

INDUSTRIAL AND COMMERCIAL BANK OF CHINA (NEW ZEALAND) LIMITED

Disclosure Statement

For the three months ended 31 March 2016



Disclosure Statement

This Disclosure Statement has been issued by Industrial and Commercial Bank of China (New Zealand) Limited for the three months ended 31 March 2016 in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) (the "Order").

In this Disclosure Statement, unless the context otherwise requires:

- (a) "Bank", "Registered Bank" or "ICBC (NZ)" means Industrial and Commercial Bank of China (New Zealand) Limited;
- "Banking Group" and "Group" means the Bank and its subsidiaries. As at the date of this disclosure statement, the Bank does not have any subsidiaries and is the only member of the Banking Group;
- "ICBC", the "Ultimate Parent Bank", the "Ultimate Holding Company", the "Parent" and the "Controlling Bank" mean the Industrial and Commercial Bank of China Limited, incorporated in China;
- (d) "NZD" means the New Zealand Dollar, "RMB" means the Chinese Yuan, "USD" means the United States Dollar and "AUD" means the Australian Dollar;
- (e) "Board" means the board of directors of the Bank; and
- Words and phrases defined by the Order have the same meanings when used in this Disclosure Statement.

The financial statements of ICBC(NZ) for the three-month period ended 31 March 2016 form part of and should be read in conjunction with this Disclosure Statement.

This Disclosure Statement is available on the Registered Bank's website at www.icbcnz.com. In addition, any person can request a hard copy of the Registered Bank's Disclosure Statement at no charge. The copy will be provided by the end of the second working day after the day on which the request is received.

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Industrial and Commercial Bank of China (New Zealand) Limited Corporate Information

Address for Service

(a) The name of the Registered Bank is the Industrial and Commercial Bank of China (New Zealand) Limited and its registered address with the Companies Office is:

Industrial and Commercial Bank of China (New Zealand) Limited PWC Tower, Level 11, 188 Quay Street, Auckland 1010, New Zealand

(b) The Bank's website address is www.icbcnz.com

Nature of Business

The Bank was incorporated on 13 March 2013 and was granted a banking licence on 19 November 2013 by the Reserve Bank of New Zealand. The Bank currently provides a range of banking and financial products to retail, corporate and institutional customers.

Details of Ultimate Parent Bank and Ultimate Holding Company

(a) Ultimate Parent Bank

The Bank's ultimate parent bank is the Industrial and Commercial Bank of China Limited, incorporated in China (ICBC). ICBC is subject to regulatory oversight by the China Banking Regulatory Commission (CBRC) and the Government of the People's Republic of China (China). ICBC is not a New Zealand registered bank and is not subject to regulatory oversight by the Reserve Bank of New Zealand.

The registered address of ICBC is:

55 FuXingMenNei Street, Xicheng District, 100140, Beijing, People's Republic of China

(b) Ultimate Holding Company

ICBC is the Ultimate Holding Company of the Bank.

(c) Shareholding in ICBC

As at 31 March 2016, 68.11% of total shares in ICBC are owned by the Chinese government. The remaining 31.89% of the shares in ICBC is held by public shareholding. ICBC shares are listed on the Hong Kong Stock Exchange and Shanghai Stock Exchange. Further details concerning the shareholdings in ICBC are on the ICBC website: www.icbc.com.cn

(d) Annual Report of ICBC

A copy of the latest ICBC annual report is on the ICBC website: www.icbc.com.cn

(e) Summary on restrictions of supporting the Bank

There are no legislative, regulatory or other restrictions of a legally enforceable nature in China that may materially inhibit the legal ability of ICBC to provide material financial support to the Bank.

Interests in 5% or more of voting securities of Registered Bank

The Bank is a wholly-owned subsidiary of ICBC.

Subordination of Claims of Creditors

Priority of claims in the event of liquidation

In the unlikely event that the Bank is put into liquidation or ceases trading, claims of secured creditors and those creditors set out in the Seventh Schedule of the Companies Act 1993 would rank ahead of the claims of unsecured creditors. Deposits from customers are unsecured and rank equally with other unsecured liabilities of the Bank.



Guarantee

Guarantee arrangements

As at the date of this Disclosure Statement, the bank is fully guaranteed by ICBC.

A copy of the guarantee of the Bank's indebtedness given by ICBC is provided in the Bank's Disclosure Statement for the period ended 31 December 2015. A copy of the Disclosure Statement can be obtained from the Bank's website www.icbcnz.com.

There have been no change in the terms of the guarantee since the date of signing of the year-end Disclosure Statement.

Details of the guarantor (Parent)

(a) The guarantor is ICBC. ICBC is the Bank's Ultimate Parent Bank and Ultimate Holding Company, ICBC is not a member of the Banking Group.

The address for service of ICBC is:

55 FuXingMenNei Street, Xicheng District, 100140, Beijing, People's Republic of China

As at 31 March 2016, the most recent publicly disclosed (unaudited) capital of ICBC was RMB 1,874,079 million (per first quarterly report financial - unaudited) (NZ\$419,419 million), representing 14.66% of risk weighted exposure.

(b) Credit Rating

ICBC "The Ultimate Parent Bank" has the following credit ratings applicable to its long-term senior unsecured obligations:

Rating Agency/Rating	Moody's Investors Service,	Standard & Poor's	Fitch IBCA, Inc.
Results	Inc.	Corporation	
Long-term Foreign	A1 (Upper-medium grade	A (Strong Capacity to meet	A (Strong Capacity to meet
Currency Bank Deposits	and low credit risk)	obligation but subject to adverse	obligation but vulnerable to
Rating		economic conditions)	adverse business or economic
			conditions)
Short-term Foreign	P-1 (Superior ability to repay	A-1 (susceptible to adverse	F1 (strongest capacity for timely
Currency Bank Deposits	short-term debt)	economic conditions but	payment of financial
Rating		satisfactory capacity to meet	commitments)
		obligations)	·
Outlook	Negative	Stable	Stable

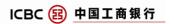
(c) Rating movement history

There has not been any Standard & Poor's Credit rating movement in the last 2 years. On 2 March 2016, Moody's Investors Service changed the "Outlook" rating to "Negative" from "Stable", reflecting the change to outlook on Chinese Sovereign rating. No changes were made to any other ratings.

Details of the guaranteed obligations (Parent)

ICBC fully guarantees due payment of all indebtedness of the Bank to the Bank's depositors and other creditors.

- (a) There are no limits on the amount of the obligations guaranteed.
- (b) Termination of the guarantee under any of the circumstances outlined in clause 6 Termination of the Guarantee is subject to satisfaction of the relevant obligations in respect of each creditor which have been incurred on or prior to the date of termination.
- (c) There are no material legislative or regulatory restrictions in China that would have the effect of subordinating the claims of the Bank's creditors under the guarantee to other claims on ICBC in a winding up of ICBC.
- (d) The ICBC guarantee does not have an expiry date.



Directors

The responsible person authorised to sign the Disclosure Statement on behalf of the Board, in accordance with section 82 of the Reserve Bank of New Zealand Act 1989, is Donald Thomas Brash (Chairman, Independent director).

The Board comprises:

- Donald Thomas Brash, Chairman, Independent director
- Martin Philipsen, Independent Director
- John Glenn Dalzell, Independent Director
- Qian Hou, Executive Director
- Hongbin Liu, Non-Executive Director
- Xuening Yang, Non-Executive Director

Auditor

The name and address of the auditor referred to in this disclosure statement is:

KPMG KPMG Centre 18 Viaduct Harbour Avenue Auckland 1140 New Zealand

Conditions of Registration for Industrial and Commercial Bank of China (New Zealand) Limited

These conditions of registration apply on and after 1 November 2015. The registration of Industrial and Commercial Bank of China (New Zealand) Limited ("the Bank") as a registered bank is subject to the following conditions:

1. That -

- (a) the Total capital ratio of the Banking Group is not less than 8%;
- (b) the Tier 1 capital ratio of the Banking Group is not less than 6%;
- the Common Equity Tier 1 capital ratio of the Banking Group is not less than 4.5%;
- (d) the Total capital of the Banking Group is not less than \$30 million;
- the Bank must not include the amount of an Additional Tier 1 capital instrument or Tier 2 capital instrument issued after 1 January 2013 in the calculation of its capital ratios unless it has received a notice of non-objection to the instrument from the Reserve Bank; and
- the Bank meets the requirements of Part 3 of the Reserve Bank of New Zealand document "Application requirements for capital recognition or repayment and notification requirements in respect of capital" (BS16) dated November 2015 in respect of regulatory capital instruments.

For the purposes of this condition of registration. -

the Total capital ratio, the Tier 1 capital ratio, and the Common Equity Tier 1 capital ratio and Total capital must be calculated in accordance with the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015;

an Additional Tier 1 capital instrument is an instrument that meets the requirements of subsection 8(2)(a) or (c) of the Reserve Bank of New Zealand document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015;

a Tier 2 capital instrument is an instrument that meets the requirements of subsection 9(2)(a) or (c) of the Reserve Bank of New Zealand document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015

1A. That -

- (a) the bank has an internal capital adequacy assessment process ("ICAAP") that accords with the requirements set out in the document "Guidelines on a bank's internal capital adequacy assessment process ('ICAAP')" (BS12) dated December 2007;
- (b) under its ICAAP the bank identifies and measures its "other material risks" defined as all material risks of the Banking Group that are not explicitly captured in the calculation of the Common Equity Tier 1 capital ratio, the Tier 1 capital ratio and the Total capital ratio under the requirements set out in the document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015; and
- (c) the bank determines an internal capital allocation for each identified and measured "other material risk".
- 1B. That, if the buffer ratio of the Banking Group is 2.5% or less, the bank must:



(a) according to the following table, limit the aggregate distributions of the bank's earnings to the percentage limit to distributions that corresponds to the Banking Group's buffer ratio:

Banking Group's buffer ratio	Percentage limit to distributions of the bank's earnings
0% - 0.625%	0%
>0.625 – 1.25%	20%
>1.25 – 1.875%	40%
>1.875 – 2.5%	60%

- (b) prepare a capital plan to restore the Banking Group's buffer ratio to above 2.5% within any timeframe determined by the Reserve Bank for restoring the buffer ratio; and
- (c) have the capital plan approved by the Reserve Bank.

For the purposes of this condition of registration -

"buffer ratio", "distributions", and "earnings" have the same meaning as in Part 3 of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015.

- That the Banking Group does not conduct any non-financial activities that in aggregate are material relative to its total activities. In this condition of registration, the meaning of "material" is based on generally accepted accounting practice.
- That the Banking Group's insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the Banking Group's insurance business is the sum of the following amounts for entities in the Banking Group:

- (a) if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the Banking Group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the Banking Group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the Banking Group's insurance business —

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration -

"insurance business" means the undertaking or assumption of liability as an insurer under a contract of insurance:

"insurer" and "contract of insurance" have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

That the aggregate credit exposures (of a non-capital nature and net of any allowances for impairment) of the Banking Group to all connected persons do not exceed the rating-contingent limit outlined in the following matrix:

Credit rating of the bank ¹	Connected exposure limit (% of the Banking Group's Tier 1 capital)
AA/Aa2 and above	75
AA-/Aa3	70
A+/A1	60

¹ This table uses the rating scales of Standard & Poor's, Fitch Ratings and Moody's Investors Service. (Fitch Ratings' scale is identical to Standard & Poor's.)

