

# INDUSTRIAL AND COMMERCIAL BANK OF CHINA (NEW ZEALAND) LIMITED

# **Disclosure Statement**

For the six months ended 30 June 2016



### **Disclosure Statement**

This Disclosure Statement has been issued by Industrial and Commercial Bank of China (New Zealand) Limited for the six months ended 30 June 2016 in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) (the "Order").

In this Disclosure Statement, unless the context otherwise requires:

- (a) "Bank", "Registered Bank" or "ICBC (NZ)" means Industrial and Commercial Bank of China (New Zealand) Limited;
- (b) "Banking Group" and "Group" means the Bank and its subsidiaries. As at the date of this disclosure statement, the Bank does not have any subsidiaries and is the only member of the Banking Group;
- (c) "ICBC", the "Ultimate Parent Bank", the "Ultimate Holding Company", the "Parent" and the "Controlling Bank" mean the Industrial and Commercial Bank of China Limited, incorporated in China;
- (d) "NZD" means the New Zealand Dollar, "RMB" means the Chinese Yuan, "USD" means the United States Dollar and "AUD" means the Australian Dollar;
- (e) "Board" means the board of directors of the Bank; and
- (f) Words and phrases defined by the Order have the same meanings when used in this Disclosure Statement.

The financial statements of ICBC( NZ) for the six-month period ended 30 June 2016 form part of and should be read in conjunction with this Disclosure Statement.

This Disclosure Statement is available on the Registered Bank's website at <a href="www.icbcnz.com">www.icbcnz.com</a>. In addition, any person can request a hard copy of the Registered Bank's Disclosure Statement at no charge. The copy will be provided by the end of the second working day after the day on which the request is received.

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# Industrial and Commercial Bank of China (New Zealand) Limited Corporate Information

### **Address for Service**

(a) The name of the Registered Bank is the Industrial and Commercial Bank of China (New Zealand) Limited and its registered address with the Companies Office is:

Industrial and Commercial Bank of China (New Zealand) Limited PWC Tower, Level 11, 188 Quay Street. Auckland 1010, New Zealand

(b) The Bank's website address is www.icbcnz.com

### **Nature of Business**

The Bank was incorporated on 13 March 2013 and was granted a banking licence on 19 November 2013 by the Reserve Bank of New Zealand. The Bank currently provides a range of banking and financial products to retail, corporate and institutional customers.

# **Details of Ultimate Parent Bank and Ultimate Holding Company**

(a) Ultimate Parent Bank

The Bank's ultimate parent bank is the Industrial and Commercial Bank of China Limited, incorporated in China (ICBC). ICBC is subject to regulatory oversight by the China Banking Regulatory Commission (CBRC) and the Government of the People's Republic of China (China). ICBC is not a New Zealand registered bank and is not subject to regulatory oversight by the Reserve Bank of New Zealand.

The registered address of ICBC is:

55 FuXingMenNei Street. Xicheng District, 100140, Beijing, People's Republic of China

(b) Ultimate Holding Company

ICBC is the Ultimate Holding Company of the Bank.

(c) Shareholding in ICBC

As at 31 March 2016, 68.11% of total shares in ICBC are owned by the Chinese government. The remaining 31.89% of the shares in ICBC is held by public shareholding. ICBC shares are listed on the Hong Kong Stock Exchange and Shanghai Stock Exchange. Further details concerning the shareholdings in ICBC are on the ICBC website: www.icbc.com.cn

(d) Annual Report of ICBC

A copy of the latest ICBC annual report is on the ICBC website: www.icbc.com.cn

(e) Summary on restrictions of supporting the Bank

There are no legislative, regulatory or other restrictions of a legally enforceable nature in China that may materially inhibit the legal ability of ICBC to provide material financial support to the Bank.

# Interests in 5% or more of voting securities of Registered Bank

The Bank is a wholly-owned subsidiary of ICBC.

### Subordination of Claims of Creditors

# Priority of claims in the event of liquidation

In the unlikely event that the Bank is put into liquidation or ceases trading, claims of secured creditors and those creditors set out in the Seventh Schedule of the Companies Act 1993 would rank ahead of the claims of unsecured creditors. Deposits from customers are unsecured and rank equally with other unsecured liabilities of the Bank.



### Guarantee

### **Guarantee arrangements**

As at the date of this Disclosure Statement, the bank is fully guaranteed by ICBC.

A copy of the guarantee of the Bank's indebtedness given by ICBC is provided in the Bank's Disclosure Statement for the period ended 31 December 2015. A copy of the Disclosure Statement can be obtained from the Bank's website www.icbcnz.com.

There have been no change in the terms of the guarantee since the date of signing of the year-end Disclosure Statement.

### **Details of the guarantor (Parent)**

(a) The guarantor is ICBC. ICBC is the Bank's Ultimate Parent Bank and Ultimate Holding Company. ICBC is not a member of the Banking Group.

The address for service of ICBC is:

55 FuXingMenNei Street. Xicheng District, 100140, Beijing, People's Republic of China

As at 31 March 2016, the most recent publicly disclosed (unaudited) capital of ICBC was RMB 1,874,079 million (per first quarterly report financial - unaudited) (NZ\$396,930 million), representing 14.66% of risk weighted exposure.

#### (b) Credit Rating

ICBC "The Ultimate Parent Bank" has the following credit ratings applicable to its long-term senior unsecured obligations:

Rating Agency/Rating Results	Moody's Investors Service, Inc.	Standard & Poor's Corporation	Fitch IBCA, Inc.
Long-term Foreign Currency Bank Deposits Rating	A1 (Upper-medium grade and low credit risk)	A (Strong Capacity to meet obligation but subject to adverse economic conditions)	A (Strong Capacity to meet obligation but vulnerable to adverse business or economic conditions)
Short-term Foreign Currency Bank Deposits Rating	P-1 (Superior ability to repay short-term debt)	A-1 (susceptible to adverse economic conditions but satisfactory capacity to meet obligations)	F1 (strongest capacity for timely payment of financial commitments)
Outlook	Negative	Stable	Stable

### (c) Rating movement history

There has not been any Standard & Poor's or Fitch Credit rating movement in the last 2 years. On 2 March 2016, Moody's Investors Service changed the "Outlook" rating to "Negative" from "Stable", reflecting the change to outlook on Chinese Sovereign rating. No changes were made to any other ratings.

### **Details of the guaranteed obligations (Parent)**

ICBC fully guarantees due payment of all indebtedness of the Bank to the Bank's depositors and other creditors.

- (a) There are no limits on the amount of the obligations guaranteed.
- (b) Termination of the guarantee under any of the circumstances outlined in clause 6 Termination of the Guarantee is subject to satisfaction of the relevant obligations in respect of each creditor which have been incurred on or prior to the date of termination.
- (c) There are no material legislative or regulatory restrictions in China that would have the effect of subordinating the claims of the Bank's creditors under the guarantee to other claims on ICBC in a winding up of ICBC.
- (d) The ICBC guarantee does not have an expiry date.

### **Directors**

The responsible person authorised to sign the Disclosure Statement on behalf of the Board, in accordance with section 82 of the Reserve Bank of New Zealand Act 1989, is Qian Hou (Executive Director).

### The Board comprises:

- Donald Thomas Brash, Chairman, Independent Director
- Martin Philipsen, Independent Director
- John Glenn Dalzell, Independent Director
- Qian Hou, Executive Director
- Hongbin Liu, Non-Executive Director
- Xuening Yang, Non-Executive Director

#### **Auditor**

The name and address of the auditor whose independent auditor's review report is referred to in this Disclosure Statement

**KPMG KPMG** Centre 18 Viaduct Harbour Avenue Auckland 1140. New Zealand

# Conditions of Registration for Industrial and Commercial Bank of China (New Zealand) Limited

These conditions of registration apply on and after 1 November 2015. The registration of Industrial and Commercial Bank of China (New Zealand) Limited ("the Bank") as a registered bank is subject to the following conditions:

- That -
  - (a) the Total capital ratio of the Banking Group is not less than 8%;
  - (b) the Tier 1 capital ratio of the Banking Group is not less than 6%;
  - (c) the Common Equity Tier 1 capital ratio of the Banking Group is not less than 4.5%;
  - (d) the Total capital of the Banking Group is not less than \$30 million;
  - the Bank must not include the amount of an Additional Tier 1 capital instrument or Tier 2 capital instrument issued after 1 January 2013 in the calculation of its capital ratios unless it has received a notice of non-objection to the instrument from the Reserve Bank; and
  - the Bank meets the requirements of Part 3 of the Reserve Bank of New Zealand document "Application requirements for capital recognition or repayment and notification requirements in respect of capital" (BS16) dated November 2015 in respect of regulatory capital instruments.

For the purposes of this condition of registration, -

the Total capital ratio, the Tier 1 capital ratio, and the Common Equity Tier 1 capital ratio and Total capital must be calculated in accordance with the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015:

an Additional Tier 1 capital instrument is an instrument that meets the requirements of subsection 8(2)(a) or (c) of the Reserve Bank of New Zealand document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015:

a Tier 2 capital instrument is an instrument that meets the requirements of subsection 9(2)(a) or (c) of the Reserve Bank of New Zealand document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015.

### 1A. That -

- (a) the bank has an internal capital adequacy assessment process ("ICAAP") that accords with the requirements set out in the document "Guidelines on a bank's internal capital adequacy assessment process ('ICAAP')" (BS12) dated December 2007:
- under its ICAAP the bank identifies and measures its "other material risks" defined as all material risks of the Banking Group that are not explicitly captured in the calculation of the Common Equity Tier 1 capital ratio, the Tier 1 capital ratio and the Total capital ratio under the requirements set out in the document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015; and
- (c) the bank determines an internal capital allocation for each identified and measured "other material risk".
- 1B. That, if the buffer ratio of the Banking Group is 2.5% or less, the bank must:

 (a) according to the following table, limit the aggregate distributions of the bank's earnings to the percentage limit to distributions that corresponds to the Banking Group's buffer ratio:

Banking Group's buffer ratio	Percentage limit to distributions of the bank's earnings
0% - 0.625%	0%
>0.625 - 1.25%	20%
>1.25 – 1.875%	40%
>1.875 – 2.5%	60%

- (b) prepare a capital plan to restore the Banking Group's buffer ratio to above 2.5% within any timeframe determined by the Reserve Bank for restoring the buffer ratio; and
- (c) have the capital plan approved by the Reserve Bank.

For the purposes of this condition of registration -

"buffer ratio", "distributions", and "earnings" have the same meaning as in Part 3 of the Reserve Bank of New Zealand document: "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated November 2015.

- That the Banking Group does not conduct any non-financial activities that in aggregate are material relative to its total activities. In this condition of registration, the meaning of "material" is based on generally accepted accounting practice.
- That the Banking Group's insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the Banking Group's insurance business is the sum of the following amounts for entities in the Banking Group:

- (a) if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the Banking Group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the Banking Group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity's insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the Banking Group's insurance business —

- (a) all amounts must relate to on balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration -

"insurance business" means the undertaking or assumption of liability as an insurer under a contract of insurance:

"insurer" and "contract of insurance" have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

4. That the aggregate credit exposures (of a non-capital nature and net of any allowances for impairment) of the Banking Group to all connected persons do not exceed the rating-contingent limit outlined in the following matrix:

Credit rating of the bank <sup>1</sup>	Connected exposure limit (% of the Banking Group's Tier 1 capital)
AA/Aa2 and above	75
AA-/Aa3	70
A+/A1	60
A/A2	40
A-/A3	30
BBB+/Baa1 and below	15

<sup>&</sup>lt;sup>1</sup> This table uses the rating scales of Standard & Poor's, Fitch Ratings and Moody's Investors Service. (Fitch Ratings' scale is identical to Standard & Poor's.)

Within the rating-contingent limit, credit exposures (of a non-capital nature and net of any allowances for impairment) to nonbank connected persons shall not exceed 15% of the Banking Group's Tier 1 capital.

For the purposes of this condition of registration, compliance with the rating-contingent connected exposure limit is determined in accordance with the Reserve Bank of New Zealand document entitled "Connected Exposures Policy" (BS8) dated November 2015.

- That exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment, tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected persons.
- That the bank complies with the following corporate governance requirements:
  - the board of the bank must have at least five directors;
  - the majority of the board members must be non-executive directors;
  - at least half of the board members must be independent directors;
  - an alternate director.
    - for a non-executive director must be non-executive; and
    - for an independent director must be independent;
  - at least half of the independent directors of the bank must be ordinarily resident in New Zealand;
  - the chairperson of the board of the bank must be independent;
  - the bank's constitution must not include any provision permitting a director, when exercising powers or performing duties as a director, to act other than in what he or she believes is the best interests of the company (i.e. the bank);
  - (h) that the business and affairs of the bank are managed by, or under the direction or supervision of, the board of the bank.

For the purposes of this condition of registration, "non-executive" and "independent" have the same meaning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (BS14) dated July 2014.

- That no appointment of any director, chief executive officer, or executive who reports or is accountable directly to the chief executive officer, is made in respect of the bank unless:
  - the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
  - (b) the Reserve Bank has advised that it has no objection to that appointment.
- That a person must not be appointed as chairperson of the board of the bank unless:
  - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
  - (b) the Reserve Bank has advised that it has no objection to that appointment.
- That the bank has a board audit committee, or other separate board committee covering audit matters, that meets the following requirements:
  - (a) the mandate of the committee must include: ensuring the integrity of the bank's financial controls, reporting systems and internal audit standards;
  - the committee must have at least three members;
  - every member of the committee must be a non-executive director of the bank;
  - the majority of the members of the committee must be independent; and
  - the chairperson of the committee must be independent and must not be the chairperson of the bank.

