless. It is as likely that loss will be incurred rather than profit made as result of buying and selling investment.

The risk of loss in financing a transaction by deposit of collateral is significant. You may sustain losses in excess of your cash and any other assets deposited as collateral with the licensed or registered person. You may be called upon at short notice to make additional margin or interest payments. If the required margin or interest payments are not made within the prescribed time, your collateral may be liquidated without your consent. Moreover, you will remain liable for any resulting deficit in your account and interest charged on your account. You should therefore carefully consider whether such a financing arrangement is suitable in light of your own financial position and investment objectives.

The price of the warrants and Callable Bull/Bear Contracts ("CBBC") may move up or down rapidly and investors may sustain a total loss of their investment. Past performance of the underlying asset is not an indicator of future performance. You should ensure that you understand the nature of the warrants and CBBC and carefully study the risk factors set out in the relevant listing documents of the warrants and CBBC and where necessary, seek independent professional advice. Warrants that are not exercised will have no value upon expiry. CBBC has a mandatory call feature and may be terminated early, in such case, (i) in the case of Category N CBBCs, an investor will not receive any residual value and (ii) in the case of Category R CBBCs, the residual value may be zero.

Investors should bear in mind the key risks of ETFs which include but not limited to political, economic, currency, and other risks of a specific sector or market related to the underlying index; liquid secondary market may not exist for ETFs; changes in the net asset value of the ETFs may deviate from the performance of the tracking index, ETFs may invest in single country and sector; ETFs with tracking index relating to emerging markets may be subject to a greater risk of loss than investments in developed markets; and like all investments, an ETF is subject to the risk of change in policy of the reference market.

Leveraged and inverse products (L&I Products) are derivative products structured as funds. L&I Products are different from conventional ETFs. They do not share the same characteristics and risks. L&I Products are not designed for holding longer than one day, it is for short-term trading or hedging purposes. When L&I Products are held after a period of time, their return may deviate from and may be uncorrelated to the multiple (in the case of leveraged products) or the opposite (in the case of inverse products) of the return of the underlying index. Investors may suffer significant or even total losses. Trading L&I Products involves investment risk and are not intended for all investors. There is no guarantee of repaying the principal amount. Investors should read the relevant offering documents of Leveraged and inverse products and ensure they understand the key product features and related risks before making an investment.

RMB Risk Disclosure:

The Chinese Renminbi is currently a restricted currency. Due to the exchange controls and/or restrictions which may be imposed by the PRC government on the convertibility or utilization of RMB from time to time, there is no guarantee that disruption in the transferability, convertibility or liquidity of RMB will not occur. There is thus a likelihood that you may not be able to convert the Chinese Renminbi received into other freely convertible currencies.

Major risks of China Connect Securities (SZSE/SSE Securities)

Investor Compensation Fund- Trading in China Connect Securities (SZSE/SSE Securities) does not enjoy the protections afforded by the Investor Compensation Fund established under the SFO. Accordingly, unlike the trading of SEHK-listed securities, you will not be covered by the Investor Compensation Fund in respect of any loss you may sustain by reason of a default by any SFC licensed or registered person.

Quota on Northbound Trading - Relevant governmental or regulatory bodies may impose quotas on the trading of China Connect Securities (SZSE/SSE Securities) from time to time depending on market conditions and readiness, the level of cross-boundary fund flows, stability of the markets and other factors and considerations. You should read the relevant details on such quota restrictions, including the quota limit, level of quota utilisation, balance of available quota and the applicable restrictions and arrangements published on SEHK website from time to time to ensure you have the most updated information.

Difference in Trading Day- Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) is open for trading only when (a) each of the HKEx and SZSE/SSE is open for trading; and (b) banking services are available in both Hong Kong and Shenzhen/Shanghai on the corresponding money settlement days. If any of the relevant exchange is not open or if the banks in either Hong Kong or Shenzhen/Shanghai are not open for money settlement business, you will not be able to conduct any Northbound Trading. You should take note of the days on which the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) operates and decide according to your own risk tolerance capability whether or not to take on the risk of price fluctuations in China Connect Securities (SZSE/SSE Securities) during the time when the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect) is not available for Northbound Trading.

The recalling of eligible stocks - When a stock is recalled from the scope of eligible stocks for trading via the Stock Connect (Shanghai-Hong Kong / Shenzhen-Hong Kong Stock Connect), the stock can only be sold but restricted from being bought. This may affect the investment portfolio or strategies of investors. Investors should therefore pay close attention to the list of eligible stocks as provided and renewed from time to time by SZSE/SSE and SEHK.

Important Notice

The above risk disclosure statements cannot disclose all the risks involved. If you would like to get a full risk disclosure statements, please visit any branch of the Bank for enquiries .

Before making investment decision, you should thoroughly study the offering documents; the financial reports and relevant risk disclosure statements issued by the issuer of the investment product(s). Further you should consider your own circumstances and financial position to ensure the investment are suitable for your particular investment needs. You should seek independent financial and professional advice before trading or investment. This promotional material does not constitute an offer for the purchase or sales of any investment products. This promotional material is issued by Industrial and Commercial Bank of China (Asia) Limited and the contents have not been reviewed by the Securities and Futures Commission of Hong Kong.

Warning: To borrow or not to borrow? Borrow only if you can repay!