A/A2	40
A-/A3	30
BBB+/Baa1 and below	15

Within the rating-contingent limit, credit exposures (of a non-capital nature and net of any allowances for impairment) to nonbank connected persons shall not exceed 15% of the Banking Group's Tier 1 capital.

For the purposes of this condition of registration, compliance with the rating-contingent connected exposure limit is determined in accordance with the Reserve Bank of New Zealand document entitled "Connected Exposures Policy" (BS8) dated November 2015.

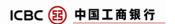
- That exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment, tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected persons.
- That the bank complies with the following corporate governance requirements:
 - the board of the bank must have at least five directors:
 - the majority of the board members must be non-executive directors;
 - (c) at least half of the board members must be independent directors;
 - (d) an alternate director,-
 - (i) for a non-executive director must be non-executive; and
 - (ii) for an independent director must be independent;
 - (e) at least half of the independent directors of the bank must be ordinarily resident in New Zealand;
 - the chairperson of the board of the bank must be independent;
 - the bank's constitution must not include any provision permitting a director, when exercising powers or performing (q) duties as a director, to act other than in what he or she believes is the best interests of the company (i.e. the bank);
 - (h) that the business and affairs of the bank are managed by, or under the direction or supervision of, the board of the bank.

For the purposes of this condition of registration, "non-executive" and "independent" have the same meaning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (BS14) dated July 2014.

- That no appointment of any director, chief executive officer, or executive who reports or is accountable directly to the chief executive officer, is made in respect of the bank unless:
 - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - (b) the Reserve Bank has advised that it has no objection to that appointment.
- That a person must not be appointed as chairperson of the board of the bank unless:
 - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - (b) the Reserve Bank has advised that it has no objection to that appointment.
- That the bank has a board audit committee, or other separate board committee covering audit matters, that meets the following requirements:
 - (a) the mandate of the committee must include: ensuring the integrity of the bank's financial controls, reporting systems and internal audit standards;
 - the committee must have at least three members;
 - every member of the committee must be a non-executive director of the bank;
 - the majority of the members of the committee must be independent; and (d)
 - the chairperson of the committee must be independent and must not be the chairperson of the bank.

For the purposes of this condition of registration, "non-executive" and "independent" have the same meaning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (BS14) dated July 2014.

- 10. That a substantial proportion of the bank's business is conducted in and from New Zealand.
- 11. That the Banking Group complies with the following quantitative requirements for liquidity-risk management:
 - the one-week mismatch ratio of the Banking Group is not less than zero per cent at the end of each business
 - the one-month mismatch ratio of the Banking Group is not less than zero per cent at the end of each business day; and



(c) the one-year core funding ratio of the Banking Group is not less than 75 per cent at the end of each business day.

For the purposes of this condition of registration, the ratios identified must be calculated in accordance with the Reserve Bank of New Zealand documents entitled "Liquidity Policy" (BS13) dated July 2014 and "Liquidity Policy Annex: Liquid Assets" (BS13A) dated December 2011.

- 12. That the bank has an internal framework for liquidity risk management that is adequate in the bank's view for managing the bank's liquidity risk at a prudent level, and that, in particular:
 - (a) is clearly documented and communicated to all those in the organisation with responsibility for managing liquidity and liquidity risk;
 - identifies responsibility for approval, oversight and implementation of the framework and policies for liquidity risk management;
 - identifies the principal methods that the bank will use for measuring, monitoring and controlling liquidity risk; and
 - considers the material sources of stress that the bank might face, and prepares the bank to manage stress through a contingency funding plan.
- 13. That no more than 10% of total assets may be beneficially owned by a SPV.

For the purposes of this condition -

"total assets" means all assets of the Banking Group plus any assets held by any SPV that are not included in the Banking Group's assets:

"SPV" means a person —

- (a) to whom any member of the Banking Group has sold, assigned, or otherwise transferred any asset;
- (b) who has granted, or may grant, a security interest in its assets for the benefit of any holder of any covered bond; and
- (c) who carries on no other business except for that necessary or incidental to guarantee the obligations of any member of the Banking Group under a covered bond:

"covered bond" means a debt security issued by any member of the Banking Group, for which repayment to holders is guaranteed by a SPV, and investors retain an unsecured claim on the issuer.

14. That -

- (a) no member of the Banking Group may give effect to a qualifying acquisition or business combination that meets the notification threshold, and does not meet the non-objection threshold, unless:
 - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination and at least 10 working days have passed; and
 - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
- (b) no member of the Banking Group may give effect to a qualifying acquisition or business combination that meets the non-objection threshold unless:
 - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination;
 - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
 - (iii) the Reserve Bank has given the bank a notice of non-objection to the significant acquisition or business combination.

For the purposes of this condition of registration, "qualifying acquisition or business combination", "notification threshold" and "non-objection threshold" have the same meaning as in the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011.

15. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amount in respect of APIL with a loan-to-valuation ratio of more than 70%, must not exceed 5% of the total of the qualifying new mortgage lending amount in respect of APIL arising in the loan-to-valuation measurement period.

- 16. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amount in respect of ANPIL with a loan-to-valuation ratio of more than 80%, must not exceed 10% of the total of the qualifying new mortgage lending amount in respect of ANPIL arising in the loan-to-valuation measurement period.
- 17. That, for a loan-to-valuation period, the total of the Bank's qualifying new mortgage lending amount in respect of non-Auckland loans with a loan-to-valuation ratio of more than 80% must not exceed 15% of the total of the qualifying new mortgage lending amount in respect of non-Auckland loans arising in the loan-to-valuation measurement period.
- 18. That the bank must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.

In these conditions of registration. -

"Banking Group" - means Industrial and Commercial Bank of China (New Zealand) Limited (as reporting entity) and all other entities included in the group as defined in section 6(1) of the Financial Markets Conduct Act 2013 for the purposes of Part 7 of that Act.

"generally accepted accounting practice" - has the same meaning as in section 8 of the Financial Reporting Act 2013 (unless paragraph (b) applies).

In conditions of registration 15 to 18 -

"ANPIL", "APIL", "loan-to-valuation ratio", "non-Auckland loan", "qualifying new mortgage lending amount in respect of [...]" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated November 2015:

"loan-to-valuation measurement period" means a period of six calendar months ending on the last day of the sixth calendar month, the first of which ends on the last day of April 2016.

Pending Proceedings or Arbitration

As at the date of this Disclosure Statement, there are no pending legal proceedings or arbitrations concerning any member of the Registered Bank's Banking Group, whether in New Zealand or elsewhere, that may have a material adverse effect on the Registered Bank or any other member of the Banking Group.

Credit Ratings

ICBC NZ Rating Information

On 28 August 2015, Moody's Investors Service upgraded the Bank's long-term Bank deposits, senior unsecured and issuer ratings to A1 from A2. The Bank's Short-term Bank deposits and issuer ratings were affirmed at P-1. On 4 March 2016, Moody's Investors Service changed the "Outlook" rating to "Negative" from "Stable", reflecting the change to the outlook on Chinese Sovereign rating. No changes were made to any other ratings.

Rating Agency/Rating Results	Standard & Poor's Ratings Services	Moody's Investors Service, Inc.
Long-term credit Rating	Α	A1
Short-term credit Rating	A-1	P-1
Outlook	Stable	Negative

There have been no changes to the credit ratings or rating outlook assigned by Standard & Poor's Ratings Services since the ratings were obtained on 2 July 2013.

A credit rating is not a recommendation to buy, sell or hold securities of the Bank. Such ratings are subject to revision, qualification, suspension or withdrawal at any time by the assigning rating agency. Investors in the Bank's securities are cautioned to evaluate each rating independently of any other rating.

Rating Information

The following is a summary of the descriptions of the major ratings categories of each rating agency for the rating of longterm senior unsecured obligations:

Fitch IBCA, Inc.	Standard & Poor's Corporation	Moody's Investors Service, Inc.	Description of Rating ^{1,2}
AAA	AAA	Aaa	Ability to repay principal and interest is extremely strong. This is the highest investment category.
AA	AA	Aa	Very strong ability to repay principal and interest in a timely manner.
Α	Α	Α	Strong ability to repay principal and interest although susceptible to adverse changes in economic, business or financial conditions.
BBB	BBB	Ваа	Adequate ability to repay principal and interest. More vulnerable to adverse changes (lowest "investment grade").
ВВ	ВВ	Ва	Significant uncertainties exist which could affect the payment of principal and interest on a timely basis.
В	В	В	Greater vulnerability and greater likelihood of default.
ccc	ccc	Caa	Likelihood of default considered high Timely repayment of principal and interest depends on favourable financial conditions.
CC-C	CC – C	Ca-C	Highest risk of default.
RD to D	D	-	Obligation currently in default.

¹ Moody's applies numeric modifiers to each generic rating category from Aa to B, indicating that the counterparty is (1) in the higher end of its letter rating category, (2) in mid-range, or (3) in lower end. Fitch and S&P apply plus (+) or minus (-) signs to ratings from "AA" to "CCC" to indicate relative standing within the major rating categories.

Other Material Matters

The Registered Bank's Directors are of the opinion that there are no other matters relating to the business or affairs of the Registered Bank or its Banking Group that are not contained elsewhere in this Disclosure Statement and which would, if disclosed, materially affect the decision of a person to subscribe for debt securities of which the Registered Bank or any member of the Banking Group is the issuer. Also, refer to Note 9 Balances with Related Entity.

Directors' Statements

Each Director of the Registered Bank states that he or she believes, after due enquiry, that:

- 1. As at the date on which the Disclosure Statement is signed:
 - (a) The Disclosure Statement contains all the information that is required by the "Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended)", ("the Order"); and
 - (b) The Disclosure Statement is not false or misleading.
- During the three-month period ended 31 March 2016:
 - (a) the Registered Bank has complied with all conditions of registration that applied during the period;
 - (b) Credit exposures to connected persons were not contrary to the interest of the Banking Group; and
 - (c) The Registered Bank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

This Disclosure Statement is dated 26 May 2016 and has been signed by Donald Thomas Brash as the responsible person for and on behalf of all the Directors (by Directors' resolution):

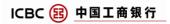
Donald Thomas Brash Independent Director, Chairman

² Credit ratings are statements of opinion issues by rating agencies. A credit rating is not a statement of fact, an endorsement of the rated entity, or a recommendation to buy, hold, or sell securities. Analytic services provided by rating agencies are the result of separate activities designed to preserve the independence and objectivity of rating opinions.