For the purposes of this condition of registration, "non-executive" and "independent" have the same meaning as in the Reserve Bank of New Zealand document entitled "Corporate Governance" (BS14) dated July 2014.

- 10. That a substantial proportion of the bank's business is conducted in and from New Zealand.
- 11. That the Banking Group complies with the following quantitative requirements for liquidity-risk management:
  - the one-week mismatch ratio of the Banking Group is not less than zero per cent at the end of each business day;
  - the one-month mismatch ratio of the Banking Group is not less than zero per cent at the end of each business dav: and
  - the one-year core funding ratio of the Banking Group is not less than 75 per cent at the end of each business (c)

For the purposes of this condition of registration, the ratios identified must be calculated in accordance with the Reserve Bank of New Zealand documents entitled "Liquidity Policy" (BS13) dated July 2014 and "Liquidity Policy" Annex: Liquid Assets" (BS13A) dated December 2011.

12. That the bank has an internal framework for liquidity risk management that is adequate in the bank's view for managing the bank's liquidity risk at a prudent level, and that, in particular:

- (a) is clearly documented and communicated to all those in the organisation with responsibility for managing liquidity and liquidity risk;
- (b) identifies responsibility for approval, oversight and implementation of the framework and policies for liquidity risk management;
- (c) identifies the principal methods that the bank will use for measuring, monitoring and controlling liquidity risk; and
- (d) considers the material sources of stress that the bank might face, and prepares the bank to manage stress through a contingency funding plan.
- 13. That no more than 10% of total assets may be beneficially owned by a SPV. For the purposes of this condition -

"total assets" means all assets of the Banking Group plus any assets held by any SPV that are not included in the Banking Group's assets:

"SPV" means a person —

- (a) to whom any member of the Banking Group has sold, assigned, or otherwise transferred any asset;
- (b) who has granted, or may grant, a security interest in its assets for the benefit of any holder of any covered bond; and
- (c) who carries on no other business except for that necessary or incidental to guarantee the obligations of any member of the Banking Group under a covered bond:

"covered bond" means a debt security issued by any member of the Banking Group, for which repayment to holders is guaranteed by a SPV, and investors retain an unsecured claim on the issuer.

#### 14. That -

- (a) no member of the Banking Group may give effect to a qualifying acquisition or business combination that meets the notification threshold, and does not meet the non-objection threshold, unless:
  - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination and at least 10 working days have passed; and
  - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
- (b) no member of the Banking Group may give effect to a qualifying acquisition or business combination that meets the non-objection threshold unless:
  - (i) the bank has notified the Reserve Bank in writing of the intended acquisition or business combination;
  - (ii) at the time of notifying the Reserve Bank of the intended acquisition or business combination, the bank provided the Reserve Bank with the information required under the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011; and
  - (iii) the Reserve Bank has given the bank a notice of non-objection to the significant acquisition or business combination.

For the purposes of this condition of registration, "qualifying acquisition or business combination", "notification threshold" and "non-objection threshold" have the same meaning as in the Reserve Bank of New Zealand Banking Supervision Handbook document "Significant Acquisitions Policy" (BS15) dated December 2011.

- 15. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amount in respect of APIL with a loan-to-valuation ratio of more than 70%, must not exceed 5% of the total of the qualifying new mortgage lending amount in respect of APIL arising in the loan-to-valuation measurement period.
- 16. That, for a loan-to-valuation measurement period, the total of the bank's qualifying new mortgage lending amount in respect of ANPIL with a loan-to-valuation ratio of more than 80%, must not exceed 10% of the total of the qualifying new mortgage lending amount in respect of ANPIL arising in the loan-to-valuation measurement period.
- 17. That, for a loan-to-valuation period, the total of the Bank's qualifying new mortgage lending amount in respect of non-Auckland loans with a loan-to-valuation ratio of more than 80% must not exceed 15% of the total of the qualifying new mortgage lending amount in respect of non-Auckland loans arising in the loan-to-valuation measurement period.
- 18. That the bank must not make a residential mortgage loan unless the terms and conditions of the loan contract or the terms and conditions for an associated mortgage require that a borrower obtain the bank's agreement before the borrower can grant to another person a charge over the residential property used as security for the loan.

In these conditions of registration, -

"Banking Group" - means Industrial and Commercial Bank of China (New Zealand) Limited (as reporting entity) and all other entities included in the group as defined in section 6(1) of the Financial Markets Conduct Act 2013 for the purposes of Part 7 of that Act.

"generally accepted accounting practice" - has the same meaning as in section 8 of the Financial Reporting Act 2013 (unless paragraph (b) applies).

In conditions of registration 15 to 18 -

"ANPIL", "APIL", "loan-to-valuation ratio", "non-Auckland loan", "qualifying new mortgage lending amount in respect of [...]" and "residential mortgage loan" have the same meaning as in the Reserve Bank of New Zealand document entitled "Framework for Restrictions on High-LVR Residential Mortgage Lending" (BS19) dated November 2015:

"loan-to-valuation measurement period" means a period of six calendar months ending on the last day of the sixth calendar month, the first of which ends on the last day of April 2016.

# Pending Proceedings or Arbitration

As at the date of this Disclosure Statement, there are no pending legal proceedings or arbitrations concerning any member of the Registered Bank's Banking Group, whether in New Zealand or elsewhere, that may have a material adverse effect on the Registered Bank or any other member of the Banking Group.

### **Credit Ratings**

### **ICBC NZ Rating Information**

On 28 August 2015, Moody's Investors Service upgraded the Bank's long-term Bank deposits, senior unsecured and issuer ratings to A1 from A2. The Bank's Short-term Bank deposits and issuer ratings were affirmed at P-1.

On 4 March 2016, Moody's Investors Service changed the "Outlook" rating to "Negative" from "Stable", reflecting the change to the outlook on Chinese Sovereign rating. No changes were made to any other ratings.

Rating Agency/Rating Results	Standard & Poor's Ratings Services	Moody's Investors Service, Inc.
Long-term credit Rating	A	A1
Short-term credit Rating	A-1	P-1
Outlook	Stable	Negative

There have been no changes to the credit ratings or rating outlook assigned by Standard & Poor's Ratings Services since the ratings were obtained on 2 July 2013.

A credit rating is not a recommendation to buy, sell or hold securities of the Bank. Such ratings are subject to revision, qualification, suspension or withdrawal at any time by the assigning rating agency. Investors in the Bank's securities are cautioned to evaluate each rating independently of any other rating.

### **Rating Information**

The following is a summary of the descriptions of the major ratings categories of each rating agency for the rating of long-term senior unsecured obligations:

Fitch IBCA, Inc.	Standard & Poor's Corporation	Moody's Investors Service, Inc.	Description of Rating <sup>1,2</sup>
AAA	AAA	Aaa	Ability to repay principal and interest is extremely strong. This is the highest investment category.
AA	AA	Aa	Very strong ability to repay principal and interest in a timely manner.
Α	А	А	Strong ability to repay principal and interest although susceptible to adverse changes in economic, business or financial conditions.
BBB	BBB	Baa	Adequate ability to repay principal and interest. More vulnerable to adverse changes (lowest "investment grade").
BB	ВВ	Ва	Significant uncertainties exist which could affect the payment of principal and interest on a timely basis.
B	B	В	Greater vulnerability and greater likelihood of default.
CCC	ccc	Caa	Likelihood of default considered high Timely repayment of principal and interest depends on favourable financial conditions.
CC-C	CC - C	Ca-C	Highest risk of default.
RD to D	D	-	Obligation currently in default.

<sup>1</sup> Moody's applies numeric modifiers to each generic rating category from Aa to B, indicating that the counterparty is (1) in the higher end of its letter rating category, (2) in mid-range, or (3) in lower end. Fitch and S&P apply plus (+) or minus (-) signs to ratings from "AA" to "CCC" to indicate relative standing within the major rating categories.

<sup>2</sup> Credit ratings are statements of opinion issues by rating agencies. A credit rating is not a statement of fact, an endorsement of the

rated entity, or a recommendation to buy, hold, or self securities. Analytic services provided by rating agencies are the result of separate activities designed to preserve the independence and objectivity of rating opinions.

### Other Material Matters

The Registered Bank's Directors are of the opinion that there are no other matters relating to the business or affairs of the Registered Bank or its Banking Group that are not contained elsewhere in this Disclosure Statement and which would, if disclosed, materially affect the decision of a person to subscribe for debt securities of which the Registered Bank or any member of the Banking Group is the issuer.

#### Directors' Statements

Each Director of the Registered Bank states that he or she believes, after due enquiry, that:

- 1. As at the date on which the Disclosure Statement is signed:
  - The Disclosure Statement contains all the information that is required by the "Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended)", ("the Order"); and
  - The Disclosure Statement is not false or misleading.
- 2. During the six-month period ended 30 June 2016:
  - the Registered Bank has complied with all conditions of registration that applied during the period;
  - Credit exposures to connected persons were not contrary to the interest of the Banking Group; and
  - The Registered Bank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

This Disclosure Statement is dated 25 August 2016 and has been signed by Qian Hou as the responsible person for and on behalf of all the Directors (by Directors' resolution):

Qian Hou **Executive Director** 

# Appendix 1 - Financial Statements

# Industrial and Commercial Bank of China (New Zealand) Limited

Financial Statements for the six-month period ended 30 June 2016



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# STATEMENT OF COMPREHENSIVE INCOME

		Unaudited	Unaudited	Audited
Thousands of dollars	Note	30 June 2016 6 months	30 June 2015 6 months	31 December 2015 12 months
Interest Income		11,376	4,968	12,903
Interest Expense		(5,005)	(3,015)	(6,838)
Net Interest Income		6,371	1,953	6,065
Net gains/ (losses) on financial instruments at fair value through $P\&L$		(12,419)	(1,645)	(9,778)
Other Income	2	12,975	3,041	10,443
Total operating income		6,927	3,349	6,730
Operating expenses		(5,170)	(3,512)	(8,918)
Impairment provisioning on loans and advances to customers	3	(418)	(94)	(768)
Net profit/(loss) before taxation		1,339	(257)	(2,956)
Taxation (expense)/ benefit	4	_	-	(=,000)
Net profit/(loss) after taxation		1,339	(257)	(2,956)
Net change in available-for sale reserve (net of tax)				
Net change in cash-flow hedge reserve (net of tax)		_	_	-
Foreign currency translation reserve		_	_	-
Total other comprehensive income		-	-	-
Total comprehensive income		1,339	(257)	(2,956)

# STATEMENT OF CHANGES IN EQUITY

Thousands of dollars	Note	Share Capital	Retained Earnings	Total
For the six months ended 30 June 2016 (unaudited)				
Balance at the beginning of the period		60,378	(6,118)	54,260
Net profit/(loss) for the period		-	1,339	1,339
Total comprehensive income for the period		-	1,339	1,339
Balance at 30 June 2016		60,378	(4,779)	55,599
For the six months ended 30 June 2015 (unaudited)				
Balance at the beginning of the period		60,378	(3,162)	57,216
Net profit/(loss) for the period		-	(257)	(257)
Total comprehensive income for the period		-	(257)	(257)
Balance at 30 June 2015		60,378	(3,419)	56,959
For the year ended 31 December 2015 (audited)				
Balance at the beginning of the period		60,378	(3,162)	57,216
Net profit/(loss) for the year		-	(2,956)	(2,956)
Total comprehensive income for the period		;=	(2,956)	(2,956)
Balance at 31 December 2015		60,378	(6,118)	54,260



### STATEMENT OF FINANCIAL POSITION

Thousands of dollars	Note	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Assets				
Cash, cash equivalents and balances with central banks		86,102	250,970	86,816
Amounts due from related parties	9		-	
Due from banks and other financial institutions		80,245	182,953	265,908
Financial assets designated at fair value through profit or loss			<b>(#</b> )	-
Financial assets held for trading			(Cital)	-
Financial assets held to maturity		13,958	4,961	4,942
Available-for-sale assets		*	-	See .
Derivative Financial Assets		1,145	378	665
Loans and advances to customers	5,8	538,328	156,239	379,889
Property, plant and equipment		1,088	1,667	1,401
Intangible assets		2	5	4
Current taxation		81		81
Deferred tax assets			<b>E</b>	
Other assets		1,950	1,358	2,031
Total assets		722,899	598,531	741,737
Liabilities				
Due to central banks and other financial institutions		1	1	1
Amounts due to related parties	9	345,360	398,899	460,976
Financial liabilities held for trading				
Derivative Financial Liabilities		5,722	215	8,982
Deposits from customers	6	182,272	88,898	127,337
Certificates of Deposit	7	29,804		14,884
Debt securities issued	7	96,219	50,000	70,411
Deferred tax liabilities			-	
Other liabilities		7,922	3,559	4,886
Total liabilities		667,300	541,572	687,477
Shareholder's equity				
Share capital		60,378	60,378	60,378
Reserves		(4,779)	(3,419)	(6,118)
Total shareholder's equity		55,599	56,959	54,260
Total shareholder's equity and liabilities		722,899	598,531	741,737
Total interest earning and discount bearing assets	10	698,476	564,981	701,255
Total interest and discount bearing liabilities	11	540,842	491,030	605,573

The accounting policies and other notes (1-20) form part of, and should be read in conjunction with, these Financial Statements.

