

Position: Relationship Manager

Department: Corporate Banking

Level: Assistant Vice President and above

Job Description:

- 1. Responsible for maintain existing and development of new banking relationship with corporate customers.
- 2. Identify potential customer in line with bank strategy and formulate appropriate account strategy for both existing and target customer to maximize earning potential for the bank.
- 3. Responsible for credit write up and credit approval coordinating with relevant departments in deal closing/ loan documentation and review.
- 4. Monitor account to ensure compliance and asset qualify to remain viable and profitable.

Qualifications Required:

- O Good communication and presentation English.
- O Bachelor degree with not over 38 years old.
- O At least 5 years experiences in Financial market preferred in relevant functions / exposure to resource industry / energy industry and commodities industry is a plus.

HR Recruitment: <u>hr@th.icbc.com.cn</u>