Appendix 1 - Financial Statements

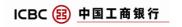
Industrial and Commercial Bank of China (New Zealand) Limited

Financial Statements for the three-month period ended 31 March 2016



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STATEMENT OF COMPREHENSIVE INCOME

For the three months ended 31 March 2016		Unaudited	Unaudited	Audited
Thousands of dollars	Note	31 March 2016	31 March 2015	31 December 2015
Interest Income		5,586	2,534	12,903
Interest Expense		(2,390)	(1,530)	(6,838)
Net Interest Income		3,196	1,004	6,065
Net gains/ (losses) on financial instruments at fair value through $P\&L$		7,384	639	(9,778)
Other Income	2	(6,527)	378	10,443
Total operating income		4,053	2,021	6,730
Operating expenses		(2,389)	(1,656)	(8,918)
Impairment provisioning on loans and advances to customers	3	(342)	(38)	(768)
Net profit/(loss) before taxation		1,322	327	(2,956)
Taxation (expense)/ benefit	4	-	-	-
Net profit/(loss) after taxation		1,322	327	(2,956)
Net change in available-for sale reserve (net of tax)		-	-	-
Net change in cash-flow hedge reserve (net of tax)		-	-	-
Foreign currency translation reserve		-	-	-
Total other comprehensive income		-	-	-
Total comprehensive income		1,322	327	(2,956)

STATEMENT OF CHANGES IN EQUITY

Thousands of dollars	Note	Share Capital	Retained Earnings	Total
For the three months ended 31 March 2016 (unaudited)				
Balance at the beginning of the period		60,378	(6,118)	54,260
Net profit/(loss) for the period		-	1,322	1,322
Total comprehensive income for the period		-	1,322	1,322
Balance at 31 March 2016		60,378	(4,796)	55,582
For the three months ended 31 March 2015 (unaudited)				
Balance at the beginning of the period		60,378	(3,162)	57,216
Net profit/(loss) for the period		-	327	327
Total comprehensive income for the period		-	327	327
Balance at 31 March 2015		60,378	(2,835)	57,543
For the year ended 31 December 2015 (audited)				
Balance at the beginning of the period		60,378	(3,162)	57,216
Net profit/(loss) for the year		-	(2,956)	(2,956)
Total comprehensive income for the period		-	(2,956)	(2,956)
Balance at 31 December 2015		60,378	(6,118)	54,260



STATEMENT OF FINANCIAL POSITION

Thousands of dollars	Note	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Assets				
Cash, cash equivalents and balances with central banks		45,794	95,703	86,816
Amounts due from related parties	9	-	6,459	_
Due from banks and other financial institutions		79,819	70,000	265,908
Financial assets designated at fair value through profit or loss		-	-	-
Financial assets held for trading		-	-	-
Financial assets held to maturity		4,932	-	4,942
Available-for-sale assets		i Sa	-	-
Derivative Financial Assets		1,470	490	665
Loans and advances to customers	5,8	471,255	118,425	379,889
Property, plant and equipment		1,244	1,755	1,401
Intangible assets		3	6	4
Current taxation		81	-	81
Deferred tax assets		-	=	-
Other assets		2,242	1,496	2,031
Total assets		606,840	294,334	741,737
Liabilities				
Due to central banks and other financial institutions		4,965	1	1
Amounts due to related parties	9	270,953	123,965	460,976
Financial liabilities held for trading		-		-
Derivative Financial Liabilities		8,347	432	8,982
Deposits from customers	6	160,237	59,339	127,337
Certificates of Deposit	7	29,802	-	14,884
Debt securities issued	7	71,220	50,000	70,411
Deferred tax liabilities		-	,	-
Other liabilities		5,734	3,054	4,886
Total liabilities		551,258	236,791	687,477
Shareholder's equity				
Share capital		60,378	60,378	60,378
Reserves		(4,796)	(2,835)	
Total shareholder's equity		55,582	57,543	(6,118)
Total shareholder's equity and liabilities		606,840	294,334	54,260 741,737
Total interest earning and discount bearing assets	10	582,564	255,191	701,255
Total interest and discount bearing liabilities		454,070	212,269	605,573

The accounting policies and other notes (1-18) form part of, and should be read in conjunction with, these Financial Statements.

These financial statements were approved by the directors on 26 May 2016 and are signed on their behalf by:

Donald Thomas Brash Independent Director, Chairman



STATEMENT OF CASH FLOWS

Other income Personnel expenses Other operating expenses Interest expense	5,409 (910) ,567) (708) ,337) - 887 - ,708) - 2,900 ,023) 4,964 4 (53) - 4,918 ,998) - ,111)	2,018 1,025 (1,037) (712) (939) - 355 - (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	12,052 9,192 (4,443) (3,400) (5,522) (82) 7,797 - (294,961) - 114,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
Other income Personnel expenses (1 Other operating expenses Interest expense Interest expense (1 Taxes paid Net cash flows from operating activities before changes in operating assets and liabilities (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease) in deposits from customers Increase/(decrease) in amounts due from other financial institutions Increase/(decrease) in amounts due to related parties (Increase)/ decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase/(decrease) in certificates of deposit Net change in operating assets and liabilities (228 Net cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Scapital injection from shareholders Proceeds from related parties	(910) ,567) (708) ,337) - 887 - ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	1,025 (1,037) (712) (939) - 355 (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	9,192 (4,443) (3,400) (5,522) (82) 7,797 - (294,961) - 114,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
Personnel expenses (1 Other operating expenses (1 Interest expense (1 Taxes paid Net cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (91 (Increase)/decrease in amounts due from other financial institutions Increase)/decrease) in deposits from customers (190 Increase)/decrease) in amounts due to related parties (190 Increase)/ decrease) in amounts due to financial institutions (10 Increase)/ decrease) in other liabilities (10 Increase)/decrease in other assets Increase)/decrease in amounts due from related parties Increase)/decrease) in certificates of deposit (14 Net change in operating assets and liabilities (228 Net cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Issue of shares Capital injection from shareholders Proceeds from related parties	,567) (708) ,337) - 887 - ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(1,037) (712) (939) - 355 (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	(4,443) (3,400) (5,522) (82) 7,797 - (294,961) - 114,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
Other operating expenses Interest expense (1 Taxes paid Net cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (91 (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers (190 Increase)/decrease) in amounts due to related parties (190 Increase) / decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit (228 Net change in operating assets and liabilities (228 Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	(708) ,337) - 887 - ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(712) (939) - 355 (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	(3,400) (5,522) (82) 7,797 (294,961) - (144,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
Interest expense Taxes paid Net cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers (Increase)/decrease) in amounts due to related parties (Increase)/ decrease) in amounts due to financial institutions (Increase) / decrease) in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (Increase) flows from operating activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	,337) - 887 - ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(939) - 355 (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	(5,522) (82) 7,797 (294,961) - 114,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
Interest expense Taxes paid Net cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers (Increase)/decrease) in amounts due to related parties (Increase)/ decrease) in amounts due to financial institutions (Increase)/ decrease) in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228 Net cash flows from operating activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from financing activities Issue of shares Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	- ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(32,767) - (32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	(82) 7,797 (294,961) 114,019 (86,043) (144) 246 14,884 (251,999) (244,202)
Net cash flows from operating activities before changes in operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers 32 Increase/(decrease) in amounts due to related parties (Increase)/ decrease) in amounts due to financial institutions (Increase) / decrease) in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit 14 Net change in operating assets and liabilities (228 Net cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Issue of shares Capital injection from shareholders Proceeds from related parties	- ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	7,797 (294,961) 114,019 (86,043) (144) 246 14,884 (251,999)
Changes in operating assets and liabilities arising from cash flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (91. (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers 32. Increase/(decrease) in amounts due to related parties (190. Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease) in other assets Increase/(decrease) in other liabilities (Increase)/decrease in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit 14. Net change in operating assets and liabilities (228. Net cash flows from operating activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Issue of shares Capital injection from shareholders Proceeds from related parties	- ,708) - 2,900 ,023) 4,964 4 (53) - 4,918	(32,767) - 46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	(294,961) - 114,019 (86,043) - (144) 246 14,884 (251,999)
flow movements: (Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers 32 Increase/(decrease) in amounts due to related parties (190 Increase) / (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit 14 Net change in operating assets and liabilities (228) Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from financing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	2,900 ,023) 4,964 4 (53) - 4,918	46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	114,019 (86,043) - (144) 246 14,884 (251,999) (244,202)
(Increase)/decrease in financial assets held for trading (Increase)/decrease in loans and advances to customers (Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers 32 Increase/(decrease) in amounts due to related parties (190 Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228 Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from financing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	2,900 ,023) 4,964 4 (53) - 4,918	46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	114,019 (86,043) - (144) 246 14,884 (251,999)
(Increase)/decrease in amounts due from other financial institutions Increase / (decrease) in deposits from customers 32 Increase/(decrease) in amounts due to related parties (190 Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228 Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	2,900 ,023) 4,964 4 (53) - 4,918	46,021 (423,054) - (237) (6,213) - (416,250) (415,895)	114,019 (86,043) - (144) 246 14,884 (251,999)
Increase / (decrease) in deposits from customers Increase/(decrease) in amounts due to related parties (190) Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Success flows from financing activities Cash flows from financing activities Success flows from financing activities Cash flows from financing activities Success flows from financing activities Cash flows from financing activities Cash flows from financing activities Froceeds from related parties	4,964 4 (53) - 4,918	(423,054) - (237) (6,213) - (416,250) (415,895)	(86,043) (144) 246 14,884 (251,999)
Increase/(decrease) in amounts due to related parties (1900) Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	4,964 4 (53) - 4,918	(423,054) - (237) (6,213) - (416,250) (415,895)	(86,043) (144) 246 14,884 (251,999)
Increase/ (decrease) in amounts due to financial institutions (Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities (228) Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	4,964 4 (53) - 4,918	(237) (6,213) - (416,250) (415,895)	(144) 246 14,884 (251,999) (244,202)
(Increase) / decrease in other assets Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit 14 Net change in operating assets and liabilities (228) Net cash flows from operating activities Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	4 (53) - 4,918 ,998)	(6,213) - (416,250) (415,895)	246 14,884 (251,999) (244,202)
Increase/(decrease) in other liabilities (Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	(53) - 4,918 ,998)	(6,213) - (416,250) (415,895)	246 14,884 (251,999) (244,202)
(Increase)/decrease in amounts due from related parties Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from investing activities Issue of shares Capital injection from shareholders Proceeds from related parties	4,918 4,998)	(6,213) - (416,250) (415,895)	246 14,884 (251,999) (244,202)
Increase / (decrease) in certificates of deposit Net change in operating assets and liabilities (228) Net cash flows from operating activities Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	,998)	(416,250) (415,895)	14,884 (251,999) (244,202)
Net change in operating assets and liabilities (228) Net cash flows from operating activities (228) Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	,998)	(415,895)	(251,999) (244,202)
Net cash flows from operating activities Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties		(415,895)	(244,202)
Cash flows from investing activities Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	- - -		
Purchase of property, plant and equipment Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	-	(22)	(137)
Purchase of intangible software assets Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	-	(22)	(137)
Purchase of assets held to maturity Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	_		, ,
Net cash flows from investing activities Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	-	-	-
Cash flows from financing activities Issue of shares Capital injection from shareholders Proceeds from related parties	-	-	(4,964)
Issue of shares Capital injection from shareholders Proceeds from related parties	-	(22)	(5,101)
Capital injection from shareholders Proceeds from related parties			
Proceeds from related parties	-	-	-
	-	-	-
Increase in debt securities issued	-	-	
	1,000	-	20,407
Dividends paid	-	-	-
	1,000	-	20,407
	,111)	(415,917)	(228,896)
	2,724	581,620	581,620
Effect of exchange rate changes on cash and cash equivalents	-	-	-
Cash and cash equivalents 125	5,613	165,703	352,724
Cash and cash equivalents at end of year comprised:			
		95,703	86,816
Due from banks and other institutions classified as cash equivalents 75 Total cash and cash equivalents 125	5,794	70,000	265,908



STATEMENT OF CASH FLOWS (CONTINUED)