These financial statements were approved by the directors on 25 August 2016 and are signed on their behalf by:

Qian Hou Executive Director



### STATEMENT OF CASH FLOWS

	Unaudited	Unaudited	Audited 31 December
Thousands of dollars	30 June 2016 6 months	30 June 2015 6 months	2015 12 months
Cash flows from operating activities			
Interest income	11,512	4,663	12.052
Other income	(2,969)	1,386	12,052 9,192
Personnel expenses	(2,918)	(1,765)	,
Other operating expenses	(1,513)		(4,443)
Interest expense		(1,499)	(3,400)
Taxes paid	(3,668)	(2,256)	(5,522)
Net cash flows from operating activities before changes in operating assets and liabilities	444	529	(82) <b>7,797</b>
Changes in operating assets and liabilities arising from cash flow movements:			
(Increase)/decrease in financial assets held for trading	_	-	_
(Increase)/decrease in loans and advances to customers	(158,857)	(70,637)	(294,961)
(Increase)/decrease in amounts due from other financial institutions	_	_	(== :,== :)
Increase / (decrease) in deposits from customers	54,935	75,580	114,019
Increase/(decrease) in amounts due to related parties	(115,616)	(148,120)	(86,043)
Increase/ (decrease) in amounts due to financial institutions		-	(00,010)
(Increase) / decrease in other assets	(17)	_	
Increase/(decrease) in other liabilities	1,043	(243)	(144)
(Increase)/decrease in amounts due from related parties	.,	246	246
Increase / (decrease) in certificates of deposit	14,920		14,884
Net change in operating assets and liabilities	(203,592)	(143,174)	(251,999)
Net cash flows from operating activities	(203,148)	(142,645)	(244,202)
Cash flows from investing activities			
Purchase of property, plant and equipment		(00)	
Purchase of intangible software assets	-	(88)	(137)
Purchase of financial assets held to maturity	(0.005)	(4,964)	-
Net cash flows from investing activities	(9,035)	-	(4,964)
The country was now a normal vesting activities	(9,035)	(5,052)	(5,101)
Cash flows from financing activities			
Issue of shares	-	-	-
Capital injection from shareholders	-	-	-
Proceeds from related parties	-	-	-
Increase in debt securities issued	25,806	-	20,407
Dividends paid	-	r <del>-</del> r	-
Net cash flows from financing activities	25,806	-	20,407
Increase/(Decrease) in cash and cash equivalents	(186,377)	(147,697)	(228,896)
Cash and cash equivalents at beginning of year	352,724	581,620	581,620
Effect of exchange rate changes on cash and cash equivalents	-	_	-
Cash and cash equivalents	166,347	433,923	352,724
Cash and cash equivalents at end of period comprised:			
Cash, cash equivalents and balances with central banks	86,102	250,970	86,816
Due from banks and other institutions classified as cash equivalents	80,245	182,953	265,908
Total cash and cash equivalents	166,347	433,923	352,724
	,		



# STATEMENT OF CASH FLOWS (CONTINUED)

	Unaudited	Unaudited	Audited
Thousands of Dollars	30 June 2016 6 months	30 June 2015 6 months	31 December 2015 12 months
Reconciliation of net profit after taxation to net cash-flows from operating activities			
Net profit/(loss) after taxation	1,339	(257)	(2,956)
Non cash movements:			
Unrealised fair value adjustments	976	(358)	193
Depreciation	313	300	615
Amortisation of intangibles	2	2	3
Amortisation of financial instruments	19	3	22
Increase in collective allowance for impairment losses	413	94	768
Loss on written-off financial assets	5	_	_
(Increase)/decrease in deferred expenditure	_	_	_
Unsecured lending losses	-	_	-
Unrealised foreign exchange loss/(gain)	(4,716)	215	8,144
(Increase)/decrease in deferred taxation	-	, -	-
Interest expense on debt securities issued	2	_	3
Increase in operating assets and liabilities	(2,986)	256	9,748
(Increase)/decrease in interest receivable	46	(327)	(1,166)
Increase/(decrease) in payable accruals	1,338	693	1,251
(Increase)/decrease in loans and advances	(158,857)	(70,637)	(294,961)
(Increase)/decrease in amounts due from other financial institutions		=	-
Increase/(decrease) in deposits and other borrowings	54,935	75,580	114,019
Increase/(decrease) in certificates of deposit	14,920	-	14,884
Increase/(decrease) in amounts due to other financial institutions	-	-	-
Increase/(decrease) in other liabilities	1,699	(55)	713
Increase/(decrease) in amounts due to related parties	(115,616)	(148,120)	(86,043)
(Increase)/decrease in current taxation	-	-	(82)
(Increase)/decrease in other assets	34	(24)	145
(Increase)/decrease in amounts due from related parties	-	246	246
Net cash flows from operating activities	(203,148)	(142,645)	(244,202)



# Note 1 - Statement of Accounting Policies

### (1) Reporting Entity

The reporting entity is Industrial and Commercial Bank of China (New Zealand) Limited (the "Bank"). The Bank does not prepare group financial statements as the Bank does not have any subsidiaries. The Bank is registered under the Companies Act 1993 and is incorporated in New Zealand. The Bank was incorporated on 13 March 2013. The financial statements are for the six months ended 30 June 2016.

These financial statements have been prepared and presented in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) ("the Order").

They were approved for issue by the Directors on 25 August 2016. The address of the Bank's registered office is Level 11, 188 Quay Street, Auckland 1010, New Zealand. The Bank provides its products and services to retail and wholesale/institutional customers.

### (2) Basis of Preparation

These interim financial statements are for the Bank for the six months ended 30 June 2016. They have also been prepared in accordance with Generally Accepted Accounting Practice in New Zealand, as appropriate for profit oriented entities, and the New Zealand Equivalent to International Accounting Standards 34, Interim Financial Reporting (NZ IAS 34), International Accounting Standard 34 (IAS 34), and the Order, and should be read in conjunction with the Bank's financial statements for the year ended 31 December 2015. These interim financial statements do not include all the disclosures required for full annual financial statements and are condensed financial statements in accordance with NZ IAS 34.

The financial statements have been prepared on a going concern basis in accordance with the historical cost convention, except for derivative financial instruments, financial assets and liabilities held for trading, financial assets and liabilities designated at fair value through profit or loss and available-for-sale financial assets that have been measured at fair value.

For the purpose of the Statement of Cash Flows, due from banks and other financial institutions are treated as cash and cash equivalents as these are short-term highly liquid investments with original maturities of less than three months from the date of acquisition.

#### (3) Presentation Currency

The reporting currency of these financial statements is New Zealand dollars, the currency of the primary economic environment in which the Bank operates ("the functional currency"). The financial statements are presented in New Zealand dollars and rounded to the nearest thousands (\$'000) unless otherwise stated.

### (4) Changes in accounting policies

Accounting policies are consistent with those applied in the Disclosure Statement for the year ended 31 December 2015, except as disclosed below.

The following new amendment to standards relevant to the Banking has been adopted from 1 January 2016 and has been applied in the preparation of these financial statement:

Disclosure Initiative (Amendments to NZ IAS 1) effective for periods on or after 1 January 2016 has been adopted. Adoption of this standard has not resulted in any impact on the Bank's reported results or financial position.

### (5) Comparative Financial Statements

Certain comparative balances have been reclassified to ensure consistency with the current financial year's presentation. These reclassifications have no impact on the overall financial performance or financial position for the comparative reporting periods.

### Note 2 - Other Income

Thousands of dollars	Unaudited 30 June 2016 6 months	Unaudited 30 June 2015 6 months	Audited 31 December 2015 12 months
Banking and lending fee income	1,124	411	1,206
Payment services fee income	319	183	485
Bad debts recovered	-	-	-
Net foreign exchange gains/(losses) and commissions	11,431	2,428	8,521
Gain on sale of property, plant and equipment	-	· _	-
Other revenue	101	19	231
Total other income	12,975	3,041	10,443





# Note 3 - Impairment Allowance

### Unaudited 30 June 2016

# Individually impaired assets

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 30 June 2016
Balance at the beginning of the period	_		mottational	50 Julie 2010
Charge to statement of comprehensive income in current period	5	-		5
Bad debts written off	(5)	-	_	(5)
Balance as at 30 June 2016	-	_	-	- (0)

# Collective allowance for impairment losses

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 30 June 2016
Balance at the beginning of the period	4	179	1.068	1,251
Charge to statement of comprehensive income in current period	6	81	326	413
Advances written off	_		_	_
Balance as at 30 June 2016	10	260	1.394	1,664
Total charge to statement of comprehensive income in current period	11	81	326	418

### Unaudited 30 June 2015

### Individually impaired assets

	Other exposures excluding			
Thousands of dollars	sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 30 June 2015
Balance at the beginning of the period Charge to statement of comprehensive income in	-	-	-	-
current period	-	~	-	-
Bad debts written off	-	-	-	_
Balance as at 30 June 2015	_	-1	·	-

# Collective allowance for impairment losses

	Other exposures excluding			
Thousands of dollars	sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 30 June 2015
Balance at the beginning of the period	1	19	463	483
Charge to statement of comprehensive income in current period	1	47	46	94
Advances written off	-	-	-	_
Balance as at 30 June 2015	2	66	509	577
Total charge to statement of comprehensive income in current period	1	47	46	94





# Note 3 - Impairment Allowance (continued)

# Audited 31 December 2015

### Individually impaired assets

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 December 2015
Balance at the beginning of the year	-	-		2010
Charge to statement of comprehensive income in current year	-	-	-	-
Bad debts written off	-	_	-	-
Balance as at 31 December 2015	-	=:	-	

# Collective allowance for impairment losses

Thousands of dollars	Other exposures excluding sovereigns and central banks	Retail Mortgage Lending	Corporate and institutional	Total as at 31 December 2015
Balance at the beginning of the year	1	19	463	483
Charge to statement of comprehensive income in current year	3	160	605	768
Advances written off	_	-	_	_
Balance as at 31 December 2015	4	179	1.068	1,251
Total charge to statement of comprehensive income in current period	3	160	605	768

### Note 4 - Taxation

The taxation expense for the six month period ended 30 June 2016 is nil (30 June 2015: nil, 31 December 2015, nil).

# Note 5 – Loans and Advances to Customers

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Residential mortgage loans	148,594	37,833	102,410
Corporate exposures	391,311	118,955	278,643
Credit Cards	87	28	87
Other exposures	-	-	-
Allowance for impairment losses	(1,664)	(577)	(1,251)
Total net loans and receivables	538,328	156,239	379,889
Current	237,852	67,709	132,689
Non-Current	300,476	88,530	247,200

# Note 6 – Deposits from Customers

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Retail deposits	34,907	48,988	23,687
Wholesale deposits	147,365	39,910	103,650
Other		-	_
Total deposits	182,272	88,898	127,337
New Zealand	170,165	78,594	113,216
Overseas	12,107	10,304	14,121
Current	140,487	87,408	83,501
Non-Current	41,785	1,490	43,836





# Note 7 – Certificates of Deposit and Debt Securities Issued

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Certificates of deposit (CDs)	29,804	_	14.884
Other debt securities	96,219	50,000	70,411
Total debt securities issued	126,023	50,000	85,295
Current	29,804	-	14,884
Non-Current	96,219	50,000	70,411

# Note 8 – Asset Quality

Unaudited 30 June 2016	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Thousands of dollars				
Total neither past due nor impaired	23	148,594	391,311	539,928
Past due assets not impaired				
Less than 30 days past due	58	:. <del>_</del> 1	-	58
At least 30 days but less than 60 days past due	2	-	-	2
At least 60 days but less than 90 days past due	-	-	-	-
At least 90 days past due	4	-		4
Total past due assets not impaired	64		_	64
Individually impaired assets				
Balance at beginning of the year	-	-	_	_
Additions	5	-3	-	5
Amounts written off	(5)	-	-	(5)
Deletions			-	-
Total individually impaired assets	_	_	-	_
Total gross loans and advances	87	148,594	391,311	539,992
Individually assessed provisions				
Balance at beginning of the year	-	-	_	_
Charge/(credit) to the statement of comprehensive income:				
New provisions	5	_	_	5
Amounts recovered	-	_	_	-
Reversals of previously recognised impairment losses	_	_	_	_
Amounts written off	(5)	_	-	(5)
Balance at end of the period	-			(5)
Collectively assessed provisions				
Balance at beginning of the year	4	179	1,068	1.251
Charge (credit) to the statement of comprehensive income	6	81	326	,
Other movements	-	01	320	413
Balance at end of the period	10	260	4.004	
Total provisions for impairment losses	10	260	1,394	1,664
Total net loans and advances			1,394	1,664
	77	148,334	389,917	538,328





# Note 8 – Asset Quality (continued)

Unaudited 30 June 2015 Thousands of dollars	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Total neither past due nor impaired		07.000		
Past due assets not impaired	28	37,833	118,955	156,816
Less than 30 days past due				
At least 30 days but less than 60 days past due	-	-	-	-
At least 60 days but less than 90 days past due	-	-	-	-
At least 90 days past due	-	-	-	-
Total past due assets not impaired			-	
Individually impaired assets			-	
Balance at beginning of the year				
Additions	-	-	-	-
Amounts written off	-	-	-	-
Deletions	-	-	-	-
Total individually impaired assets				
Total gross loans and advances	28	37,833	140.055	450.040
Individually assessed provisions	20	37,033	118,955	156,816
Balance at beginning of the year				
•	_	-	-	-
Charge/(credit) to the statement of comprehensive income:				
New provisions	-	_	-	_
Amounts recovered	-	_	-	_
Reversals of previously recognised impairment losses	-	-	_	_
Amounts written off	_	_	_	_
Balance at end of the period	-	_	_	12
Collectively assessed provisions				
Balance at beginning of the year	1	19	463	483
Charge (credit) to the statement of comprehensive income	1	47	46	94
Other movements	_	_	-	-
Balance at end of the period	2	66	509	
Total provisions for impairment losses	2	66		577
Total net loans and advances			509	577
	26	37,767	118,446	156,239



### Note 8 – Asset Quality (continued)

Audited 31 December 2015	Other exposures excluding sovereigns and central banks	Residential mortgage loans	Corporate and institutional exposures	Total
Thousands of dollars				
Total neither past due nor impaired	82	102,410	278,643	381,135
Past due assets not impaired				
Less than 30 days past due	-	_	_	-
At least 30 days but less than 60 days past due	-	-	_	-
At least 60 days but less than 90 days past due	-	=	_	_
At least 90 days past due	5	-	_	5
Total past due assets not impaired	5	_	_	5
Individually impaired assets				
Balance at beginning of the year	-	-	-	-
Additions	-	-	-	
Amounts written off	-	=	-	-
Deletions		_	_	
Total individually impaired assets		_	_	-
Total gross loans and advances	87	102,410	278,643	381,140
Individually assessed provisions				
Balance at beginning of the year	-	-	-	_
Charge/(credit) to the statement of comprehensive income:				
New provisions	_	-	_	_
Amounts recovered	_	-	_	_
Reversals of previously recognised impairment losses	-	_	-	_
Amounts written off	-	-	-	-
Balance at end of the year	-	-	_	_
Collectively assessed provisions				
Balance at beginning of the year	1	19	463	483
Charge (credit) to the statement of comprehensive income	3	160	605	768
Other movements	-	_	-	-
Balance at end of the year	4	179	1.068	1,251
Total provisions for impairment losses	4	179	1,068	1,251
Total net loans and advances	83	102,231	277,575	379,889

The Bank does not have any restructured assets, any financial, real estate or other assets acquired through security enforcement or any other assets under administration as at 30 June 2016 (30 June 2015: nil, 31 December 2015: nil). Therefore, the Bank does not have any such collateral sold or re-pledged and does not have an obligation to return it.

