Client Manager

Job Description:

- Maintain and support relationships with existing/new corporate clients, ensuring high-quality day-to-day service and communication
- Assist in client coverage and business development activities, including preparation of marketing proposals, materials and coordination of internal/external meetings
- Perform credit analysis and due diligence, including financial statement analysis, industry research, and risk assessment; prepare credit applications, internal memos, and review materials for approval processes
- Monitor client performance, financial covenants, and overall risk profile on an ongoing basis and perform duration management
- Responsible for the annual credit review on client covered
- Collect and publish daily news of client portfolios and local market big events
- Conduct on-boarding processes and KYC reviews
- Ensure compliance with internal policies and regulatory requirements
- Other tasks which assigned from Head of Marketing Department

Job Requirements:

- Applicants with corporate marketing and financial related working experience are preferred
- Bachelor's degree major in finance or economics related
- Strong analytic skills and learning capability
- Economics / Financial market / Accounting knowledge background

- Good communication and interpersonal skills in English. Chinese and Czech are preferred.
- Good at computer skill, like Microsoft word, excel, power point

What we can offer you:

- Competitive salary
- Work experience in an international and multilingual environment
- 5 weeks' vacation, 6 sick days
- Multisport card, Edenred meal card
- Language courses, volunteering activities, team-buildings
- Refreshment on workplace, mobile tariff, transportation allowance, life-risk insurance...

Industry

Banking industry and financial services

Profession

Company banker / Relationship Manager

Work location

Na strži 1702/65, Praha, Nusle

Education level

Bachelor's

Language level (All languages)

- **English - Advanced**
- **Chinese - Basic**
- **Czech - Basic**

Job type

Full-time work

Duration of employment

Permanent

Type of contract

employment contract

Benefits

- **Bonuses**
- **Transport allowance**
- **Meal tickets / catering allowance**
- **Holidays 5 weeks**
- **Refreshments on workplace**
- **Sick days**
- **Corporate events**

Industrial and Commercial Bank of China Limited, Prague Branch

Contact person

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