For the three months ended 31 March 2016 Thousands of Dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Reconciliation of net profit after taxation to net cash-flows from operating activities			
Net profit/(loss) after taxation	1,322	327	(2,956)
Non cash movements:			
Unrealised fair value adjustments	(510)	(470)	193
Depreciation	157	146	615
Amortisation of intangibles	1	1	3
Amortisation of financial instruments	9	-	22
Increase in collective allowance for impairment losses	319	38	768
Increase in individual allowance for impairment losses	23	-	-
(Increase)/decrease in deferred expenditure	-	-	-
Unsecured lending losses	-	-	-
Unrealised foreign exchange loss/(gain)	(930)	432	8,144
(Increase)/decrease in deferred taxation	-	-	-
Interest expense on debt securities issued	5	-	3
Increase in operating assets and liabilities	(926)	147	9,748
(Increase)/decrease in interest receivable	(260)	(516)	(1,166)
Increase/(decrease) in payable accruals	1,012	524	1,251
(Increase)/decrease in loans and advances	(91,708)	(32,767)	(294,961)
(Increase)/decrease in amounts due from other financial institutions	-	-	-
Increase/(decrease) in deposits and other borrowings	32,900	46,021	114,019
Increase/(decrease) in certificates of deposit	14,918	-	14,884
Increase/(decrease) in amounts due to other financial institutions	4,964	-	-
Increase/(decrease) in other liabilities	(358)	(391)	713
Increase/(decrease) in amounts due to related parties	(190,023)	(423,054)	(86,043)
(Increase)/decrease in current taxation	-	-	(82)
(Increase)/decrease in other assets	48	27	145
(Increase)/decrease in amounts due from related parties		(6,213)	246
Net cash flows from operating activities	(228,111)	(415,895)	(244,202)



Note 1 - Statement of Accounting Policies

(1) Reporting Entity

The reporting entity is Industrial and Commercial Bank of China (New Zealand) Limited (the "Bank"). The Bank does not prepare group financial statements as the Bank does not have any subsidiaries. The Bank is registered under the Companies Act 1993 and is incorporated in New Zealand. The Bank was incorporated on 13 March 2013. The financial statements are for the three months ended 31 March 2016.

These financial statements have been prepared and presented in accordance with the Registered Bank Disclosure Statements (New Zealand) Incorporated Registered Banks Order 2014 (as amended) ("the Order").

They were approved for issue by the Directors on 26 May 2016. The address of the Bank's registered office is Level 11, 188 Quay Street, Auckland 1010, New Zealand. The Bank provides its products and services to retail and wholesale/institutional customers.

(2) Basis of Preparation

These interim financial statements are for the Bank for the three months ended 31 March 2016. They have also been prepared in accordance with Generally Accepted Accounting Practice in New Zealand, as appropriate for profit oriented entities, and the New Zealand Equivalent to International Accounting Standards (NZ IAS) 34, Interim Financial Reporting (NZ IAS 34), International Accounting Standard 34 (IAS 34), and the Order, and should be read in conjunction with the Bank's financial statements for the year ended 31 December 2015. These interim financial statements do not include all the disclosures required for full annual financial statements and are condensed financial statements in accordance with NZ IAS 34.

The financial statements have been prepared on a going concern basis in accordance with the historical cost convention, except for derivative financial instruments, financial assets and liabilities held for trading, financial assets and liabilities designated at fair value through profit or loss and available-for-sale financial assets, and all derivative financial instruments that have been measured at fair value.

For the purpose of the Statement of Cash Flows, due from banks and other financial institutions are treated as cash and cash equivalents as these are short-term highly liquid investments with original maturities of less than three months from the date of acquisition.

(3) Presentation Currency

The reporting currency of these financial statements is New Zealand dollars, the currency of the primary economic environment in which the Bank operates ("the functional currency"). The financial statements are presented in New Zealand dollars and rounded to the nearest thousands (\$'000) unless otherwise stated.

(4) Changes in accounting policies

Accounting policies are consistent with those applied in the Disclosure Statement for the year ended 31 December 2015, except as disclosed below.

The following new amendment to standards relevant to the Banking has been adopted from 1 January 2016 and has been applied in the preparation of these financial statement:

Disclosure Initiative (Amendments to NZ IAS 1) effective for periods on or after 1 January 2016 has been adopted. Adoption of this standard has not resulted in any impact on the Bank's reported results or financial position.

(5) Comparative Financial Statements

Certain comparative balances have been reclassified to ensure consistency with the current financial year's presentation. These reclassifications have no impact on the overall financial performance or financial position for the comparative reporting periods.

Note 2 - Other Income

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Banking and lending fee income	578	215	1,206
Payment services fee income	160	76	485
Bad debts recovered	-	-	-
Net foreign exchange gains/(losses) and commissions	(5,906)	87	8,521
Gain on sale of property, plant and equipment	-	-	-
Other revenue	(1,359)		231
Total other income	(6,527)	378	10,443



Note 3 - Impairment Allowance

Unaudited 31 March 2016

Individually impaired assets

Balance as at 31 March 2016	23	-	-	23
Bad debts written off	-	-	-	-
Charge to statement of comprehensive income in current period	23	-	-	23
Balance at the beginning of the period	-	-	-	-
Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 March 2016

Collective allowance for impairment losses

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 March 2016
Balance at the beginning of the period	4	179	1,068	1,251
Charge to statement of comprehensive income in current period	-	35	284	319
Advances written off	-	-	-	-
Balance as at 31 March 2016	4	214	1,352	1,570
Total charge to statement of comprehensive income in current period	23	35	284	342

Unaudited 31 March 2015

Individually impaired assets

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 March 2015
-	Central Danks	Lending	institutional	31 March 2013
Balance at the beginning of the period	-	-	-	-
Charge to statement of comprehensive income in current period	-	-	-	-
Bad debts written off	-	-	-	
Balance as at 31 March 2015	-	-	-	-

Collective allowance for impairment losses

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 March 2015
Balance at the beginning of the period	1	19	463	483
Charge to statement of comprehensive income in current period	2	13	23	38
Advances written off	-	-	-	-
Balance as at 31 March 2015	3	32	486	521
Total charge to statement of comprehensive income in current period	2	13	23	38



Note 3 - Impairment Allowance (continued)

Audited 31 December 2015

Individually impaired assets

	Other exposures excluding			Total as at
Thousands of dollars	sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	31 December 2015
Balance at the beginning of the year Charge to statement of comprehensive income in	-	-	-	-
current year	-	-	-	-
Bad debts written off	-	-	-	-
Balance as at 31 December 2015	-	-	-	-

Collective allowance for impairment losses

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 December 2015
Balance at the beginning of the year	1	19	463	483
Charge to statement of comprehensive income in current year	3	160	605	768
Advances written off	-	-	-	-
Balance as at 31 December 2015	4	179	1,068	1,251
Total charge to statement of comprehensive income in current period	3	160	605	768

Note 4 - Taxation

The taxation expense for the three month period ended 31 March 2016 is nil (31 March 2015: nil, 31 December 2015, nil).

Note 5 – Loans and Advances to Customers

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Residential mortgage loans	121,992	18,374	102,410
Corporate exposures	219,898	75,592	164,427
Syndicated Loans	130,833	24,920	114,216
Credit Cards	125	60	87
Other exposures	-	-	-
Allowance for impairment losses	(1,593)	(521)	(1,251)
Total net loans and receivables	471,255	118,425	379,889
Current	202,458	36,225	132,689
Non-Current	268,797	82,200	247,200

Note 6 – Deposits from Customers

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Retail deposits	41,863	40,337	23,687
Wholesale deposits	118,374	19,002	103,650
Other	-	-	-
Total deposits	160,237	59,339	127,337
New Zealand	148,750	57,277	113,216
Overseas	11,487	2,062	14,121
Current	116,974	59,207	83,501
Non-Current	43,263	132	43,836



Note 7 – Certificates of Deposit and Debt Securities Issued

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Certificates of deposit (CDs)	29,802	-	14,884
Other debt securities	71,220	50,000	70,411
Total debt securities issued	101,022	50,000	85,295
Current	29,802	-	14,884
Non-Current	71,220	50,000	70,411

Note 8 – Asset Quality

Unaudited 31 March 2016	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Thousands of dollars				
Total neither past due nor impaired	53	121,992	350,731	472,776
Past due assets not impaired				
Less than 30 days past due	35	-	-	35
At least 30 days but less than 60 days past due	-	-	-	-
At least 60 days but less than 90 days past due	-	-	-	-
At least 90 days past due		_	-	-
Total past due assets not impaired	35			35
Individually impaired assets				
Balance at beginning of the year	-	-	-	-
Additions	37	-	-	37
Amounts written off	-	-	-	-
Deletions	-	-	-	-
Total individually impaired assets	37	-	-	37
Total gross loans and advances	125	121,992	350,731	472,848
Individually assessed provisions				
Balance at beginning of the year	-	-	-	-
Charge/(credit) to the statement of comprehensive income:				
New provisions	23	-	-	23
Amounts recovered	-	-	-	-
Reversals of previously recognised impairment losses	-	-	-	-
Amounts written off	-	_	-	-
Balance at end of the period	23	-	-	23
Collectively assessed provisions				
Balance at beginning of the year	4	179	1,068	1,251
Charge (credit) to the statement of comprehensive income	-	35	284	319
Other movements	-	-	-	-
Balance at end of the period	4	214	1,352	1,570
Total provisions for impairment losses	27	214	1,352	1,593
Total net loans and advances				



Note 8 – Asset Quality (continued)

Unaudited 31 March 2015	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Thousands of dollars				
Total neither past due nor impaired	60	18,374	100,512	118,946
Past due assets not impaired				
Less than 30 days past due	-	-	-	-
At least 30 days but less than 60 days past due	-	-	-	-
At least 60 days but less than 90 days past due	-	-	-	-
At least 90 days past due	-	-	-	
Total past due assets not impaired	-	-	-	
Individually impaired assets				
Balance at beginning of the year	-	-	-	-
Additions	-	-	-	-
Amounts written off	-	-	-	-
Deletions	-	-	-	
Total individually impaired assets	-	-	-	
Total gross loans and advances	60	18,374	100,512	118,946
Individually assessed provisions				
Balance at beginning of the year	-	-	-	-
Charge/(credit) to the statement of comprehensive income:				
New provisions	-	-	-	-
Amounts recovered	-	-	-	-
Reversals of previously recognised impairment losses	-	-	-	-
Amounts written off	-	-	-	
Balance at end of the period	-	-	-	
Collectively assessed provisions				
Balance at beginning of the year	1	19	463	483
Charge (credit) to the statement of comprehensive income	2	13	23	38
Other movements	-	-	-	-
Balance at end of the period	3	32	486	521
Total provisions for impairment losses	3	32	486	521
Total net loans and advances	57	18,342	100,026	118,425



Note 8 – Asset Quality (continued)

Audited 31 December 2015	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Thousands of dollars				
Total neither past due nor impaired	82	102,410	278,643	381,135
Past due assets not impaired				
Less than 30 days past due	-	-	-	-
At least 30 days but less than 60 days past due	-	-	-	-
At least 60 days but less than 90 days past due	-	-	-	-
At least 90 days past due	5	-	-	5
Total past due assets not impaired	5			5
Individually impaired assets				
Balance at beginning of the year	-	-	-	-
Additions	-	-	-	-
Amounts written off	-	-	-	-
Deletions	-	-	-	
Total individually impaired assets	-		-	-
Total gross loans and advances	87	102,410	278,643	381,140
Individually assessed provisions				
Balance at beginning of the year	-	-	-	-
Charge/(credit) to the statement of comprehensive income:				
New provisions	-	-	-	-
Amounts recovered	-	-	-	-
Reversals of previously recognised impairment losses	-	-	-	-
Amounts written off				-
Balance at end of the year	-	-	-	-
Collectively assessed provisions				
Balance at beginning of the year	1	19	463	483
Charge (credit) to the statement of comprehensive income	3	160	605	768
Other movements	-			-
Balance at end of the year	4	179	1,068	1,251
Total provisions for impairment losses	4	179	1,068	1,251
Total net loans and advances	83	102,231	277,575	379,889

The Bank does not have any restructured assets, any financial, real estate or other assets acquired through security enforcement or any other assets under administration as at 31 March 2016 (31 March 2015: nil, 31 December 2015: nil). Therefore, the Bank does not have any such collateral sold or re-pledged and does not have an obligation to return it.