Undrawn balances on lending commitments to counterparties were \$173,872K as at 30 June 2016 (30 June 2015: \$18,241K, 31 December 2015: \$168,294K).

There has been no interest revenue foregone on restructured, individually impaired or greater than 90 days past due assets during the period ended 30 June 2016 (30 June 2015: nil, 31 December 2015: nil).

The Bank is wholly owned by the Industrial and Commercial Bank of China Limited, a company incorporated in China. No related party debts have been written off or forgiven during the period.





# Note 9 - Transactions with Related Parties

#### A. Balance with related parties

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Amounts due from ultimate parent			-
Amount due from subsidiaries of ultimate parent		-	
Total amount due from related entities			
Current	-	-	
Non-Current	-	-	
Amounts due to ultimate parent	293,182	398.899	421,502
Amount due to subsidiaries of ultimate parent	52,178	-	39,474
Total amount due to related entities	345,360	398,899	460,976
Current	145,750	398,899	330,858
Non-Current	199,610	-	130,118
Off Balance sheet transactions			
Due from parent	-	-	-
Due to parent	-	-	-

<sup>1.</sup> Nostro account balance held with parent as at 30 June 2016 is NZ\$3,783K (30 June 2015: \$1,930K, 31 December 2015:\$1,033K). This is included in cash and cash equivalents balance. Parent includes ICBC Head Office and other branches.

### B. Related party transactions

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Interest income on amount due from related entities			
Ultimate parent	14	153	165
Subsidiaries of ultimate parent		-	
Total interest income on amount due from related entities	14	153	165
Interest expense on amount due to related entities			
Ultimate parent	2,430	1,503	3,103
Subsidiaries of ultimate parent	362	-	88
Total interest expense on amount due to related entities	2,792	1,503	3,191
Other operating income			
Gain/(loss) on derivative contracts with ultimate parent	(58)	(54)	(77)
Other income	· -	(8)	(6)

Interest payable to parent as at 30 June 2016 was NZ\$2,141K (30 June 2015: NZ\$956K, 31 December 2015: NZ\$778K), and interest payable to subsidiaries of the ultimate parent was NZ\$112K (30 June 2015: nil, 31 December 2015: NZ\$88K). This is included in interest payable balance and interest paid expense.

Parent includes ICBC Head Office and other branches.
There is a NZ\$17,628K loan guaranteed by ICBC Shenzhen (30 June 2015: NZ\$18,361K, 31 December 2015: NZ\$18,275K).
On 28 April 2016 the Bank entered into a risk participation agreement with the Hong Kong branch of ICBC. The agreement had the commercial effect of transferring the Bank's rights and risks in an undrawn loan commitment of EUR 23,000k to ICBC, Hong Kong branch.

#### C. Guarantees

The Bank's ultimate parent company is the Industrial and Commercial Bank of China Limited, a Chinese incorporated bank (ICBC). ICBC is subject to regulatory oversight by the China Banking Regulatory Commission (CBRC) under its rules and guidelines. ICBC is not a New Zealand registered bank and is not subject to regulatory oversight by the Reserve Bank of New Zealand.

As at 31 March 2016, 68.11% of total shares in ICBC were owned by the Chinese government. The remaining 31.89% of the shares in ICBC were held by the public. ICBC shares are listed on the Hong Kong Stock Exchange and Shanghai Stock Exchange.



<sup>2.</sup> ICBC (NZ) operations are guaranteed by the parent ICBC Group which, from time to time, transfers payments through the ICBC (NZ) vostro account. These payment transfers are to optimise the management of currency exposures on the ICBC Group's balance sheet and/or manage counter party and country level exposures at financial reporting period ends.



# Note 9 - Transactions with Related Parties (continued)

All the obligations of the Bank are guaranteed by ICBC. There are no legislative, regulatory or other restrictions of a legally enforceable nature in China (ICBC's country of incorporation) that may materially inhibit the legal ability of ICBC to provide material financial support to the Bank.

ICBC has the following credit rating applicable to its long-term senior unsecured obligations:

Rating Agency/Rating Results	Moody's Investors Service, Inc.	Standard & Poor's Corporation	Fitch IBCA, Inc.
Long-term Foreign Currency Bank Deposits Rating	A1 (Upper-medium grade and low credit risk)	A (Strong capacity to meet obligations but subject to adverse economic conditions)	A (Strong Capacity to meet obligation but vulnerable to adverse business or economic conditions)
Short-term Foreign Currency Bank Deposits Rating	P-1 (Superior ability to repay short-term debt)	A-1 (susceptible to adverse economic conditions but satisfactory capacity to meet obligations	F1 (strongest capacity for timely payment of financial commitments)
Outlook	Negative	Stable	Stable

ICBC guarantees due payment of all obligations of the Bank to the Bank's depositors and other creditors.

- (i) There are no limits on the amount of the obligations guaranteed.
- (ii) Termination of the guarantee under any of the circumstances outlined in clause 6 Termination of the Guarantee is subject to satisfaction of the relevant obligations in respect of each creditor which have been incurred on or prior to the date of termination.
- (iii) There are no material legislative or regulatory restrictions in China that would have the effect of subordinating the claims of the Bank's creditors under the guarantee to other claims on ICBC in a winding up of ICBC.
- (iv) The ICBC guarantee does not have an expiry date.

### D. Senior management compensation

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Salaries and other short-term benefits	707	509	1.241
Other benefits		-	-
Total key management compensation	707	509	1,241





# Note 10 – Concentration of Credit Risk

The following table breaks down the Bank's main credit exposures at their carrying amounts, as categorised by the industry sectors of its counterparties. Industry analysis as at balance date is as follows. For further details on how credit risk is managed and for On Balance Sheet and Off Balance Sheet credit exposure details, refer to notes 18.

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Government	64,457	58,049	116,259
Finance (including banks)	169,188	381,530	250,288
Households	148,984	37,935	102,711
Transport and storage	16,518	17,042	19,505
Communications	15,119	9,854	15,145
Electricity, gas and water	6,817	-	7,421
Construction	75,406	_	43,272
Property services	12,897	6,686	8,797
Agriculture	6,114	6,109	6,111
Forestry	185,691	40,604	147,931
Health and community services	-	40,004	147,931
Personal and other services	_	_	-
Retail and wholesale trade	22,185	39,470	22.002
Food and other manufacturing	-	39,470	23,992
Less: allowance for impairment provisioning	(1,664)	(577)	(4.054)
Total financial assets	721,712		(1,251)
Less: non-interest earning financial assets		596,702	740,181
Total interest earning and discount bearing	(23,236)	(31,721)	(38,926)
financial assets	698,476	564,981	701,255

An analysis of financial assets by geographical sector at balance date is as follows:

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
New Zealand		0000000	OT December 2013
North Island	594,026	523,810	670,751
South Island	6.079	6,082	6,110
Overseas	-,	0,002	0,110
China	81,860	535	8,386
USA	18,651	30.095	35,813
Singapore	31	1,289	222
Hong Kong	19,939	34,786	18.821
Australia	38	56	78
Europe	1,088	49	76
Total financial assets	721,712	596,702	740,181



# Note 10 - Concentration of Credit Risk (continued)

# Maximum Exposure to Credit Risk - On and Off Balance Sheet

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Loans and advances to customers	538,328	156,239	379,889
Trade and Other Receivables		-	,
Other financial assets	1,857	1,201	1,398
On Balance Sheet Credit Exposures (excluding credit exposure to connected parties and banks with long-term credit rating of A- or A3 or above)	540,185	157,440	381,287
Cash and cash equivalents	86,102	250,970	86,816
Amounts due from related parties	_	-	-
Due from other financial institutions	80,245	182,953	265,908
Financial assets held for trading	-	-	200,000
Financial assets held to maturity	13,958	4,961	4,942
Available-for-sale assets	_	1,001	-,042
Derivative financial instruments	1,145	378	665
Loans and advances to customers	-	-	-
Tax Receivable	_	_	_
Other financial assets	77	_	563
Total on Balance Sheet Credit Exposures	721,712	596,702	740,181
Off Balance Sheet Exposures	182,271	23,107	172,909
Total Off Balance Sheet Credit Exposures	182,271	23,107	172,909

The credit exposures shown are based on actual credit exposures and are calculated net of allowances for impairment loss.

55.94% of the Bank's mortgage portfolio is owner-occupied residential properties (30 June 2015: 74.91%, 31 December 2015 50.11%).

As at the reporting date, of the drawn balances on credit facilities with undrawn commitments, there are none that are classified as individually impaired, or balances under administration (30 June 2015: Nil, 31 December 2015: Nil).





# Note 10 - Concentration of Credit Risk (continued)

### (i) Credit exposure to individual counterparties

Credit exposure concentrations are disclosed on the basis of actual exposures and gross of set-offs. Peak end-of-day aggregate credit exposures have been calculated using the Bank's equity at the reporting date.

The number of individual counterparties, excluding connected persons, where the period end and peak end-of-day aggregate actual credit exposures, net of individual credit impairment allowances, equalled or exceeded 10% of the Bank's shareholder's equity was:

Peak End of Day Credit Exposures	pe	Unaudited te 3 months eriod ended June 2016 unterparties	During the per 30 .	Unaudited 3 months iod ended June 2015 Number of hterparties	per 31 Decer	Audited 3 months iod ended nber 2015 Number of terparties
Percentage of Bank's Equity	Bank	Other	Bank	Other	Bank	Other
10% - 14%	<b>.</b>	5	_	1		4
15% - 19%	_	2	_	3		1
20% - 24%	-	1	_	-	_	
25% - 29%	·	2	_	2	1	2
30% - 34%	-	2	_	3	-	5
35% - 39%	-	1	-	-	_	1
40% - 44%	-	-		-	_	-
45% - 49%	-	-	-	-	-	_
50% - 54%	-	1	_	-	_	_
55% - 59%	-	-	-	-	-	_
60% - 64%	-	-	_	1 <sup>1</sup>	-	1
65% - 69%	1	2	-	-	-	1
70% - 74%	-	-	-	-	=	_
75% - 79%	-	-	_	-	_	_
80% - 84%	-	1	_	-	_	1
110% - 114%	-	1	-	_	_	_
165% - 169%	-	1	-	_	_	1
210% - 214%	-	-	-	=	-	1 <sup>2</sup>
240% - 245%		1 <sup>3</sup>	-	_	-	_

The Bank did not have any counterparties in the bands 85% through 109%, 115% through 164%, 170% through 209%, and 215% through 239%.

Peak end of day credit exposure is calculated by determining the maximum end of day aggregate amount of credit exposure over the financial period for individual counterparties, and then dividing that amount by the Bank's Equity as at the reporting date.



<sup>1</sup> The loan classified within the 60%-64% category is 78.78% collateralised by cash deposits.

<sup>2</sup> The loan classified within the 210%-214% category is 86.59% collateralised by cash deposits.

<sup>3</sup> The loan classified within the 240%-245% category is 97.05% collateralised by cash deposits



# Note 10 – Concentration of Credit Risk (continued)

0.11.7	As at 30	Unaudited June 2016		Unaudited June 2015	As at 31 Decer	Audited mber 2015
Credit Exposures as at Reporting Date	Number of Cou	interparties		Number of nterparties		Number of nterparties
Percentage of Bank's Equity	Bank	Other	Bank	Other	Bank	Other
10% - 14%	-	4	_	1	1	4
15% - 19%	-	2	-	1		1
20% - 24%	-	1	_		_	_
25% - 29%	-	2	_	2	_	1
30% - 34%	-	3	_	3	_	5
35% - 39%	æ	-	_	_	_	_
40% - 44%	-	-	_	_	-	_
45% - 49%	-	-	_		_	_
50% - 54%	-	1	_	-	_	_
55% - 59%	1	-	-	_	_	1
60% - 64%	-	-	-	1 <sup>1</sup>	_	
65% - 69%	-	1	-	_	_	1
70% - 74%	-	-	_	_	_	
75% - 79%	-	-	-	_	_	_
80% - 84%	-	1	_	_	_	1
110% - 114%	-	1	-	-	_	
165% - 169%	-	1	-	_	_	1
170% - 174%	-	-	-	_	-	1 <sup>2</sup>
235% - 240%	-	1 <sup>3</sup>	-	-	_	

The Bank did not have any counterparties in the bands 85% through 109%, 115% through 164%, and 175% through 234%.

