

**Position : Relationship Manager / Assistant Relationship Manager (Lending)  
Chinese Speaking**

**Job description**

**Role and Responsibilities:**

- Responsible for maintaining and developing banking relationship with both existing and new Chinese corporate customers.
- Identify potential customers in line with the bank's strategy and formulate appropriate account strategy for both existing and new Chinese corporate customers to maximize benefits for the bank.
- Responsible for credit application and credit approval and coordinating with relevant departments.
- Executing customers' financial and business operational analysis for new credit facilities approval process, as well as annual credit review.
- Monitor account to ensure compliance and asset quality periodically.
- Responsive to customer's financial needs and coordinate with relevant departments.
- Other responsibilities assigned by head of department.

**Required Qualifications:**

- Bachelor Degree in Accounting, Finance, Marketing or related field
- Minimum 4 years direct experience in lending or experience in business studying and financial statement analysis
- Lending and financial statement knowledge, marketing skill
- English and Chinese in working proficiency level.
- Positive Thinking Attitude

**Contact : [hr-icbcthai@th.icbc.com.cn](mailto:hr-icbcthai@th.icbc.com.cn)**