Undrawn balances on lending commitments to counterparties were \$154,379K as at 31 March 2016 (31 March 2015: \$18,352K, 31 December 2015: \$168,294K).

There has been no interest revenue foregone on restructured, individually impaired or greater than 90 days past due assets during the period ended 31 March 2016 (31 March 2015: nil, 31 December 2015: nil).

The Bank is wholly owned by the Industrial and Commercial Bank of China Limited, a company incorporated in China. No related party debts have been written off or forgiven during the period.



Note 9 - Transactions with Related Parties

A. Balance with related parties

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
	31 Mai Cii 2010		31 December 2013
Amounts due from ultimate parent	-	6,459	-
Amount due from controlled entities of ultimate parent	-	-	-
Total amount due from related entities	-	6,459	
Current	-	6,459	-
Non-Current	-	-	
Amounts due to ultimate parent	231,857	123,965	421,502
Amount due to controlled entities of ultimate parent	39,096	-	39,474
Total amount due to related entities	270,953	123,965	460,976
Current	112,081	119,957	330,858
Non-Current	158,872	4,008	130,118
Off Deleves shoot transactions			
Off Balance sheet transactions	11 774	6 045	
Due from parent	11,774	6,315	
Due to parent	12,069	(6,459)	

^{1.} Nostro account balance held with parent as at 31 March 2016 is NZ\$1,805K (31 March 2015: 994K, 31 December 2015:\$1,033K). This is included in cash and cash equivalents balance. Parent includes ICBC Head Office and other branches.

B. Related party transactions

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Interest income on amount due from related entities			
Ultimate parent	11	11	165
Subsidiaries of ultimate parent	-	-	-
Total interest income on amount due from related entities	11	11	165
Interest expense on amount due to related entities			_
Ultimate parent	1,164	753	3,103
Subsidiaries of ultimate parent	145	-	88
Total interest expense on amount due to related entities	1,309	753	3,191
Other operating income			_
Gain/(loss) on derivative contracts with ultimate parent	(117)	-	(77)
Other income	-	(8)	(6)

Interest payable to parent as at 31 March 2016 was NZ\$1,054K (31 March 2015: NZ\$648K, 31 December 2015: NZ\$866K), and interest payable to subsidiaries of the ultimate parent was NZ\$95K (31 March 2015: nil, 31 December 2015: NZ\$88K). This is included in interest payable balance and interest paid expense. Parent includes ICBC Head Office and other branches.

There is a NZ\$18,100K loan guaranteed by ICBC Shenzhen (31 March 2015: NZ\$16,700K, 31 December 2015: NZ\$18,275K).

C. Guarantees

The Bank's ultimate parent company is the Industrial and Commercial Bank of China Limited, a Chinese incorporated bank (ICBC). ICBC is subject to regulatory oversight by the China Banking Regulatory Commission (CBRC) under its rules and guidelines. ICBC is not a New Zealand registered bank and is not subject to regulatory oversight by the Reserve Bank of New Žealand.

As at 31 March 2016, 68.11% of total shares in ICBC were owned by the Chinese government. The remaining 31.89% of the shares in ICBC were held by the public. ICBC shares are listed on the Hong Kong Stock Exchange and Shanghai Stock Exchange.

^{2.} ICBC (NZ) operations are guaranteed by the parent ICBC Group which, from time to time, transfers payments through the ICBC (NZ) vostro account. These payment transfers are to optimise the management of currency exposures on the ICBC Group's balance sheet and/or manage counter party and country level exposures at financial reporting period ends.



Note 9 – Transactions with Related Parties (continued)

All the obligations of the Bank are guaranteed by ICBC. There are no legislative, regulatory or other restrictions of a legally enforceable nature in China (ICBC's country of incorporation) that may materially inhibit the legal ability of ICBC to provide material financial support to the Bank.

ICBC has the following credit rating applicable to its long-term senior unsecured obligations:

Rating Agency/Rating Results	Moody's Investors Service, Inc.	Standard & Poor's Corporation	Fitch IBCA, Inc.
Long-term Foreign Currency Bank Deposits Rating	A1 (Upper-medium grade and low credit risk)	A (Strong capacity to meet obligations but subject to adverse economic conditions)	A (Strong Capacity to meet obligation but vulnerable to adverse business or economic conditions)
Short-term Foreign Currency Bank Deposits Rating	P-1 (Superior ability to repay short-term debt)	A-1 (susceptible to adverse economic conditions but satisfactory capacity to meet obligations	F1 (strongest capacity for timely payment of financial commitments)
Outlook	Negative	Stable	Stable

ICBC guarantees due payment of all obligations of the Bank to the Bank's depositors and other creditors.

- (i) There are no limits on the amount of the obligations guaranteed.
- (ii) Termination of the guarantee under any of the circumstances outlined in clause 6 Termination of the Guarantee is subject to satisfaction of the relevant obligations in respect of each creditor which have been incurred on or prior to the date of termination.
- (iii) There are no material legislative or regulatory restrictions in China that would have the effect of subordinating the claims of the Bank's creditors under the guarantee to other claims on ICBC in a winding up of ICBC.
- (iv) The ICBC guarantee does not have an expiry date.

D. Senior management compensation

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Salaries and other short-term benefits	423	317	1,241
Other benefits	-	-	
Total key management compensation	423	317	1,241



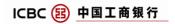
Note 10 – Concentration of Credit Risk

The following table breaks down the Bank's main credit exposures at their carrying amounts, as categorised by the industry sectors of its counterparties. Industry analysis as at balance date is as follows. For further details on how credit risk is managed and for On Balance Sheet and Off Balance Sheet credit exposure details, refer to notes 16.

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
New Zealand			0. 200000. 2010
Government	12,408	15,729	116,259
Finance (including banks)	109,450	114,786	205,318
Households	122,364	18,485	102,711
Transport and storage	20,970	14,778	19,505
Communications	15,137	8,982	15,145
Electricity, gas and water	7,119	-	7,421
Construction	66,674	1,419	43,272
Property services	10,929	8,154	8,797
Agriculture	6,114	6,111	6,111
Forestry	156,936	27,780	147,931
Health and community services	-	-	-
Personal and other services	-	-	-
Retail and wholesale trade	7,727	2,175	5,642
Food and other manufacturing	-	-	-
<u>Overseas</u>			
Finance, investment and insurance (including ICBC)	53,089	42,777	44,970
Retail and wholesale trade	18,179	31,818	18,350
Less allowance for impairment provisioning	(1,593)	(521)	(1,251)
Total financial assets	605,503	292,473	740,181
Less: non-interest earning financial assets	22,939	37,282	38,926
Total interest earning and discount bearing financial assets	582,564	255,191	701,255

An analysis of financial assets by geographical sector at balance date is as follows:

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
New Zealand			
North Island	528,320	211,956	670,751
South Island	6,079	6,080	6,110
<u>Overseas</u>			
China	33,928	7,211	8,386
USA	17,289	35,324	35,813
Singapore	11	199	222
Hong Kong	19,788	31,660	18,821
Australia	88	-	78
Europe	-	43	-
Total financial assets	605,503	292,473	740,181



Note 10 – Concentration of Credit Risk (continued)

Maximum Exposure to Credit Risk - On and Off Balance Sheet

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Loans and advances to customers	471,255	118,425	379,889
Trade and Other Receivables		-	
Other financial assets	1,503	1,247	1,398
On Balance Sheet Credit Exposures (excluding credit exposure to connected parties and banks with long-term credit rating of A- or A3 or above)	472,758	119,672	381,287
Cash and cash equivalents	45,794	95,703	86,816
Amounts due from related parties	-	6,459	-
Due from other financial institutions	79,819	70,000	265,908
Financial assets held for trading	-	-	-
Financial assets held to maturity	4,932	-	4,942
Available-for-sale assets	-	-	-
Derivative financial instruments	1,470	490	665
Loans and advances to customers	-	-	-
Tax Receivable	-	-	-
Other financial assets	730	149	563
Total on Balance Sheet Credit Exposures	605,503	292,473	740,181
Off Balance Sheet Exposures	161,976	25,545	172,909
Total Off Balance Sheet Credit Exposures	161,976	25,545	172,909

The credit exposures shown are based on actual credit exposures and are calculated net of allowances for impairment loss.

52.38% of the Bank's mortgage portfolio is owner-occupied residential properties (31 March 2015: 100%, 31 December 2015 50.11%).

As at the reporting date, of the drawn balances on credit facilities with undrawn commitments, there are none that are classified as individually impaired, or balances under administration (31 March 2015: Nil, 31 December 2015: Nil).



Note 10 – Concentration of Credit Risk (continued)

(i) Credit exposure to individual counterparties

Credit exposure concentrations are disclosed on the basis of actual exposures and gross of set-offs. Peak end-of-day aggregate credit exposures have been calculated using the Bank's equity at the reporting date.

The number of individual counterparties, excluding connected persons, where the period end and peak end-of-day aggregate actual credit exposures, net of individual credit impairment allowances, equalled or exceeded 10% of the Bank's shareholder's equity was:

	During the 3 more	ended	During the per	iod ended		iod ended
	31 N	larch 2016		arch 2015		nber 2015
Peak End of Day Credit Exposures	Number of Cou	nterparties		Number of iterparties		Number of iterparties
Percentage of Bank's Equity	Bank	Other	Bank	Other	Bank	Other
10% - 14%	-	5	-	1	-	4
15% - 19%	-	1	-	2	-	1
20% - 24%	-	1	-	-	-	-
25% - 29%	-	2	-	2	1	2
30% - 34%	-	2	-	3	-	5
35% - 39%	-	1	-	-	-	1
40% - 44%	-	-	-	1 ¹	-	-
45% - 49%	-	-	-	-	-	-
50% - 54%	-	1	-	-	-	-
55% - 59%	1	1	-	-	-	-
60% - 64%	-	-	-	-	-	1
65% - 69%	-	-	-	-	-	1
70% - 74%	-	1	-	-	-	-
75% - 79%	-	-	-	-	-	-
80% - 84%	-	1	-	-	-	1
165% - 169%	-	1	-	-	-	1
195% - 199%	-	1 ²	-	-	-	-
200% - 204%	-	-	-	-	-	-
205% - 209%	-	-	-	-	-	-
210% - 215%	-	-	-	-	-	1 ³

The Bank did not have any counterparties in the bands 85% through 164%, and 170% through 194%.

Peak end of day credit exposure is calculated by determining the maximum end of day aggregate amount of credit exposure over the financial period for individual counterparties, and then dividing that amount by the Bank's Equity as at the reporting date.