Individual counterparties in the bank category exclude credit exposures to connected persons and any bank with a long-term credit rating of A- or A3 or above, or its equivalent. Individual counterparties in the "Other" category exclude credit exposures to connected persons and credit exposure to any central government of any country with a long-term credit rating of A- or A3 or above, or its equivalent. All "Other" and all "Bank" counterparties in the table above do not have a long-term credit rating.

These calculations are net and do not include any individually assessed provisions, which are assessed as Nil.



<sup>1</sup> The loan classified with the 60%-64% is 78.79% collateralised by cash deposits

<sup>2</sup> The loan classified with the 170%-174% is 93.34% collateralised by cash deposits.

<sup>3</sup> The loan classified with the 235%-240% is 98.82% collateralised by cash deposits.



# Note 11 – Concentration of Funding

Concentrations of funding arise where the Bank is funded by industries of a similar nature or in particular geographies. An analysis of financial liabilities by industry sector and geography at balance date is as follows:

Thousands of dollars	Unaudited 30 June 2016 \$'000	Unaudited 30 June 2015 \$'000	Audited 31 December 2015 \$'000
New Zealand			Ψ 000
Transport and storage	-	2	1
Financing investment and insurance	111,168	50,271	74,228
Electricity, gas and water	-	_	
Food and other manufacturing	1,974	_	896
Construction	2,434	1,198	1,008
Communication	-	114	77
Government, local authorities and services	_	_	4,828
Agriculture	470	851	-
Forestry	140,000	35,552	95,101
Health and community services	-	:=:	-
Personal and other services	_	-	-
Property and business services	2,616	1,930	1,787
Education	-	-	-
Retail and wholesale trade	520	154	665
Other	3,356	1,867	2,416
Households	24,138	39,392	14,701
Overseas			*
Amounts due to related parties	347,613	399,855	461,842
Financing investment and insurance (not including ICBC group)	19,753	-	20,459
Household	12,082	9,827	9,286
Other deposits	1,025	477	6
Total financial liabilities	667,149	541,490	687,301
Less: non-interest bearing financial liabilities	(126,307)	(50,460)	(81,728)
Total interest and discount bearing liabilities	540,842	491,030	605,573
			· · ·

An analysis of financial liabilities by funding type at balance date is as follows:

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Deposits from customers	182,272	88,898	127.337
Registered Banks	1	1	1
Derivative financial liabilities	5,722	215	8,982
Financial Investors	-	_	-
Certificates of deposit	29,804	-	14,884
Debts securities issued	96,219	50,000	70.411
Related Parties	345,360	398.899	460,976
Other	7,771	3,477	4,710
Total financial liabilities	667,149	541,490	687,301

All deposits are unsecured unsubordinated bank deposits issued by the Registered Bank.





# Note 12 - Contingent Liabilities and Commitments

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Audited 31 December 2015
Performance/financial guarantees issued on behalf of customers	8,399	4,866	4,615
Total contingent liabilities	8,399	4,866	4,615
Undrawn Commitments	173,872	18,241	168,294

# Note 13 – Subsequent Events after Balance Sheet Date

A further capital injection of NZ\$85,082K was received from ICBC on 5th July 2016 and subsequently additional shares were issued making the total capital NZ\$145,460K. (30 June 2015: NZ\$60,378K, 31 December 2015: NZ\$60,378K).

### Note 14 - Dividend

During the 6 months ended 30 June 2016 the Bank has not paid any dividends to its shareholders (30 June 2015: nil, 31 December 2015: nil).

# Note 15 – Fair Value of Financial Instruments

#### Unaudited 30 June 2016

Thousands of dollars	Carrying amount	Estimated Fair Value
Financial assets		
Cash, cash equivalents and balances with central banks	86,102	86,102
Amounts due from related parties	-	
Due from banks and other financial institutions	80,245	80,245
Financial assets designated at fair value through profit or loss	-	-
Financial assets held to maturity	13,958	14,137
Available-for-sale assets	-	14,107
Derivative financial assets	1,145	1,145
Loans and advances to customers	538,328	538,661
Other financial assets	1,934	1,934
Total financial assets	721,712	722,224
Financial liabilities		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Due to central banks and other financial institutions	1	1
Amounts due to related parties	345,360	345,918
Financial liabilities held for trading	040,000	343,916
Derivative financial liability	5,722	- - 700
Deposits from customers	182,272	5,722
Certificates of deposit		182,809
Debt securities issued	29,804	29,804
Other financial liabilities	96,219	96,898
Total financial liabilities	7,771	7,771
Total Illiancial Habilities	667,149	668,923



# Note 15 – Fair Value of Financial Instruments (continued)

# Unaudited 30 June 2015

Thousands of dollars	Carrying amount	Estimated Fair Value
Financial assets	amount	i ali value
Cash, cash equivalents and balances with central banks	250,970	250,970
Amounts due from related parties		
Due from banks and other financial institutions	182,953	182,953
Financial assets designated at fair value through profit or loss	-	102,000
Financial assets held to maturity	4,961	5,348
Available-for-sale assets	-,001	0,040
Derivative financial assets	378	378
Loans and advances to customers	156,239	157,443
Other financial assets	1,201	1,201
Total financial assets	596,702	598,293
Financial liabilities		
Due to central banks and other financial institutions	1	1
Amounts due to related parties	398,899	399,717
Financial liabilities held for trading	-	-
Derivative financial liability	215	215
Deposits from customers	88,898	88,990
Certificates of deposit	-	-
Debt securities issued	50,000	50,954
Other financial liabilities	3,477	3,477
Total financial liabilities	541,490	543,354

# Audited 31 December 2015

Thousands of dollars	Carrying amount	Estimated Fair Value
Financial assets		T dii Valao
Cash, cash equivalents and balances with central banks	86,816	86.816
Amounts due from related parties	-	_
Due from banks and other financial institutions	265,908	265,908
Financial assets designated at fair value through profit or loss	-	-
Financial assets held to maturity	4,942	4,953
Available-for-sale assets	*	-
Derivative financial assets	665	665
Loans and advances to customers	379,889	380,101
Other financial assets	1,961	1,961
Total financial assets	740,181	740,404
Financial liabilities		
Due to central banks and other financial institutions	1	1
Amounts due to related parties	460,976	460,242
Financial liabilities held for trading	_	=
Derivative financial liability	8,982	8,982
Deposits from customers	127,337	127,149
Certificates of deposit	14,884	14,884
Debt securities issued	70,411	70,956
Other financial liabilities	4,710	4,710
Total financial liabilities	687,301	686,924



### Note 15 – Fair Value of Financial Instruments (continued)

#### Fair value Assumptions

- i. The carrying value of cash and cash equivalents is the fair value.
- ii. For on demand and deposits from customers maturing within six months, due from/to other financial institutions, the carrying value is considered to be the fair value; for those categories with maturities more than six months, the fair value is calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- iii. The carrying value of loans and advances to customers is net of allowance for impairment loss. For loans and advances to customers maturing or repricing within six months, the carrying value is considered to be fair value; for those categories with maturities more than six months, the fair value are calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- iv. For amounts due from/to related parties maturing or repricing within six months, the carrying value is considered to be fair value; for those categories with maturities more than six months, the fair value is calculated on a discounted cash flow basis using the current interest rate offered for a similar maturity.
- v. The fair value of financial assets held to maturity, derivative financial instruments, and debt securities is determined by a discounted cash flow basis, which is based on the interest rate repricing and maturity of the instruments.
- vi. The carrying value of other financial assets and liabilities is considered to be the fair value.

### Fair Value Measurements Recognised in the Balance Sheet

Under NZ IFRS 7, the fair value of financial instruments is determined on a hierarchical basis that reflects the significance of the inputs used in making the measurements. The fair value hierarchy is:

- Level 1 fair value measurement are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

### Unaudited 30 June 2016

Thousands of dollars	Financial assets at fair value through profit or loss	Other financial assets	Debt securities issued	Deposits and other borrowings	Financial Liabilities at fair value through profit or loss	Derivative financial assets	Derivative financial liabilities	Total
Levei 1	-	-	-	-	-		_	
Level 2	-	-	-	-	_	1.145	(5,722)	(4,577)
Level 3				-	-	-	(0,122)	(1,077)
Total Amount		-	-	-	_	1,145	(5,722)	(4,577)

### Unaudited 30 June 2015

	Financial assets at fair				Financial Liabilities at			
Thousands of dollars	value through profit or loss	Other financial assets	Debt securities issued	Deposits and other borrowings	fair value through profit or loss	Derivative financial assets	Derivative financial liabilities	Total
Level 1	-	-	-		-	-	-	Total
Level 2	-	-	_	_	_	378	(215)	163
Level 3		-	_	_	_	-	(210)	100
Total Amount		_		_	-	378	(215)	163

### Audited 31 December 2015

Thousands of dollars	Financial assets at fair value through profit or loss	Other financial assets	Debt securities issued	Deposits and other borrowings	Financial Liabilities at fair value through profit or loss	Derivative financial assets	Derivative financial liabilities	Total
Level 1	-	-	-	-	_	_	_	
Level 2	-	-	_	_	_	665	(8,982)	(8,317)
Level 3		-	-	-	_	-	(0,502)	(0,317)
Total Amount	-	_		-		665	(8,982)	(8,317)





# Note 16 – Liquidity Risk

Liquidity risk is the risk that funds will not be sufficient or will not be raised at a reasonable cost in a timely manner to meet the needs of asset growth or repayment of debts due, although remaining solvent. This may arise from amount or maturity mismatches of assets and liabilities.

The Bank manages its liquidity risk through the Treasury Department and aims at:

- 1 Optimising the structure of assets and liabilities;
- 2 Maintaining the stability of the deposit base;
- 3 Projecting cash flows and evaluating the level of current assets; and
- 4 Maintaining an efficient internal fund transfer mechanism/agreement with the Parent Bank for liquidity.

The tables below summarise the cash flows payable or receivable by the Bank under financial assets and liabilities by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are contractual undiscounted cash flows and include both principal and associated future interest payments and therefore will not agree to the carrying values on the balance sheet. Actual cash flows can differ significantly from contractual cash flows as a result of future events.

Accrued interest within the other financial assets/ liabilities captions in the statement of financial position is included in this table in the row in which the related financial instrument is presented.

Unaudited 30 June 2016	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	86,106	-	-	-	-	86,106
Amounts due from related parties	-	-	-	_	_	_
Due from banks and other financial institutions	-	80,255	-	-	-	80,255
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-
Financial assets held to maturity	-	132	386	15,464	-	15,982
Available-for-sale assets	-	-	-	_	_	
Loans and advances to customers	68	117,034	138,865	201,403	216,984	674,354
Other financial assets	5	95	_	151	_	251
Total financial assets	86,179	197,516	139,251	217,018	216,984	856,948
Financial liabilities						
Due to central banks and other financial institutions	1	-			-	1
Amounts due to related parties	128,113	18,209	831	211,806	_	358,959
Financial liabilities held for trading		-	_	_	_	-
Deposits from customers	14,843	55,624	70,760	41,788	_	183,015
Certificates of deposit	_	30,000	-		_	30,000
Debt securities issued	-	309	3,258	96,976	_	100,543
Other financial liabilities	33	68	2,595	633	_	3,329
Total financial liabilities	142,990	104,210	77,444	351,203		675,847
Net non-derivative cash flows	(56,811)	93,306	61,807	(134,185)	216,984	181,101
Derivative cash flows				(		101,101
Inflows from derivatives	-	162,741	20,564	16,211	_	199,516
Outflows from derivatives	-	(166,766)	(21,323)	(17,216)	_	(205,305)
Total	-	(4,025)	(759)	(1,005)		(5,789)
Off balance sheet cash flows						(0,700)
Financial guarantees inflows	-	-	85	27	_	112
Financial guarantees outflows	-	(1,042)	_	(7,357)	_	(8,399)
Commitments outflows	(163,006)	(872)	(3,054)	(6,940)	_	(173,872)
Total	(163,006)	(1,914)	(2,969)	(14,270)		(182,159)
Net cash flows	(219,817)	87,367	58,079	(149,460)	216,984	(6,847)
				,,		(0,017)