¹ The loan classified within the 40%-44% category is 68.54% collateralised by cash deposits.

² The loan classified within the 195%-199% category is 96.41% collateralised by cash deposits.

³ The loan classified within the 210%-215% category is 86.59% collateralised by cash deposits.



Note 10 – Concentration of Credit Risk (continued)

	Unaudited As at 31 March 2016		As at 31 M	Unaudited arch 2015	As at 31 Decer	Audited nber 2015
Credit Exposures as at Reporting Date	Number of Cou	Number of Counterparties		Number of nterparties		Number of nterparties
Percentage of Bank's Equity	Bank	Other	Bank	Other	Bank	Other
10% - 14%	-	5	-	1	1	4
15% - 19%	-	1	-	2	-	1
20% - 24%	-	1	-	-	-	-
25% - 29%	-	2	-	2	-	1
30% - 34%	-	3	-	3	-	5
35% - 39%	-	-	-	-	-	-
40% - 44%	-	-	-	1 ¹	-	-
45% - 49%	-	-	-	-	-	-
50% - 54%	-	1	-	-	-	-
55% - 59%	1	1	-	-	-	1
60% - 64%	-	-	-	-	-	-
65% - 69%	-	1	-	-	-	1
70% - 74%	-	-	-	-	-	-
75% - 79%	-	-	-	-	-	-
80% - 84%	-	1	-	-	-	1
165% - 169%	-	1	-	-	-	1
170% - 174%	-	-	-	-	-	1 ²
195% - 199%	-	1 ³	-	-	-	

The Bank did not have any counterparties in the bands 85% through 164%, and 175% through 194%.

Individual counterparties in the bank category exclude credit exposures to connected persons and any bank with a long-term credit rating of A- or A3 or above, or its equivalent. Individual counterparties in the "Other" category exclude credit exposures to connected persons and credit exposure to any central government of any country with a long-term credit rating of A- or A3 or above, or its equivalent. All "Other" and all "Bank" counterparties in the table above do not have a long-term credit rating.

These calculations are net and do not include any individually assessed provisions, which are assessed as Nil.

Note 11 – Contingent Liabilities and Commitments

Thousands of dollars	Unaudited 31 March 2016	Unaudited 31 March 2015	Audited 31 December 2015
Performance/financial guarantees issued on behalf of customers	7,597	7,193	4,615
Total contingent liabilities	7,597	7,193	4,615
Undrawn Commitments	154,379	18,352	168,294

Note 12 – Subsequent Events after Balance Sheet Date

There were no subsequent events after balance date which would materially affect the financial statements (31 March 2015: nil, 31 December 2015: nil).

Note 13 – Dividend

During the 3 months ended 31 March 2016 the Bank has not paid any dividends to its shareholders (31 March 2015: nil, 31 December 2015: nil).

¹ The loan classified with the 40%-44% is 68.65% collateralised by cash deposits.

² The loan classified with the 170%-174% is 93.34% collateralised by cash deposits

³ The loan classified with the 195%-199% is 96.47% collateralised by cash deposits



Note 14 – Fair Value of Financial Instruments

Unaudited 31 March 2016

Thousands of dollars	Carrying amount	Estimated Fair Value
Financial assets		
Cash, cash equivalents and balances with central banks	45,794	45,794
Amounts due from related parties	-	-
Due from banks and other financial institutions	79,819	79,819
Financial assets designated at fair value through profit or loss	-	-
Financial assets held to maturity	4,932	5,002
Available-for-sale assets	-	-
Derivative financial assets	1,470	1,470
Loans and advances to customers	471,255	471,117
Other financial assets	2,233	2,233
Total financial assets	605,503	605,435
Financial liabilities		
Due to central banks and other financial institutions	4,965	4,965
Amounts due to related parties	270,953	263,970
Financial liabilities held for trading	-	-
Derivative financial liability	8,347	8,347
Deposits from customers	160,237	159,134
Certificates of deposit	29,802	29,802
Debt securities issued	71,220	72,052
Other financial liabilities	5,621	5,621
Total financial liabilities	551,145	543,891



Note 14 – Fair Value of Financial Instruments (continued)

Unaudited 31 March 2015

Thousands of dollars	Carrying amount	Estimated Fair Value
Financial assets		
Cash, cash equivalents and balances with central banks	95,703	95,703
Amounts due from related parties	6,459	6,398
Due from banks and other financial institutions	70,000	70,000
Financial assets designated at fair value through profit or loss	-	-
Financial assets held to maturity	-	-
Available-for-sale assets	-	-
Derivative financial assets	490	490
Loans and advances to customers	118,425	117,635
Other financial assets	1,396	1,396
Total financial assets	292,473	291,622
Financial liabilities		
Due to central banks and other financial institutions	1	1
Amounts due to related parties	123,965	123,840
Financial liabilities held for trading	-	-
Derivative financial liability	432	432
Deposits from customers	59,339	59,150
Certificates of deposit	-	-
Debt securities issued	50,000	47,175
Other financial liabilities	2,972	2,972
Total financial liabilities	236,709	233,570
Audited 31 December 2015		
	Carrying	Estimated
Thousands of dollars	amount	Fair Value
Financial assets		
Cash, cash equivalents and balances with central banks	86,816	86,816
Amounts due from related parties	-	-
Due from banks and other financial institutions	265,908	265,908
Financial assets designated at fair value through profit or loss	-	-
Financial assets held to maturity	4,942	4,953
Available-for-sale assets	-	-
Derivative financial assets	665	665
Loans and advances to customers	379,889	380,101
Other financial assets	1,961	1,961
Total financial assets	740,181	740,404
Financial liabilities		
Due to central banks and other financial institutions	1	1
Amounts due to related parties	460,976	460,242
Financial liabilities held for trading	-	-
Derivative financial liability	8,982	8,982
Deposits from customers	127,337	127,149
Certificates of deposit	14,884	14,884
Debt securities issued	70,411	70,956
Other financial liabilities	4,710	4,710
Total financial liabilities	687,301	686,924



Note 14 – Fair Value of Financial Instruments (continued)

Fair value Assumptions

- The carrying value of cash and cash equivalents is the fair value.
- ii. For on demand and deposits from customers maturing within six months, due from/to other financial institutions, the carrying value is considered to be the fair value; for those categories with maturities more than six months, the fair value is calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- iii. The carrying value of loans and advances to customers is net of allowance for impairment loss. For loans and advances to customers maturing or repricing within six months, the carrying value is considered to be fair value; for those categories with maturities more than six months, the fair value are calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- For amounts due from/to related parties maturing or repricing within six months, the carrying value is considered to be fair value; for those categories with maturities more than six months, the fair value is calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- The fair value of financial assets held to maturity, derivative financial instruments, and debt securities is determined by a discounted cash flow basis, which is based on the interest rate repricing and maturity of the instruments.
- νi. The carrying value of other financial assets and liabilities is considered to be the fair value.

Fair Value Measurements Recognised in the Balance Sheet

Under NZ IFRS 7, the fair value of financial instruments is determined on a hierarchical basis that reflects the significance of the inputs used in making the measurements. The fair value hierarchy is:

- Level 1 fair value measurement are those derived from quoted prices (unadjusted) in active markets for identical assets
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

Unaudited 31 March 2016

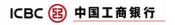
	Financial assets at fair				Financial Liabilities at			
Thousands of dollars	value through profit or loss	Other financial assets	Debt securities issued	Deposits and other borrowings	fair value through profit or loss	Derivative financial assets	Derivative financial liabilities	Total
Level 1	-	-	-	-	-	-	-	-
Level 2	-	-	-	-	-	1,470	(8,347)	(6,877)
Level 3	-	-	-	-	-	-	-	
Total Amount	-	-	-	-	-	1,470	(8,347)	(6,877)

Unaudited 31 March 2015

	Financial assets at fair				Financial Liabilities at			
	value through	Other financial	Debt securities	Deposits and other	fair value through	Derivative financial	Derivative financial	
Thousands of dollars	profit or loss	assets	issued	borrowings	profit or loss	assets	liabilities	Total
Level 1	-	-	-	-	-	-	-	-
Level 2	-	-	-	-	-	490	(432)	58
Level 3	-	-	-	-	-	-	-	_
Total Amount	_	_	_	_	_	490	(432)	58

Audited 31 December 2015

Total Amount	-	-	-	-	-	665	(8,982)	(8,317)
Level 3	-	-	-	-	-	-	-	-
Level 2	-	-	-	-	-	665	(8,982)	(8,317)
Level 1	-	-	-	-	-	-	-	-
Thousands of dollars	assets at fair value through profit or loss	Other financial assets	Debt securities issued	Deposits and other borrowings	Liabilities at fair value through profit or loss	Derivative financial assets	Derivative financial liabilities	Total



Note 15 - Liquidity Risk

Liquidity risk is the risk that funds will not be sufficient or will not be raised at a reasonable cost in a timely manner to meet the needs of asset growth or repayment of debts due, although remaining solvent. This may arise from amount or maturity mismatches of assets and liabilities.

The Bank manages its liquidity risk through the Treasury Department and aims at:

- Optimising the structure of assets and liabilities;
- 2 Maintaining the stability of the deposit base;
- Projecting cash flows and evaluating the level of current assets; and 3
- Maintaining an efficient internal fund transfer mechanism/agreement with the Parent Bank for liquidity.

The tables below summarise the cash flows payable or receivable by the Bank under financial assets and liabilities by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are contractual undiscounted cash flows and include both principal and associated future interest payments and therefore will not agree to the carrying values on the balance sheet. Actual cash flows can differ significantly from contractual cash flows as a result of future events.

Accrued interest within the other financial assets/ liabilities captions in the statement of financial position is included in this table in the row in which the related financial instrument is presented.

Unaudited 31 March 2016	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	45,795	-	-	-	-	45,795
Amounts due from related parties	-	-	-	-	-	-
Due from banks and other financial institutions	-	79,947	-	-	-	79,947
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-
Financial assets held to maturity	-	101	129	3,564	2,060	5,854
Available-for-sale assets	-	-	-	-	-	-
Loans and advances to customers	68	99,710	117,820	192,228	177,859	587,685
Other financial assets	5	87	-	151	-	243
Total financial assets	45,868	179,845	117,949	195,943	179,919	719,524
Financial liabilities						
Due to central banks and other financial institutions	1	5,000	-	-	-	5,001
Amounts due to related parties	63,350	30,583	18,959	167,460	-	280,352
Financial liabilities held for trading	-	-	-	-	-	-
Deposits from customers	83,497	13,346	21,052	44,089	-	161,984
Certificates of deposit	-	30,000	-	-	-	30,000
Debt securities issued	-	880	1,495	73,788	-	76,163
Other financial liabilities	14	67	1,762	639	-	2,482
Total financial liabilities	146,862	79,876	43,268	285,976	-	555,982
Net non-derivative cash flows	(100,994)	99,969	74,681	(90,033)	179,919	163,542
Derivative cash flows						
Inflows from derivatives	-	182,806	30,115	2,757	13	215,691
Outflows from derivatives	-	(188,124)	(31,973)	(1,943)	(37)	(222,077)
Total	-	(5,318)	(1,858)	814	(24)	(6,386)
Off balance sheet cash flows						
Financial guarantees inflows	-	-	85	62	-	147
Financial guarantees outflows	-	-	-	(7,458)	(139)	(7,597)
Commitments outflows	(142,378)	(1,134)	(2,847)	(8,020)		(154,379)
Total	(142,378)	(1,134)	(2,762)	(15,416)	(139)	(161,829)
Net cash flows	(243,372)	93,517	70,061	(104,635)	179,756	(4,673)



Note 15 – Liquidity Risk (continued)

Unaudited 31 March 2015	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	95,708	-	-	-	-	95,708
Amounts due from related parties	-	6,538	-	-	-	6,538
Due from banks and other financial institutions	-	70,055	-	-	-	70,055
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-
Financial assets held to maturity	-	-	-	-	-	-
Available-for-sale assets	-	-	-	-	-	-
Loans and advances to customers	-	15,420	26,675	89,875	32,944	164,914
Other financial assets	-	166	-	-	152	318
Total financial assets	95,708	92,179	26,675	89,875	33,096	337,533
Financial liabilities						
Due to other financial institutions	1	-	-	-	-	1
Amounts due to related parties	93,244	-	27,068	4,124	-	124,436
Financial liabilities held for trading	-	-	-	-	-	-
Deposits from customers	3,230	30,052	26,264	145	-	59,691
Certificates of deposit	-	-	-	-	-	-
Debt securities issued	-	520	1,433	54,330	-	56,283
Other financial liabilities	295	30	842	318	342	1,827
Total financial liabilities	96,770	30,602	55,607	58,917	342	242,238
Net non-derivative cash flows	(1,062)	61,577	(28,932)	30,958	32,754	95,295
Derivative cash flows						
Inflows from derivatives	-	45,429	593	2,370	-	48,392
Outflows from derivatives	-	(45,116)	(841)	(1,963)	-	(47,920)
Total	-	313	(248)	407	-	472
Off balance sheet cash flows						
Financial guarantees inflows	-	-	49	50	-	99
Financial guarantees outflows	-	(2,891)	-	(4,302)	-	(7,193)
Commitments outflows	(1,166)	(2,004)	(3,181)	(9,864)	(2,137)	(18,352)
Total	(1,166)	(4,895)	(3,132)	(14,116)	(2,137)	(25,446)
Net cash flows	(2,228)	56,995	(32,312)	17,249	30,617	70,321



Note 15 – Liquidity Risk (continued)

Audited 31 December 2015	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	86,819	-	-	-	-	86,819
Amounts due from related parties	-	-	-	-	-	-
Due from banks and other financial institutions	-	266,103	-	-	-	266,103
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-
Financial assets held to maturity	-	15	220	3,599	2,060	5,894
Available-for-sale assets	-	-	-	-	-	-
Loans and advances to customers	5	53,589	93,643	185,980	152,680	485,897
Other financial assets	-	81	-	151	-	232
Total financial assets	86,824	319,788	93,863	189,730	154,740	844,945
Financial liabilities Due to central banks and other financial	1					1
institutions	1	-	-	-	-	1
Amounts due to related parties	287,010	36,828	7,977	136,521	-	468,336
Financial liabilities held for trading	-	-	-	-	-	-
Deposits from customers	16,945	31,602	35,516	44,672	-	128,735
Certificates of deposit	-	15,000	-	-	-	15,000
Debt securities issued	-	305	2,099	73,172	-	75,576
Other financial liabilities	35	130	2,106	646	-	2,917
Total financial liabilities	303,991	83,865	47,698	255,011	-	690,565
Net non-derivative cash flows	(217,167)	235,923	46,165	(65,281)	154,740	154,380
Derivative cash flows						
Inflows from derivatives	-	185,934	41,584	3,218	26	230,762
Outflows from derivatives	-	(192,721)	(43,402)	(2,495)	(37)	(238,655)
Total	-	(6,787)	(1,818)	723	(11)	(7,893)
Off balance sheet cash flows						
Financial guarantees inflows	-	50	-	49	-	99
Financial guarantees outflows	-	-	-	(4,476)	(139)	(4,615)
Commitments outflows	(155,069)	(1,224)	(3,051)	(8,950)	-	(168,294)
Total	(155,069)	(1,174)	(3,051)	(13,377)	(139)	(172,810)
Net cash flows	(372,236)	227,962	41,296	(77,935)	154,590	(26,323)

Note 16 - Capital Adequacy

(a) Issued Capital

The Bank has 60,377,729 fully paid up ordinary shares (tier one capital) issued at NZ \$1 per share as at 31 March 2016.

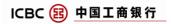
ICBC is the sole shareholder. Each share confers on the holder the right to:

- one vote on a poll at a meeting of the shareholders on any resolution to:
 - appoint or remove a Director or auditor; or
 - alter the Bank's constitution; or
 - approve a major transaction; or
 - approve an amalgamation under section 221 of the Companies Act 1993; or
 - put the Bank into liquidation;
- a proportionate share in dividends authorised by the Board; and
- a proportionate share in the distribution of the surplus assets of the Bank.

(b) Other Classes of Capital Instrument

The Bank does not have any other classes of capital instrument in its capital structure.

Regulatory capital adequacy ratios are calculated by expressing capital as a percentage of risk weighted exposures. As a condition of registration, the Bank must comply with the following minimum capital requirements set by the RBNZ:



- The Total capital ratio of the Banking Group is not less than 8%;
- The Tier 1 capital ratio of the Banking Group is not less than 6%;
- The Common Equity Tier 1 capital ratio of the Banking Group is not less than 4.5%; and
- The Total capital of the Banking Group is not less than \$30 million.

The capital adequacy tables set out below summarise the composition of regulatory capital and capital adequacy ratios as at 31 March 2016, 31 March 2015, and 31 December 2015. The Bank has complied with both regulatory and internal capital adequacy requirements.

The Bank has considered other material risks not included below and whether to allocate any capital to cover these risks and concluded that these risks are not significant and has therefore not allocated any capital to cover them.

(c) Tier one and two Capital

Thousands of dollars	31 March 2016	31 March 2015	31 December 2015
Tier one capital			
Common Equity Tier one capital			
Issued and fully paid up share capital	60,378	60,378	60,378
Retained earnings Accumulated other comprehensive income and other disclosed reserves	(4,796)	(2,835)	(6,118)
Interest from issue of ordinary shares	-	-	-
Less:	-	-	-
Goodwill and other intangible assets	(3)	(6)	(4)
Regulatory adjustments	-	-	-
Deferred tax assets	-	-	-
Total common equity tier one capital	55,579	57,537	54,256
Additional Tier one capital			
High-quality capital	-	-	-
Instruments issued	-	-	-
Share premium from issue of instruments	-	-	-
Associated retained earnings	-	-	-
Less: Regulatory adjustments	-	-	-
Total additional tier one capital	-	-	-
Total tier one capital	55,579	57,537	54,256
Tier two capital			
Instruments issued by bank	-	-	-
Share premium from issue of instruments	-	-	-
Revaluation reserves	-	-	-
Foreign currency translation reserves	-	-	-
Less: Regulatory adjustments			
Total tier two capital	-	-	-
Total capital	55,579	57,537	54,256



(d) Credit Risk

31 March 2016	Total exposure after credit risk mitigation	Risk weight	Risk weighted exposure	Minimum Pillar 1 capital requirement
Calculation of on-balance-sheet exposures	\$'000	%	\$'000	\$'000
Cash and gold bullion	-	-	-	-
Sovereigns and central banks	10,227	0%	-	-
Multilateral development banks and other international organisation	-	-	-	-
Public sector entities	2,203	20%	441	35
Banks rating grade 1	97,295	20%	19,459	1,557
Banks rating grade 2 (≤3 months)	20,820	20%	4,164	333
Banks rating grade 2 (>3 months)	3,525	50%	1,762	141
Banks rating grade 3 (>3 months)	-	50%	-	-
Banks rating grade 4 (>3 months)	3,231	50%	1,615	129
Banks unrated (≤3 months)	8,607	20%	1,721	138
Banks unrated (>3 months)	28,538	50%	14,269	1,141
Corporate-without recognised mitigation	199,109	100%	199,109	15,929
Corporate-secured by collateral	106,369	20%	21,274	1,702
Corporate-guaranteed	-	-	-	-
Residential mortgages (owner occupied) not past due -LVR up to 80%.	63,793	35%	22,328	1,786
Residential mortgages (investment) not past due -LVR up to 80%.	57,985	40%	23,194	1,856
Past due residential mortgages	-	-	-	-
Other past due assets	-	-	-	-
Equity holdings (not deducted from capital) that are publicly traded	-	-	-	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	5,138	100%	5,138	411
Total on balance sheet exposures after credit risk mitigation	606,840	-	314,474	25,158



31 March 2016 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	-	-	-	-	-	-
Asset sale with recourse	-	-	-	-	-	-
Forward asset purchase	-	-	-	-	-	-
Commitment with certain drawdown	-	-	-	-	-	-
Note issuance facility	-	-	-	-	-	-
Revolving underwriting facility	-	-	-	-	-	-
Performance-related contingency	7,597	50%	3,799	100%	3,799	304
Trade-related contingency	-	-	-	-	-	-
Placements of forward deposits	-	-	-	-	-	-
Other commitments where original maturity is more than one year	148,144	50%	74,072	100%	74,072	5,926
Other commitments where original maturity is less than or equal to one year	6,235	20%	1,247	100%	1,247	100
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-	-	-	-
Market related contracts						
(a) Foreign exchange contracts	210,078	1%	2,101	100%	2,101	168
(b) Interest rate contracts (exposure less than 1 year)	20,500	0%	-	-	-	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years)	139,509	0.50%	697	100%	697	56
Interest rate contracts (exposure more than 5 years)	2,000	1.50%	30	100%	30	2
(c) Other - OTC, etc.	18,824	10%	1,882	100%	1,882	150
Total off-balance sheet exposures	552,887	-	83,828	-	83,828	6,706



31 March 2015 Calculation of on-balance-sheet exposures	Total exposure after credit risk mitigation \$'000	Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Cash and gold bullion	-	-	-	-
Sovereigns and central banks	16,103	0%	-	-
Multilateral development banks and other international organisation	-	-	-	-
Public sector entities	-	-	-	-
Banks rating grade 1	113,657	20%	22,732	1,819
Banks rating grade 2 (≤3 months)	48,615	20%	9,723	778
Banks rating grade 2 (>3 months)	-	-	-	-
Banks rating grade 3 (>3 months)	-	-	-	-
Banks rating grade 4 (>3 months)	2,158	50%	1,079	86
Banks unrated (≤3 months)	5,602	20%	1,120	90
Banks unrated (>3 months)	-	-	-	-
Corporate-without recognised mitigation	55,613	100%	55,613	4,449
Corporate-secured by collateral	16,270	20%	3,254	260
Corporate-guaranteed	15,030	100%	15,030	1,202
Residential mortgages (owner occupied) not past due -LVR up to 80%.	18,374	35%	6,431	514
Residential mortgages (investment) not past due -LVR up to 80%.	-	-	-	-
Past due residential mortgages	-	-	-	-
Other past due assets	-	-	-	-
Equity holdings (not deducted from capital) that are publicly traded	-	-	-	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	2,912	100%	2,912	233
Total on balance sheet exposures after credit risk mitigation	294,334	-	117,894	9,431