# Note 16 – Liquidity Risk (continued)

Unaudited 30 June 2015	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	250,986	-	-	-	-	250,986
Amounts due from related parties	-	-	=	-	-	_
Due from banks and other financial institutions	-	183,062	-	-	-	183,062
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-
Financial assets held to maturity	-	18	226	2,017	3,638	5.899
Available-for-sale assets	-	-			-	-
Loans and advances to customers	-	29,123	43,738	62,797	61,632	197,290
Other financial assets	-	1,108	81	_	151	1,340
Total financial assets	250,986	213,311	44,045	64,814	65,421	638,577
Financial liabilities					,	
Due to other financial institutions	1	-	-	_	-	1
Amounts due to related parties	182,184	217,577	-	_	-	399,761
Financial liabilities held for trading	_	-	_	_	_	-
Deposits from customers	11,737	44,090	32,374	1,614	_	89,815
Certificates of deposit	-	-	-	-	_	-
Debt securities issued	-	256	1,951	53,311	_	55,518
Other financial liabilities	4	759	2,041	673	_	3,477
Total financial liabilities	193,926	262,682	36,366	55,598	_	548,572
Net non-derivative cash flows	57,060	(49,371)	7,679	9,216	65,421	90,005
Derivative cash flows						
Inflows from derivatives	-	8,192	5,137	2,357	87	15,773
Outflows from derivatives	-	(8,549)	(4,873)	(2,030)	(62)	(15,514)
Total	-	(357)	264	327	25	259
Off balance sheet cash flows						
Financial guarantees inflows	-	-	49	50	_	99
Financial guarantees outflows	-	-	(139)	(4,727)	-	(4,866)
Commitments outflows	(3,078)	(671)	(3,625)	(10,867)	-	(18,241)
Total	(3,078)	(671)	(3,715)	(15,544)	_	(23,008)
Net cash flows	53,982	(50,399)	4,228	(6,001)	65,446	67,256



### Note 16 – Liquidity Risk (continued)

Audited 31 December 2015	On Demand	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Thousands of dollars						
Financial assets						
Cash, cash equivalents and balances with central banks	86,819	-	-	-	-	86,819
Amounts due from related parties	-	-	-	-	-	*
Due from banks and other financial institutions	-	266,103	-	-	-	266,103
Financial assets designated at fair value through profit or loss	-	:=:		-	-	-
Financial assets held to maturity	-	15	220	3,599	2,060	5,894
Available-for-sale assets	-	-	<u>-</u>	_	-	-
Loans and advances to customers	5	53,589	93,643	185,980	152,680	485,897
Other financial assets	-	81	-	151	· -	232
Total financial assets	86,824	319,788	93,863	189,730	154,740	844,945
Financial liabilities				<del></del>		
Due to central banks and other financial institutions	1	-	-	-	-	1
Amounts due to related parties	287,010	36,828	7,977	136,521		468,336
Financial liabilities held for trading	-	-	-	-		· _
Deposits from customers	16,945	31,602	35,516	44,672	_	128,735
Certificates of deposit	-	15,000	-	· _	_	15,000
Debt securities issued	-	305	2,099	73,172	_	75,576
Other financial liabilities	35	130	2,106	646	_	2,917
Total financial liabilities	303,991	83,865	47,698	255,011	-	690,565
Net non-derivative cash flows	(217,167)	235,923	46,165	(65,281)	154,740	154,380
Derivative cash flows						
Inflows from derivatives	-	185,934	41,584	3,218	26	230,762
Outflows from derivatives	-	(192,721)	(43,402)	(2,495)	(37)	(238,655)
Total	-	(6,787)	(1,818)	723	(11)	(7,893)
Off balance sheet cash flows						
Financial guarantees inflows	-	50	-	49		99
Financial guarantees outflows	-	-	-	(4,476)	(139)	(4,615)
Commitments outflows	(155,069)	(1,224)	(3,051)	(8,950)	-	(168,294)
Total	(155,069)	(1,174)	(3,051)	(13,377)	(139)	(172,810)
Net cash flows	(372,236)	227,962	41,296	(77,935)	154,590	(26,323)

### Note 17 - Interest Rate Risk

The Bank's interest rate risk mainly arises from the mismatches between the repricing dates of interest-generating assets and interest-bearing liabilities. The Bank manages its interest rate risk by:

- 1. Regularly monitoring the macroeconomic factors that may have impact on the benchmark interest rates;
- 2. Optimising the differences in timing between contractual repricing (maturities) of interest-generating assets and interest-bearing liabilities; and
- 3. Managing the deviation of the pricing of interest-generating assets and interest-bearing liabilities from the benchmark interest rates.

A principal part of the Bank's management of interest rate risk is to monitor the sensitivity of projected net interest income under varying interest rate scenarios (simulation modelling). The Bank aims to mitigate the impact of prospective interest rate movements which could reduce future net interest income, while balancing the cost of such hedging on the current revenue.

The following table demonstrates the contractual repricing or maturity dates, whichever is earlier, of the Bank's assets and liabilities:





# Note 17 – Interest Rate Risk (continued)

Unaudited 30 June 2016	Non- interest bearing	Up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to 1 year	Over 1 year and up to 2 years	Over 2	Total
Thousands of dollars							
Financial assets							
Cash, cash equivalents and balances with central banks	20,308	65,794	-	-	-	-	86,102
Amounts due from related parties		-	=	-	-	-	-
Due from banks and other financial institutions	-	80,245	-	-	-	-	80,245
Financial assets designated at fair value through profit or loss	,-	-	-	-	-	7_	-
Financial assets held to maturity	-	4,462	-	-	-	9,496	13,958
Available-for-sale assets	-	-	-	-	-	-	-
Derivative financial assets	1,145	-	-	-	-	-	1,145
Loans and advances to customers	-	433,300	26,329	65,434	12,184	1,081	538,328
Other financial assets	1,783	-	-	-	-	151	1,934
Total financial Assets	23,236	583,801	26,329	65,434	12,184	10,728	721,712
Financial liabilities							
Due to central banks and other financial institutions	-	1	-	-	-	-	1
Amounts due to related parties	-	206,388	-	-	48,333	90,639	345,360
Financial liabilities held for trading	-	-	-	-	-	-	-
Derivative financial liability	5,722	-	-	-	-	-	5,722
Deposits from customers	112,814	8,696	4,329	14,647	41,786	-	182,272
Certificates of deposit	-	29,804	-	-	-	-	29,804
Debt securities issued	-	44,697	-	-	50,522	1,000	96,219
Other financial liabilities	7,771	-	-	-	-	-	7,771
Total financial liabilities	126,307	289,586	4,329	14,647	140,641	91,639	667,149
On-balance sheet gap	(103,071)	294,215	22,000	50,787	(128,457)	(80,911)	54,563
Net derivative notional principals	-	(106,687)	-	(9,000)	70,588	43,337	(1,762)
Net effective interest rate gap	(103,071)	187,528	22,000	41,787	(57,869)	(37,574)	52,801





# Note 17 – Interest Rate Risk (continued)

Principal assets	Unaudited 30 June 2015	Non- interest bearing	Up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to 1 year	Over 1 year and up to 2 years	Over 2 years	Total
Cash, cash equivalents and balances with central banks         30,293         220,677	Thousands of dollars				•	•	,	
central banks         30,293         220,677         -         -         250,370           Amounts due from related parties         182,953         -         -         -         182,953           Due from banks and other financial institutions         182,953         -         -         -         -         -           Financial assets designated at fair value through profit or loss         -         1,533         -         -         -         3,428         4,961           Available-for-sale assets         378         -         -         -         -         3,428         4,961           Available-for-sale assets         378         -         -         -         -         3,78           Loans and advances to customers         -         121,110         1,134         26,411         4,139         3,445         156,239           Other financial assets         31,721         526,273         1,134         26,411         4,139         3,445         156,239           Total financial Habilities         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities held for trading         -         1         -         -         -         -	Financial assets							
Due from banks and other financial institutions   182,953	Cash, cash equivalents and balances with central banks	30,293	220,677	-		-	-	250,970
Institutions		-	_	-	-	_		_
Financial assets held to maturity	institutions	-	182,953	-	-	-	-	182,953
Available-for-sale assets         - <td>through profit or loss</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	through profit or loss	-	-		-	-	-	-
Available-for-sale assets	Financial assets held to maturity	-	1,533	_		_	3.428	4 961
Loans and advances to customers         -         121,110         1,134         26,411         4,139         3,445         156,239           Other financial assets         1,050         -         -         -         -         151         1,201           Total financial Assets         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Amounts due to related parties         1         1         -         -         -         -         -         398,899         -         -         -         -         215         -         -         -         -         215         -         -         -         -	Available-for-sale assets	_	_	_	_	_	-	.,00
Loans and advances to customers         -         121,110         1,134         26,411         4,139         3,445         156,239           Other financial assets         1,050         -         -         -         -         -         -         151         1,201           Total financial Assets         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities           Due to central banks and other financial institutions         1         -         -         -         -         -         1           Amounts due to related parties         -         398,899         -         -         -         -         398,899           Financial liabilities held for trading         - <td< td=""><td>Derivative financial assets</td><td>378</td><td>-</td><td>_</td><td>_</td><td>_</td><td>_</td><td>378</td></td<>	Derivative financial assets	378	-	_	_	_	_	378
Other financial assets         1,050         -         -         -         -         151         1,201           Total financial Assets         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities           Due to central banks and other financial institutions         1         -         -         -         -         1           Amounts due to related parties         -         398,899         -         -         -         -         398,899           Financial liabilities held for trading         -         -         -         -         -         -         398,899           Financial liabilities held for trading         -	Loans and advances to customers	_	121,110	1,134	26,411	4.139	3.445	
Total financial Assets         31,721         526,273         1,134         26,411         4,139         7,024         596,702           Financial liabilities         Due to central banks and other financial institutions         -         1         -         -         -         -         1           Amounts due to related parties         -         398,899         -         -         -         -         398,899           Financial liabilities held for trading         -         -         -         -         -         -         -         -         -         -         215           Derivative financial liability         215         -         -         -         -         -         215           Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         -         -         -         -         -         -         25,000         -         -         -         25,000         50,000           Other financial liabilities         3,477         -         -         -         -         -         -         -         -         3,477           Total financial liabilities         50,	Other financial assets	1,050	-	-	_	_		•
Financial liabilities           Due to central banks and other financial institutions         1         -         -         -         -         1           Amounts due to related parties         398,899         -         -         -         -         398,899           Financial liabilities held for trading         -         -         -         -         -         -         -         215           Derivative financial liability         215         -         -         -         -         -         215           Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         -         -         -         -         -         88,898           Debt securities issued         -         25,000         -         -         -         25,000         50,000           Other financial liabilities         3,477         -         -         -         -         3,477           Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)	Total financial Assets	31,721	526,273	1,134	26,411	4,139	7,024	
institutions         1         -         -         -         1           Amounts due to related parties         -         398,899         -         -         -         -         398,899           Financial liabilities held for trading         -         -         -         -         -         -         -         215           Derivative financial liability         215         -         -         -         -         -         215           Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         -         -         -         -         -         25,000         -         -         -         25,000         50,000           Other financial liabilities         3,477         -         -         -         -         3,477           Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)	Financial liabilities							
Financial liabilities held for trading         -         -         -         -         -         -         215           Derivative financial liability         215         -         -         -         -         215           Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         - <td< td=""><td></td><td>-</td><td>1</td><td>-</td><td>-</td><td>-</td><td>-</td><td>1</td></td<>		-	1	-	-	-	-	1
Financial liabilities held for trading         -         -         -         -         215           Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         -         -         -         -         -         -         25,000         -         -         -         25,000         50,000           Other financial liabilities         3,477         -         -         -         -         3,477           Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)         -         (7,000)         (2,500)         21,000         -	Amounts due to related parties	-	398,899	-	_	_	_	398.899
Deposits from customers 46,768 24,783 9,313 6,544 1,490 - 88,898  Certificates of deposit 25,000 50,000  Debt securities issued - 25,000 25,000 50,000  Other financial liabilities 3,477 3,477  Total financial liabilities 50,460 448,683 9,313 6,544 1,490 25,000 541,490  On-balance sheet gap (18,739) 77,590 (8,179) 19,867 2,649 (17,976) 55,212  Net derivative notional principals - (11,500) - (7,000) (2,500) 21,000 -	Financial liabilities held for trading	-	_	_	_	_	_	_
Deposits from customers         46,768         24,783         9,313         6,544         1,490         -         88,898           Certificates of deposit         -	Derivative financial liability	215	_	-	_		_	215
Certificates of deposit         -	Deposits from customers	46,768	24,783	9,313	6,544	1,490	-	
Other financial liabilities         3,477         -         -         -         -         -         25,000         50,000           Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)         -         (7,000)         (2,500)         21,000         -	Certificates of deposit	12	-	-	_		-	-
Other financial liabilities         3,477         -         -         -         -         -         -         -         3,477           Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)         -         (7,000)         (2,500)         21,000         -	Debt securities issued	-	25,000	_	_	_	25.000	50,000
Total financial liabilities         50,460         448,683         9,313         6,544         1,490         25,000         541,490           On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)         -         (7,000)         (2,500)         21,000         -	Other financial liabilities	3,477	_	_	_	_		,
On-balance sheet gap         (18,739)         77,590         (8,179)         19,867         2,649         (17,976)         55,212           Net derivative notional principals         -         (11,500)         -         (7,000)         (2,500)         21,000         -	Total financial liabilities	50,460	448,683	9,313	6,544	1.490	25.000	
Net derivative notional principals - (11,500) - (7,000) (2,500) 21,000 -	On-balance sheet gap	(18,739)	77,590	(8,179)				
Not offertive interest and	Net derivative notional principals	-	(11,500)	,	•	•		-
Net effective interest rate gap (18,739) 66,090 (8,179) 12,867 149 3,024 55,212	Net effective interest rate gap	(18,739)	66,090	(8,179)	, , ,	, ,	,	55.212



### Note 17 – Interest Rate Risk (continued)

#### **Audited 31 December 2015**

Thousands of dollars	Non- interest bearing	Up to 3 months	Over 3 months and up to	Over 6 months and up	Over 1 year and up to 2	Over 2	
Financial assets	bearing	monuis	6 months	to 1 year	years	years	Total
Cash, cash equivalents and balances with central banks	36,451	50,365	-	-	-	-	86,816
Amounts due from related parties	-	-		_	_		
Due from banks and other financial institutions	-	265,908	-	-	-		265,908
Financial assets designated at fair value through profit or loss	-	-	-	-	-		-
Financial assets held to maturity	_	1,530	_	_		3,412	4,942
Available-for-sale assets	_	-	_	_	_	0,712	-1,0-12
Derivative financial assets	665	_	_	_	_		665
Loans and advances to customers	-	277,554	25,360	61,207	13,252	2,516	379,889
Other financial assets	1,810	_	_			151	1,961
Total financial Assets	38,926	595,357	25,360	61,207	13,252	6,079	740,181
Financial liabilities				- 1, 1	,	0,070	740,101
Due to central banks and other financial institutions	-	1	-	-	-	_	1
Amounts due to related parties	-	371,794	-	7,310	19.006	62,866	460,976
Financial liabilities held for trading	-	-	-	-	-	=	-
Derivative financial liability	8,982	-	-	_	_	_	8.982
Deposits from customers	68,036	3,758	8,106	3,601	43.836	_	127,337
Certificates of deposit	-	14,884		_	-	2	14,884
Debt securities issued	-	45,411	_	_	25,000	_	70,411
Other financial liabilities	4,710	-	-	_	,	_	4,710
Total financial liabilities	81,728	435,848	8,106	10,911	87,842	62,866	687,301
On-balance sheet gap	(42,802)	159,509	17,254	50,296	(74,590)	(56,787)	52,880
Net derivative notional principals	-	(101,102)	(7,000)	(7,000)	72,056	43,046	52,000
Net effective interest rate gap	(42,802)	58,407	10,254	43,296	(2,534)	(13,741)	52,880

### Note 18 – Capital Adequacy

#### (a) Issued Capital

The Bank had 60,377,729 fully paid up ordinary shares (tier one capital) issued at NZ \$1 per share as at 30 June 2016. Also, refer to Note 13 Subsequent Events after Balance Sheet Date.