31 March 2015 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	-	-	-	-	-	-
Asset sale with recourse	-	-	-	-	-	-
Forward asset purchase	-	-	-	-	-	-
Commitment with certain drawdown	-	-	-	-	-	-
Note issuance facility	-	-	-	-	-	-
Revolving underwriting facility	-	-	-	-	-	-
Performance-related contingency	4,302	50%	2,151	100%	2,151	172
Trade-related contingency	2,891	20%	578	100%	578	46
Placements of forward deposits	-	-	-	-	-	-
Other commitments where original maturity is more than one year	18,352	50%	9,176	100%	9,176	734
Other commitments where original maturity is less than or equal to one year	-	-	-	-	-	-
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-	-	-	-
Market related contracts						
(a) Foreign exchange contracts	44,336	1%	443	100%	443	35
(b) Interest rate contracts (exposure less than 1 year)	-	-	-	-	-	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years) Interest rate contracts (exposure more than	25,000	0.50%	125	100%	125	10
5 years)	-	-	-	-	-	-
(c) Other - OTC, etc.	-	-	-	-	-	
Total off-balance sheet exposures	94,881	-	12,473	-	12,473	997



31 December 2015	Total exposure after credit risk mitigation	Risk weight	Risk weighted exposure	Minimum Pillar 1 capital requirement
Calculation of on-balance-sheet exposures	\$'000	%	\$'000	\$'000
Cash and gold bullion	-	-	-	-
Sovereigns and central banks	114,048	0%	-	-
Multilateral development banks and other international organisation	-	-	-	-
Public sector entities	2,211	20%	442	35
Banks rating grade 1	204,090	20%	40,818	3,266
Banks rating grade 2 (≤3 months)	39,958	20%	7,992	639
Banks rating grade 2 (>3 months)	3,519	50%	1,759	141
Banks rating grade 3 (>3 months)	4,693	50%	2,347	188
Banks rating grade 4 (>3 months)	1,189	50%	594	48
Banks unrated (≤3 months)	4,518	20%	904	72
Banks unrated (>3 months)	10,443	50%	5,222	418
Corporate-without recognised mitigation	163,766	100%	163,766	13,101
Corporate-secured by collateral	87,874	20%	17,575	1,406
Corporate-guaranteed	-	-	-	-
Residential mortgages (owner occupied) not past due -LVR up to 80%.	51,320	35%	17,962	1,437
Residential mortgages (investment) not past due -LVR up to 80%.	51,090	40%	20,436	1,635
Past due residential mortgages	-	-	-	-
Other past due assets	-	-	-	-
Equity holdings (not deducted from capital) that are publicly traded	-	-	-	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	3,018	100%	3,018	241
Total on balance sheet exposures after credit risk mitigation	741,737	-	282,835	22,627



31 December 2015 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	-	-	-	-	-	-
Asset sale with recourse	-	-	-	-	-	-
Forward asset purchase	-	-	-	-	-	-
Commitment with certain drawdown	-	-	-	-	-	-
Note issuance facility	-	-	-	-	-	-
Revolving underwriting facility	-	-	-	-	-	-
Performance-related contingency	4,615	50%	2,307	100%	2,307	185
Trade-related contingency	-	-	-	-	-	-
Placements of forward deposits	-	-	-	-	-	-
Other commitments where original maturity is more than one year	153,116	50%	76,558	100%	76,558	6,124
Other commitments where original maturity is less than or equal to one year	15,178	20%	3,036	100%	3,036	243
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-	-	-	-
Market related contracts						
(a) Foreign exchange contracts	224,780	1%	2,248	100%	2,248	180
(b) Interest rate contracts (exposure less than 1 year)	14,000	0%	-	100%	-	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years)	140,502	0.50%	702	100%	702	56
Interest rate contracts (exposure more than 5 years)	2,000	1.50%	30	100%	30	2
(c) Other - OTC, etc.	-	-	-	-	-	-
Total off-balance sheet exposures	554,191	-	84,881	-	84,881	6,790

Credit Risk Mitigation

The Bank recognises on- and off-balance sheet netting in a simple and limited form. It is used to measure the mitigating effects of collateral for corporate loans secured by deposits and mortgage loans secured by charge over residential property.

(e) Residential mortgages by loan-to-valuation ratio

31 March 2016

Thousands of dollars

Loan-to-valuation ratio	Does not exceed 80%	exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	121,778	-	-	121,778

31 March 2015

Thousands of dollars				
Loan-to-valuation ratio	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	18,374	-	-	18,374



31	Decem	ber	2015
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Thousands of dollars

Loan-to-valuation ratio	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	102,410	-	-	102,410

(f) Reconciliation of residential mortgage-related amounts

Thousands of dollars	31 March 2016	31 March 2015	31 December 2015
Residential mortgage loans (as disclosed in Note 5)	121,992	18,374	102,410
Reconciling Items:			
Provisions for impairment losses on loans and advances	(214)	(32)	(179)
Residential mortgages by loan-to-valuation ratio	121,778	18,342	102,231

(g) Credit risk mitigation

31 March 2016	Total value of on-and-off- balance sheet	Total value of on-and-off- balance sheet
· ·······	exposures covered by	exposures covered by
	eligible collateral (after	guarantees or credit
Thousands of dollars	haircutting)	derivatives
Exposure Class		
Sovereign or central bank	-	-
Multilateral development bank	-	-
Public sector entities	-	-
Bank	-	-
Corporate	106,369	-
Residential mortgage	-	-
Other	-	-
Total	106,369	_

31 March 2015 Thousands of dollars	Total value of on-and-off- balance sheet exposures covered by eligible collateral (after haircutting)	Total value of on-and-off- balance sheet exposures covered by guarantees or credit derivatives
Exposure Class	nanostang)	donitativoo
Sovereign or central bank	-	-
Multilateral development bank	-	-
Public sector entities	-	-
Bank	-	-
Corporate	16,270	15,030
Residential mortgage	-	-
Other	-	-
Total	16,270	15,030



31 December 2015	Total value of on-and-off-	Total value of on-and-off-
of December 2015	balance sheet	balance sheet
	exposures covered by	exposures covered by
Thousands of dollars	eligible collateral (after haircutting)	guarantees or credit derivatives
	naircutting)	uenvalives
Exposure Class		
Sovereign or central bank	-	-
Multilateral development bank	-	-
Public sector entities	-	-
Bank	-	-
Corporate	87,874	-
Residential mortgage	-	-
Other	-	-
Total	87,874	-

(h) Operational risk capital requirement

31 March 2016

	Implied risk weighted	l otal operational risk
Thousands of dollars	exposure	capital requirement
Operational risk	55,800	4,464

31 March 2015

	Implied risk weighted	l otal operational risk
Thousands of dollars	exposure	capital requirement
Operational risk	5,988	479

31 December 2015

	implied risk weighted	i otai operationai risk
Thousands of dollars	exposure	capital requirement
Operational risk	34,200	2,736

(i) Market Risk

Market risk exposures have been calculated in accordance with the methodology detailed in Part 10 of the RBNZ's BS2A Capital Adequacy framework, and schedule 9 of the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) (the "Order"). Peak exposures are calculated using the Bank's shareholders equity at the end of the period.

31 March 2016	End-period cap	End-period capital charges		Peak end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	Implied risk weighted exposure	Aggregate capital charge	
Interest rate risk	10,400	832	32,588	2,607	
Foreign currency risk	513	41	9,312	745	
Equity risk	-	-	-		
Total capital requirements	10,913	873	41,900	3,352	

31 March 2016

31 March 2010	Total exposure	Risk weighted exposure or implied risk	
Thousands of dollars	after credit risk mitigation	weighted exposure	Capital Requirement
Total credit risk + equity	1,159,727	398,302	31,864
Operational risk	-	55,800	4,464
Market risk	-	10,913	873
Total	1,159,727	465,015	37,201



31 March 2015	End-period cap	End-period capital charges		Peak end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	Implied risk weighted exposure	Aggregate capital charge	
Interest rate risk	4,663	373	6,400	512	
Foreign currency risk	237	19	6,813	545	
Equity risk	-	-	-		
Total capital requirements	4,900	392	13,213	1,057	

31 March 2015

		Risk weighted exposure or	
Thousands of dollars	Total exposure after credit risk mitigation	implied risk weighted exposure	Capital Requirement
Total credit risk + equity	389,215	130,367	10,428
Operational risk		5,988	479
Market risk		4,900	392
Total	389,215	141,255	11,299

31 December 2015	End-period capital charges		Peak end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	Implied risk weighted exposure	Aggregate capital charge
Interest rate risk	25,025	2,002	49,800	3,984
Foreign currency risk	600	48	4,263	341
Equity risk	-	-	-	-
Total capital requirements	25,625	2,050	54,063	4,325

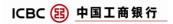
31 December 2015

Capital ratios

Regulatory Capital Ratios	Regulatory Minimum	31 March 2016	31 March 2015	31 December 2015
Common Equity Tier 1 Capital Ratio	4.50%	11.95%	40.73%	12.69%
Tier 1 Capital Ratio	6.00%	11.95%	40.73%	12.69%
Total Qualifying Capital Ratio	8.00%	11.95%	40.73%	12.69%
RBNZ required Buffer Ratio	2.50%	3.95%	32.73%	4.69%

(j) Capital for Other Material Risks

The Bank's Internal Capital Adequacy Assessment Process (ICAAP) captures all material risks that the Bank faces including those not captured by Pillar 1 regulatory capital requirements, namely strategic risk, reputational risk and start-up business risk. Noting this, the Bank has set additional buffer at 2% (31 March 2015: 2%, 31 December 2015: 2%) within the board target to mitigate all the Pillar II risks in its ICAAP as a prudent treatment.



(k) Capital adequacy of Ultimate Parent Bank

The Ultimate Parent Bank of the Industrial and Commercial Bank of China (New Zealand) Limited is ICBC. The Ultimate Parent Bank Group comprises the Ultimate Parent Bank and its subsidiaries.

Both the Ultimate Parent Bank and the Ultimate Parent Bank Group are required by the China Banking Regulatory Commission (CBRC) to hold minimum capital at least equal to that specified under the standardised Basel II approach and are required to publicly disclose this capital adequacy information on a quarterly basis. This information is made available to users via the ICBC website (www.icbc.com.cn).

The Ultimate Parent Bank and the Ultimate Parent Bank Group each met the capital requirements imposed on them by the CBRC as at 31 March 2016, the latest reporting date.

The capital ratios below have been calculated in accordance with the Measures for Capital Management of Commercial Banks (Trial), issued by the CBRC.

	As at 31 Mar 2016	As at 31 Mar 2015	As at 31 Dec 2015
Ultimate Parent Bank Group			
Common Equity Tier 1 Capital Ratio	12.87%	12.24%	12.87%
Tier 1 Capital Ratio	13.45%	12.51%	13.48%
Total Capital Ratio	14.66%	14.41%	15.22%
Ultimate Parent Bank			
Common Equity Tier 1 Capital Ratio	12.94%	12.46%	12.88%
Tier 1 Capital Ratio	13.57%	12.75%	13.53%
Total Qualifying Capital Ratio	14.79%	14.67%	15.32%

Note 17 - Risk Management Policies

There have been no material changes to the risk management policies, and no new categories of risk to which the Bank has become exposed since 31 December 2015.

Note 18 - Fiduciary Activities

As at balance date the Bank is not involved in:

- The establishment, marketing, or sponsorship of trust or custodial services; or
- Funds management and other fiduciary activities; or
- The organisation of securitised assets; or
- The marketing or servicing of securitisation schemes; or
- The marketing and distribution of insurance products.