ICBC is the sole shareholder. Each share confers on the holder the right to:

- one vote on a poll at a meeting of the shareholders on any resolution to:
  - appoint or remove a Director or auditor; or
  - alter the Bank's constitution; or
  - approve a major transaction; or
  - approve an amalgamation under section 221 of the Companies Act 1993; or
  - put the Bank into liquidation;
- · a proportionate share in dividends authorised by the Board; and
- a proportionate share in the distribution of the surplus assets of the Bank.

#### (b) Other Classes of Capital Instrument

The Bank does not have any other classes of capital instrument in its capital structure.

Regulatory capital adequacy ratios are calculated by expressing capital as a percentage of risk weighted exposures. As a condition of registration, the Bank must comply with the following minimum capital requirements set by the RBNZ:

- The Total capital ratio of the Banking Group is not less than 8%;
- The Tier 1 capital ratio of the Banking Group is not less than 6%;
- The Common Equity Tier 1 capital ratio of the Banking Group is not less than 4.5%; and
- The Total capital of the Banking Group is not less than \$30 million.





The capital adequacy tables set out below summarise the composition of regulatory capital and capital adequacy ratios as at 30 June 2015, and 31 December 2015. The Bank has complied with both regulatory and internal capital adequacy requirements.

The Bank has considered other material risks not included below and whether to allocate any capital to cover these risks and concluded that these risks are not significant and has therefore not allocated any capital to cover them.

#### (c) Tier one and two Capital

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Unaudited 31 December 2015
Tier one capital			01 B000111B01 2010
Common Equity Tier one capital			
Issued and fully paid up share capital	60,378	60,378	60,378
Retained earnings Accumulated other comprehensive income and other disclosed reserves	(4,779)	(3,419)	(6,118)
Interest from issue of ordinary shares	_		-
Less:	_		-
Goodwill and other intangible assets	(2)	(5)	(4)
Regulatory adjustments	(-)	(5)	(4)
Deferred tax assets	-		-
Total common equity tier one capital	55,597	56,954	54,256
Additional Tier one capital		00,004	34,230
High-quality capital	_		
Instruments issued	_		-
Share premium from issue of instruments	_	_	-
Associated retained earnings	_		-
Less: Regulatory adjustments		_	-
Total additional tier one capital	-		
Total tier one capital	55,597	56,954	54,256
		00,001	34,230
Tier two capital			
Instruments issued by bank	-		
Share premium from issue of instruments	_	_	-
Revaluation reserves	_		-
Foreign currency translation reserves	_		-
Less: Regulatory adjustments	_	-	-
Total tier two capital	_	_	
Total capital	55,597	56,954	54,256
		00,004	J4,230





# (d) Credit Risk

Unaudited 30 June 2016	Total exposure after credit risk	Risk	Risk weighted	Minimum Pillar 1 capital
Calculation of on-balance-sheet exposures	mitigation \$'000	weight %	exposure	requirement
Cash and gold bullion	\$ 000		\$'000	\$'000
Sovereigns and central banks	-	-	-	-
Multilateral development banks and other international organisation	56,117	0%	-	
Public sector entities	8,295	20%	1,659	133
Banks rating grade 1	89,223	20%	17,845	1,428
Banks rating grade 2 (≤3 months)	31,954	20%	6,391	511
Banks rating grade 2 (>3 months)	6,246	50%	3,123	250
Banks rating grade 3 (≤3 months)	-	_	-	-
Banks rating grade 3 (>3 months)	-	_	-	
Banks rating grade 4 (≤3 months)	-	-	_	_
Banks rating grade 4 (>3 months)	2,137	50%	1,069	85
Banks unrated (≤3 months)	11,989	20%	2,398	192
Banks unrated (>3 months)	29,177	50%	14,588	1,167
Corporate-without recognised mitigation	204,357	100%	204,357	16,349
Corporate-secured by collateral	130,727	20%	26,145	2,092
Corporate-guaranteed	ω.	-	-	_
Residential mortgages (owner occupied) not past due -LVR up to 80%.	82,971	35%	29,040	2,323
Residential mortgages (investment) not past due -LVR up to 80%.	65,363	40%	26,145	2,091
Past due residential mortgages		-	-	-
Other past due assets	-	-	-	_
Equity holdings (not deducted from capital) that are publicly traded	-	-	-	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	4,343	100%	4,343	347
Total on balance sheet exposures after credit risk mitigation	722,899	-	337,103	26,968





Unaudited 30 June 2016 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	_	-	-	-	_	-
Asset sale with recourse	-	-	-	-	_	_
Forward asset purchase	-	69	_	_	_	-
Commitment with certain drawdown	-	-	-	_	_	_
Note issuance facility	-	-	_	_	_	
Revolving underwriting facility	-	~		_	_	_
Performance-related contingency	7,357	50%	3,678	100%	3.678	294
Trade-related contingency	1,042	20%	208	100%	208	17
Placements of forward deposits	_	_	-	-		- 17
Other commitments where original maturity is more than one year	170,668	50%	85,334	100%	85,334	6,827
Other commitments where original maturity is less than or equal to one year	3,204	20%	641	100%	641	51
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-		-	-
Market related contracts						
(a) Foreign exchange contracts	162,177	1%	1,622	100%	1,622	130
(b) Interest rate contracts (exposure less than 1 year)	16,000	0%	-	-	-	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years) Interest rate contracts (exposure more than	136,327	0.50%	682	100%	682	55
5 years)	-	-	-	-	-	-
(c) Other - OTC, etc.	32,436	10%	3,244	100%	3,244	259
Total off-balance sheet exposures	529,211	-	95,409	-	95,409	7,633



Unaudited 30 June 2015 Calculation of on-balance-sheet exposures	Total exposure after credit risk mitigation \$'000	Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Cash and gold bullion	-	-	-	-
Sovereigns and central banks  Multilateral development banks and other international	55,740	0%	-	-
organisation Public sector entities	2,228	20%	446	-
Banks rating grade 1	348,891	20%		36
Banks rating grade 2 (≤3 months)	42,826	20%	69,778	5,582
Banks rating grade 2 (>3 months)	42,020	20%	8,565	685
Banks rating grade 3 (≤3 months)	-	-	-	-
Banks rating grade 3 (>3 months)	-	-	-	-
Banks rating grade 4 (<3 months)	-	-	-	-
Banks rating grade 4 (>3 months)	-	-	-	-
Banks unrated (≤3 months)	4 746	200/	- 0.40	-
Banks unrated (>3 months)	4,716	20%	943	76
Corporate-without recognised mitigation	- 	4000/	-	-
Corporate-secured by collateral	57,542	100%	57,542	4,603
Corporate-guaranteed	29,370	20%	5,874	470
Residential mortgages (owner occupied) not past due -LVR	16,525	100%	16,525	1,322
up to 80%.	28,339	35%	9,919	793
Residential mortgages (investment) not past due -LVR up to 80%.	9,494	35%	3,323	266
Past due residential mortgages	-		-	
Other past due assets	-	-	-	-
Equity holdings (not deducted from capital) that are publicly traded	-	-	-	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	2,860	100%	2,860	229
Total on balance sheet exposures after credit risk mitigation	598,531	-	175,775	14,062



Unaudited 30 June 2015 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	-	-	-	-	-	-
Asset sale with recourse	-	-	-	-	-	-
Forward asset purchase	-	m		-	-	-
Commitment with certain drawdown	-	-		-	_	_
Note issuance facility	-	-	-	_	_	
Revolving underwriting facility	-	-	-	-	_	2
Performance-related contingency	4,866	50%	2,433	100%	2,433	195
Trade-related contingency	-	_	_	_	· -	_
Placements of forward deposits	-	-	_	_	_	_
Other commitments where original maturity is more than one year	16,663	50%	8,331	100%	8,331	667
Other commitments where original maturity is less than or equal to one year	1,578	20%	316	100%	316	25
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-	-	-	-
Market related contracts						
(a) Foreign exchange contracts	11,660	1%	117	100%	117	9
(b) Interest rate contracts (exposure less than 1 year)	-	-	-	-	-	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years)	36,500	0.50%	182	100%	182	15
Interest rate contracts (exposure more than 5 years)	2,000	1.50%	30	100%	30	2
(c) Other - OTC, etc.	-	-	-	-	-	-
Total off-balance sheet exposures	73,267	-	11,409	-	11,409	913





Unaudited 31 December 2015	Total exposure after credit risk mitigation	Risk weight	Risk weighted exposure	Minimum Pillar 1 capital requirement
Calculation of on-balance-sheet exposures	\$'000	%	\$'000	\$'000
Cash and gold bullion	S=3	_	-	-
Sovereigns and central banks	114,048	0%	_	-
Multilateral development banks and other international organisation	-	-	-	-
Public sector entities	2,211	20%	442	35
Banks rating grade 1	204,090	20%	40,818	3,266
Banks rating grade 2 (≤3 months)	39,958	20%	7,992	639
Banks rating grade 2 (>3 months)	3,519	50%	1,759	141
Banks rating grade 3 (≤3 months)	-	-	-	-
Banks rating grade 3 (>3 months)	4,693	50%	2,347	188
Banks rating grade 4 (≤3 months)	-	-	-	-
Banks rating grade 4 (>3 months)	1,189	50%	594	48
Banks unrated (≤3 months)	4,518	20%	904	72
Banks unrated (>3 months)	10,443	50%	5,222	418
Corporate-without recognised mitigation	163,766	100%	163,766	13,101
Corporate-secured by collateral	87,874	20%	17,575	1,406
Corporate-guaranteed	-	-	_	-
Residential mortgages (owner occupied) not past due -LVR up to 80%.	51,320	35%	17,962	1,437
Residential mortgages (investment) not past due -LVR up to 80%.	51,090	40%	20,436	1,635
Past due residential mortgages	÷	-	-	-
Other past due assets	-	-	, <del>=</del> ,	-
Equity holdings (not deducted from capital) that are publicly traded	-	-	æ	-
All other equity holdings (not deducted from capital)	-	-	-	-
Other assets	3,018	100%	3,018	241
Total on balance sheet exposures after credit risk mitigation	741,737	-	282,835	22,627



Unaudited 31 December 2015 Calculation of off-balance-sheet exposures	Total exposure \$'000	Credit Conversion Factor %	Credit equivalent amount \$'000	Average Risk weight %	Risk weighted exposure \$'000	Minimum Pillar 1 capital requirement \$'000
Direct credit substitute	-	-	-	_		
Asset sale with recourse	-	(=)	_	_	_	_
Forward asset purchase	-	-		_	_	_
Commitment with certain drawdown	-	-		_	_	
Note issuance facility	-	_	_	_	_	_
Revolving underwriting facility	-	-	-	_	_	_
Performance-related contingency	4,615	50%	2,307	100%	2,307	185
Trade-related contingency		-	_	_	_,	-
Placements of forward deposits	-	-	_	_	_	
Other commitments where original maturity is more than one year	153,116	50%	76,558	100%	76,558	6,124
Other commitments where original maturity is less than or equal to one year	15,178	20%	3,036	100%	3,036	243
Other commitments that cancel automatically when the creditworthiness of the counterparty deteriorates or that can be cancelled unconditionally at any time without prior notice	-	-	-	-	-	-
Market related contracts						
(a) Foreign exchange contracts	224,780	1%	2,248	100%	2,248	180
(b) Interest rate contracts (exposure less than 1 year)	14,000	0%	-	100%	-,	-
Interest rate contracts (exposure more than 1 year and less than or equal to 5 years) Interest rate contracts (exposure more than	140,502	0.50%	702	100%	702	56
5 years)	2,000	1.50%	30	100%	30	2
(c) Other - OTC, etc.	-	-	-	-	-	_
Total off-balance sheet exposures	554,191	-	84,881	-	84,881	6,790

#### **Credit Risk Mitigation**

The Bank recognises on- and off-balance sheet netting in a simple and limited form. It is used to measure the mitigating effects of collateral for corporate loans secured by deposits and mortgage loans secured by charge over residential property.

# (e) Residential mortgages by loan-to-valuation ratio

### Unaudited 30 June 2016

Thousands of dollars

Loan-to-valuation ratio	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	148,594	-	-	148,594
Unaudited 20 June 2045				

#### Unaudited 30 June 2015

Thousands of dollars

Loan-to-valuation ratio	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	37,833	-	-	37,833





Unaudited 3	31	December	2015
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Thousands of dollars

Loan-to-valuation ratio	Does not exceed 80%	Exceeds 80% and not 90%	Exceeds 90%	Total
Value of exposures	102,410	-	-	102,410

#### (f) Reconciliation of residential mortgage-related amounts

Thousands of dollars	Unaudited 30 June 2016	Unaudited 30 June 2015	Unaudited 31 December 2015
Residential mortgage loans (as disclosed in Note 5)	148,594	37,833	102,410
Reconciling Items:			,
Provisions for impairment losses on loans and advances	(260)	(66)	(179)
Residential mortgages by loan-to-valuation ratio	148,334	37,767	102,231

#### (g) Credit risk mitigation

Unaudited 30 June 2016	Total value of on-and-off- balance sheet exposures covered by eligible collateral (after	Total value of on-and-off- balance sheet exposures covered by
Thousands of dollars	haircutting)	guarantees or credit derivatives
Exposure Class		
Sovereign or central bank	-	
Multilateral development bank	-	-
Public sector entities	-	_
Bank	-	_
Corporate	130,727	_
Residential mortgage	· -	_
Other	-	_
Total	130,727	-

Unaudited 30 June 2015	l otal value of on-and-off- balance sheet exposures covered by	Total value of on-and-off- balance sheet exposures covered by
Thousands of dollars	eligible collateral (after haircutting)	guarantees or credit derivatives
Exposure Class	J,	40111441100
Sovereign or central bank	-	
Multilateral development bank	-	_
Public sector entities	-	_
Bank	-	
Corporate	29,370	16.525
Residential mortgage	<u>-</u>	-
Other	_	
Total	29,370	16,525





Unaudited 31 December 2015  Thousands of dollars	Total value of on-and-off- balance sheet exposures covered by eligible collateral (after	Total value of on-and-off- balance sheet exposures covered by guarantees or credit
Exposure Class	haircutting)	derivatives
Sovereign or central bank	_	
Multilateral development bank	_	
Public sector entities		_
Bank	-	_
Corporate	87,874	_
Residential mortgage	-	_
Other	<u>-</u>	_
Total	87,874	-

#### (h) Operational risk capital requirement

#### Unaudited 30 June 2016

Thousands of dollars	Implied risk weighted exposure	Total operational risk capital requirement
Operational risk	62,675	5,014

#### Unaudited 30 June 2015

	Implied risk weighted	Total operational risk
Thousands of dollars	exposure	capital requirement
Operational risk	6,025	482

#### **Unaudited 31 December 2015**

	Implied risk weighted	Total operational risk
Thousands of dollars	exposure	capital requirement
Operational risk	34,200	2.736

#### (i) Market Risk

Market risk exposures have been calculated in accordance with the methodology detailed in Part 10 of the RBNZ's BS2A Capital Adequacy framework, and schedule 9 of the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) (the "Order"). Peak exposures are calculated using the Bank's shareholders equity at the end of the period.

Unaudited 30 June 2016	End-period cap	oital charges	Peak end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	Implied risk weighted exposure	Aggregate capital charge
Interest rate risk	27,025	2,162	57,975	4,638
Foreign currency risk	113	9	10,050	804
Equity risk	-		-	-
Total capital requirements	27,138	2,171	68,025	5,442

#### Unaudited 30 June 2016

	Risk weighted				
Thousands of dollars	Total exposure after credit risk mitigation	exposure or implied risk weighted exposure	Capital Requirement		
Total credit risk + equity	1,252,110	432,512	34,601		
Operational risk	-	62,675	5,014		
Market risk		27,138	2,171		
Total	1,252,110	522,325	41,786		





Unaudited 30 June 2015	End-period cap	End-period capital charges Peak e		end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	lmplied risk weighted exposure	Aggregate capital charge	
Interest rate risk	2,638	211	6,400	512	
Foreign currency risk	500	40	9,600	768	
Equity risk	*	-	-	*	
Total capital requirements	3,138	251	16,000	1,280	

#### Unaudited 30 June 2015

		Risk weighted	
		exposure or	
	Total exposure	implied risk	
Thousands of dollars	after credit risk	weighted	Capital
Thousands of dollars	mitigation	exposure	Requirement
Total credit risk + equity	671,798	187,184	14,975
Operational risk	) <b>=</b>	6,025	482
Market risk	-	3,138	251
Total	671,798	196,347	15,708

Unaudited 31 December 2015	End-period capital charges		Peak end-to-day capital charges	
Thousands of dollars	Implied risk weighted exposure	Aggregate capital charge	Implied risk weighted exposure	Aggregate capital charge
Interest rate risk	25,025	2,002	49,800	3,984
Foreign currency risk	600	48	4,263	341
Equity risk	-	-	-	7.7
Total capital requirements	25,625	2,050	54,063	4,325

#### **Unaudited 31 December 2015**

	Risk weighted		
	Total exposure	implied risk	
Thousands of dollars	after credit risk	weighted	Capital
Thousands of dollars	mitigation	exposure	Requirement
Total credit risk + equity	1,295,928	367,716	29,417
Operational risk	-	34,200	2,736
Market risk		25,625	2,050
Total	1,295,928	427,541	34,203

#### **Capital ratios**

Regulatory Capital Ratios	Regulatory Minimum	Unaudited 30 June 2016	Unaudited 30 June 2015	Unaudited 31 December 2015
Common Equity Tier 1 Capital Ratio	4.50%	10.64%	29.01%	12.69%
Tier 1 Capital Ratio	6.00%	10.64%	29.01%	12.69%
Total Qualifying Capital Ratio	8.00%	10.64%	29.01%	12.69%
RBNZ required Buffer Ratio	2.50%	2.64%	21.01%	4.69%

#### (j) Capital for Other Material Risks

The Bank's Internal Capital Adequacy Assessment Process (ICAAP) captures all material risks that the Bank faces including those not captured by Pillar 1 regulatory capital requirements, namely strategic risk, reputational risk and start-up business risk. Noting this, the Bank has set additional buffer at 2% (30 June 2015: 2%, 31 December 2015:2%) within the board target to mitigate all the Pillar II risks in its ICAAP as a prudent treatment.





# (k) Capital adequacy of Ultimate Parent Bank

The Ultimate Parent Bank of the Industrial and Commercial Bank of China (New Zealand) Limited is ICBC. The Ultimate Parent Bank Group comprises the Ultimate Parent Bank and its subsidiaries.

Both the Ultimate Parent Bank and the Ultimate Parent Bank Group are required by the China Banking Regulatory Commission (CBRC) to hold minimum capital at least equal to that specified under the standardised Basel II approach and are required to publicly disclose this capital adequacy information on a quarterly basis. This information is made available to users via the ICBC website (www.icbc.com.cn).

The Ultimate Parent Bank and the Ultimate Parent Bank Group each met the capital requirements imposed on them by the CBRC as at 31 March 2016, the latest reporting date.

The capital ratios below have been calculated in accordance with the Measures for Capital Management of Commercial Banks (Trial), issued by the CBRC.

,	Unaudited As at 31 Mar 2016	Unaudited As at 31 Mar 2015	Unaudited As at 31 Dec 2015
Ultimate Parent Bank Group			
Common Equity Tier 1 Capital Ratio	12.87%	12.24%	12.87%
Tier 1 Capital Ratio	13.45%	12.51%	13.48%
Total Capital Ratio	14.66%	14.41%	15.22%
Ultimate Parent Bank			
Common Equity Tier 1 Capital Ratio	12.94%	12.46%	12.88%
Tier 1 Capital Ratio	13.57%	12.75%	13.53%
Total Qualifying Capital Ratio	14.79%	14.67%	15.32%

# Note 19 - Securitisation, Funds Management, Other Fiduciary Activities and the Marketing and Distribution of Insurance Products

As at balance date the Bank was not involved in:

- The establishment, marketing, or sponsorship of trust, custodial, funds management or other fiduciary activities; or
- · The origination of securitised assets; or
- · The marketing or servicing of securitisation schemes; or
- The marketing and distribution of insurance products or conducting of insurance business.

### Note 20 - Risk Management Policies

There have been no material changes to the risk management policies, and no new categories of risk to which the Bank has become exposed since 31 December 2015.





# Independent auditor's review report

# To the shareholder of Industrial and Commercial Bank of China (New Zealand) Limited

We have reviewed pages 13 to 49 of the half year disclosure statement of Industrial and Commercial Bank of China (New Zealand) Limited (the "Bank") which includes interim financial statements prepared and disclosed in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (as amended) (the "Order") and supplementary information prescribed in schedules 5, 7, 9, 13, 16 and 18 of the Order.

The interim financial statements and supplementary information provide information about the past financial performance and cash flows of the Bank for the six-month period ended 30 June 2016 and its financial position as at 30 June 2016.

This report is made solely to the shareholder as a body. Our review work has been undertaken so that we might state to the Bank's shareholder those matters we are required to state to them in the independent auditor's review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank's shareholder as a body, for our review work, this report or any of the conclusions we have formed.

#### Directors' responsibilities

The directors of Industrial and Commercial Bank of China (New Zealand) Limited are responsible for the preparation and presentation of the half year disclosure statement, which includes interim financial statements prepared in accordance with Clause 25 of the Order and NZ IAS 34 *Interim Financial Reporting* ("NZ IAS 34"), which present fairly, in all material respects, the financial position of the Bank as at 30 June 2016 and its financial performance and cash flows for the six month period ended on that date.

The directors are also responsible for such internal controls as they determine are necessary to enable the preparation of the half year disclosure statement that is free from material misstatement whether due to fraud or error.

They are also responsible for the preparation of supplementary information in the half year disclosure statement which fairly states the matters to which it relates in accordance with schedules 5, 7, 9, 13, 16 and 18 of the Order.

#### Our responsibilities

Our responsibility is to express an independent review opinion on the half year disclosure statement, which includes interim financial statements disclosed in accordance with Clause 25 of the Order, and supplementary information disclosed in accordance with schedules 5, 7, 9, 13, 16 and 18 of the Order, as presented to us by the Directors, and report our opinion to you.



We are responsible for reviewing the interim financial statements (excluding the supplementary information) in order to report to you whether, in our opinion, on the basis of the procedures described below, anything has come to our attention that would cause us to believe that the interim financial statements have not been prepared, in all material respects, in accordance with NZ IAS 34 *Interim Financial Reporting* and do not present fairly, in all material respects, the financial position of the Bank as at 30 June 2016 and its financial performance and cash flows for the six-month period ended on that date.

We are responsible for reviewing the supplementary information (excluding the supplementary information relating to capital adequacy) in order to report to you whether, in our opinion, on the basis of the procedures described below, anything has come to our attention that would cause us to believe that the supplementary information does not fairly state the matters to which it relates in accordance with schedules 5, 7, 13, 16 and 18 of the Order.

We are responsible for reviewing the supplementary information relating to capital adequacy in order to state whether, on the basis of the procedures described below, anything has come to our attention that would cause us to believe that the information disclosed in accordance with schedule 9 is not, in all material respects, prepared in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A) and disclosed in accordance with Schedule 9 of the Order.

#### Basis of opinion

We have performed our review in accordance with the review engagement standard NZ Standard on Review Engagements 2410, *Review of Financial Statements Performed by the Independent Auditor of the Entity* ('NZ SRE 2410') issued by the External Reporting Board. As the auditor of the Bank, NZ SRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial statements.

A review is limited primarily to enquiries of the Bank's personnel and analytical review procedures applied to the financial data, and thus provides less assurance than an audit. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand). Accordingly we do not express an audit opinion on those financial statements.

Our firm has also provided other services to the Bank in relation to financial statements review and accounting advice engagements. Subject to certain restrictions, partners and employees of our firm may also deal with the Bank on normal terms within the ordinary course of trading activities of the business of the Bank. These matters have not impaired our independence as auditor of the Bank for this engagement. The firm has no other relationship with, or interest in, the Bank.



#### Review opinion

We have examined the interim financial statements and supplementary information and based on our review nothing has come to our attention that causes us to believe that:

- a) the interim financial statements on pages 13 to 49 (excluding the supplementary information disclosed in accordance with schedules 5, 7, 9, 13, 16 and 18 of the Order) have not been prepared, in all material respects, in accordance with NZ IAS 34 *Interim Financial Reporting* and do not present fairly, in all material respects, the financial position of the Bank as at 30 June 2016 and its financial performance and cash flows for the six month period ended on that date;
- b) the supplementary information (excluding supplementary information relating to capital adequacy) disclosed in accordance with schedules 5, 7, 13, 16 and 18 of the Order, does not fairly state, in all material respects, the matters to which it relates in accordance with those schedules; and
- c) the supplementary information relating to capital adequacy disclosed in accordance with schedule 9 of the Order, is not, in all material respects prepared in accordance with Capital Adequacy Framework (Standardised Approach) (BS2A) and disclosed in accordance with schedule 9 of the Order.

Our review was completed on 25 August 2016 and our opinion is expressed as at that date.

Krub
25 August 2016
Auckland